BenefitsCal Self Service Portal Committee Update 02/23/21

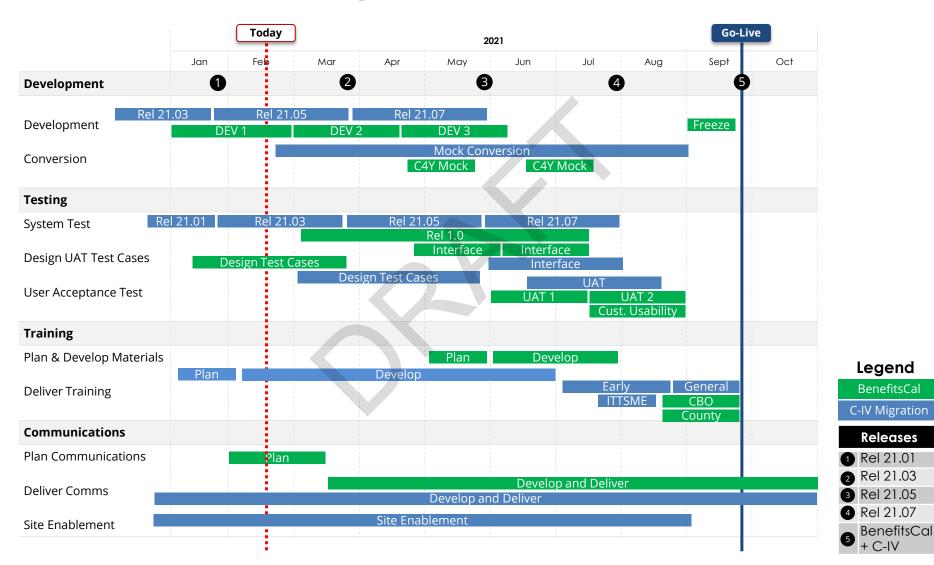


CalSAWS Portal/Mobile

Highlights

- Brand: The team assessed the current portals' search engine visibility and found opportunities for improvement. Search Engine Optimization (SEO) recommendations provided on 02/02/21 and incorporated within the development plan.
- User Centered Design (UCD): UCD plans are finalized for the 2021 calendar year including more than 12 cycles of usability testing and discovery sessions for Release 3.0 and Release 4.0 plans.
- Design: General System Design (GSD) and Technical System Design (TSD) Part II versions are submitted for review, including the CalSAWS API interface details. Deliverable comments are in progress and the Final Deliverable is on track for submission on 03/01/21.
- Development Readiness: Development is on-track for Increment 1. Release 1.0 (September 2021) development is organized into three increments to support early and ongoing testing.
- Operational Readiness: A list of 80+ readiness measures will be used to track and assess the BenefitsCal system readiness for Production Go-Live. Work product submitted 02/05/21.
- Testing/QA: Test case development is underway and Consortium reviews of the System Test cases are in progress. Integrated UAT planning is in progress as well, for end-to-end scenarios between BenefitsCal and CalSAWS.

Portfolio Readiness Timeline BenefitsCal + C-IV Migration



Upcoming Testing Opportunities Updates

- CRFI will be distributed soon to request participation in the User Acceptance Testing Phase (UAT)
- We are also looking for a few participants to validate early, during the System Test Phase (SIT)

Real-Time Interfaces

Modernized from the current state



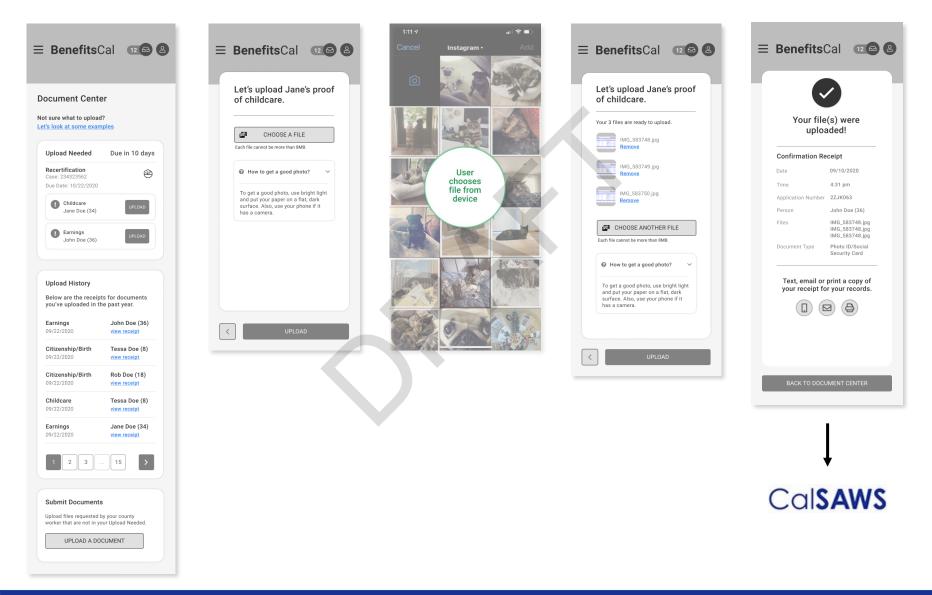


Real-Time Interfaces Between Systems

- Document Upload
- Applying for Benefits
- Redetermination
- Periodic Reports
- Checking Benefits
- Viewing Correspondence
- ...and more

BenefitsCal Document Upload

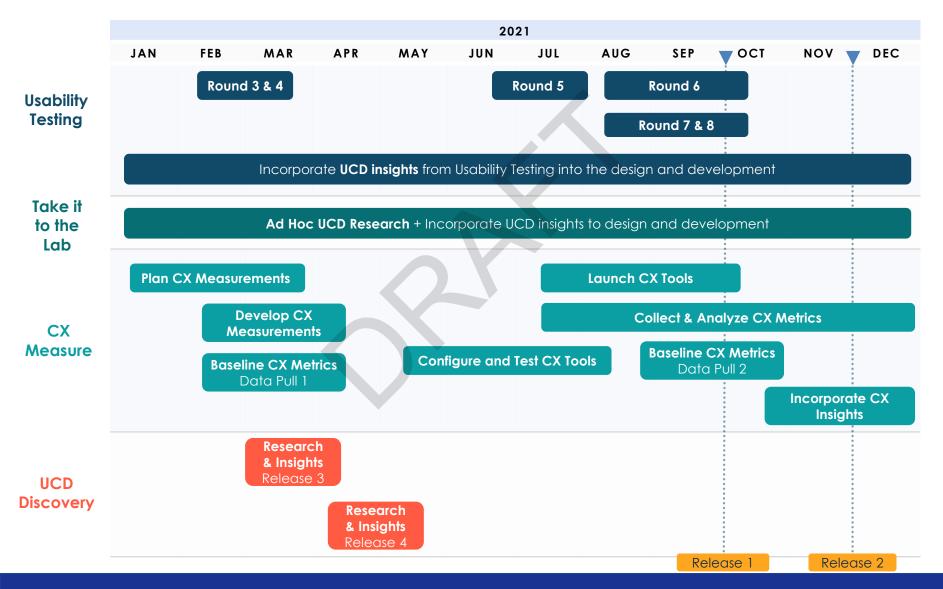
On Desktop and Mobile Devices



User Centered Design Plans (UCD)

Summary of UCD Plans for 2021

Planning for and measuring the Customer Experience (CX)

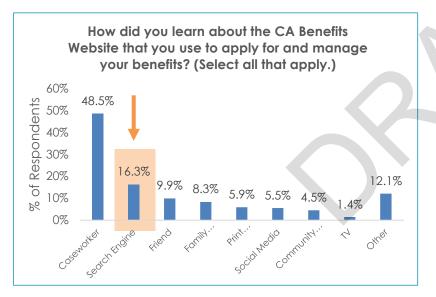


Search Engine Optimization (SEO) Findings and Action Plans

Research indicates there are SEO opportunities

Customer and Data Research

Customer Research: Today, customers learn about portals through Caseworkers, instead of through web searches.



Above, results from our survey of 7,000+ customers. Of those who use a CA Benefits Website to apply for benefits, the second-best way that respondents found out about the CA Benefits Website was through a Search Engine (e.g., Google). Optimizing the search engine experience for BenefitsCal is needed. 2

Data Research: A review of portal traffic revealed a drop in the ability to locate portals through online searches.

ALL » DEFAULT CHANNEL GROUPING: Organic Search 💌	
All Users 11.06% Users	+ Add Segment
Explorer	
Summary Site Usage Ecommerce	
Sessions VS. Select a metric	
Sessions	
20,000	
	2019

Above, organic traffic on a portal, with a drop in traffic from which the site never fully recovered.

Insight: Leverage ecosystem relationships to create backlinks to the site

Finding

High-quality, natural links to a site act like "votes" for that site's authority to search engines (such as Google and Bing) and BenefitsCal is part of a rich network of highquality sites from which it can request natural backlinks.

Action Plan

Leverage ecosystem relationships to ask sites to update links from existing portal sites to the new BenefitsCal website.

This could include the following:

- Federal/State Websites
- County Websites
- Partner Websites (United Way, GetCalFresh, others)
- Other Websites (Universities, others)



Above, examples of high-authority sites that BenefitsCal has relationships with and from which we can request backlinks.

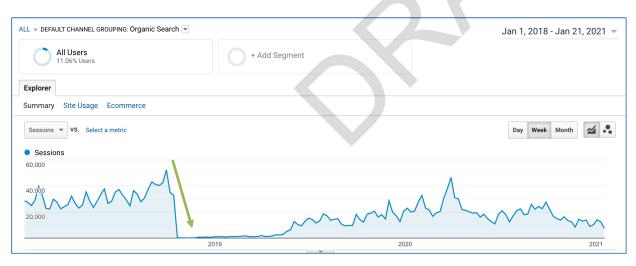
Insight: 301 redirect from existing portals to the BenefitsCal website

Finding

We know a complete SEO site migration is critical to site relaunches. Applying 301 redirects (redirect old URL to its new URL site) will prevent losses in search traffic.

Action Plan

Complete SEO site migrations on all current portals when they are replaced with BenefitsCal. The project team should refer to the redirect mapping checklist for help and consider bringing in additional SEO support during migration periods. The team should also plan, as part of migration best practice, to monitor post-launch performance to flag any major issues.



Above, organic traffic on a portal with a drop in traffic mid-October 2018 from which the site continues to have lower traffic than historical performance.

Insight: Expose new user relevant content to the search engine

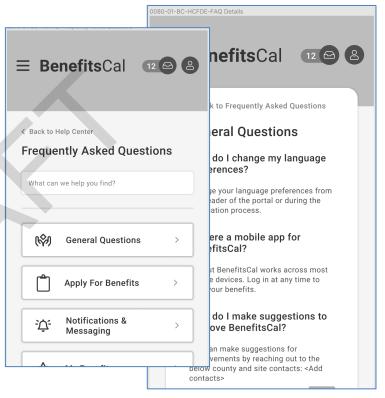
Finding

To appear in search results, search engines (such as Google or Bing) need BenefitsCal pages to return and display. Additional content (like FAQ and Help pages) provides additional opportunities for users to find and enter the site.

Action Plan

Expose additional content to search (for example, general questions and FAQ content), to unauthenticated users.

If there are specific topics of interest (for example, Covid-19 related service updates) consider creating new, unauthenticated content pages to compete for those specific topics.



Above, current FAQ screens within BenefitsCal.

Insight: Help Search Engines to redirect users to BenefitsCal

Finding

Within the current benefit portals, a significant number of people find the portals by searching directly for portal names (referred to as high branded click volume).

Action Plan

Weave in the existing portal names within the BenefitsCal homepage (not just within a JavaScript banner), to indicate relevancy.

This way, when users search for existing portal names (like "MyBenefits CalWIN"), the search will return and direct the user to the BenefitsCal portal.

Ţ Searc	h type: Web 💉 Date: La	ast 3 months 🍾	+ NEW			Last updated: 9 hour
	QUERIES	PAGES	COUNTRIES	DEVICES	SEARCH APPEARANCE	DATES
						Ŧ
	Query				↓ Clicks	Impressions
	calwin				118,330	130,028
	mybenefits calwin				96,217	106,913
	calwin login				43,463	46,051
	calfresh login				39,805	101,133
	mybenefits				24,016	101,927
	calwin benefits				18,682	20,334
	mycalbenefits				18,195	19,834
	mycalwin				13,352	14,411
	my calwin				13,019	14,097
	my benefits				11,089	35,056

Above, click volume to specific keywords on MyBenefits CalWIN, as recorded by Google Search Console. A majority are for brand-specific searches.

User Conversion Plans

User Account Conversion Frequently Asked Questions (FAQ)



Which user accounts will be converted?

Accounts will be converted IF...

- The account has been accessed within the last two
 (2) years, AND
- The account is linked to an application or case



What do users need to login to BenefitsCal?

- 1. Username or Email from the current portal(s)
- Password from the current portal(s)

No special link or code is required.



What's the first-time login experience like?

Easy.

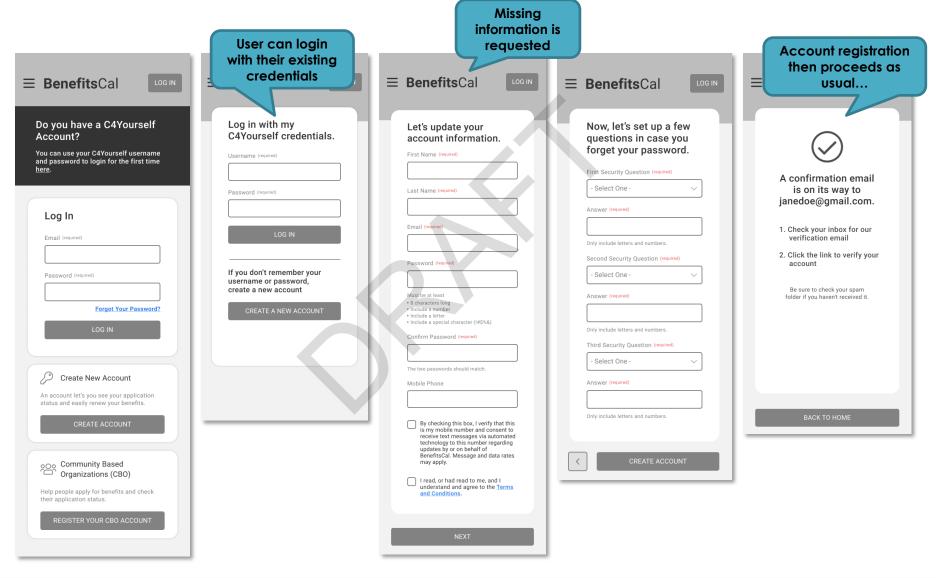
- User will be prompted to enter missing information
- They'll set a new password

Please see the next slide for a preview...

More information will be shared as we approach go-live (September 2021).

BenefitsCal Account Conversion

First Time Login Experience



Training Plans

Training Plans: Summary of Scope More information will be provided in **June 2021**



August 2021

June-July 2021