

Attachment A - Price Proposal Schedules
Schedule 1
Print Services Price Summary

Print Services Project Overall Price Total		SFY 2020/21	SFY 2021/22	SFY 2022/23	SFY 2023/24	SFY 2024/25	SFY 2025/26	SFY 2026/27	SFY 2027/28	SFY 2028/29	SFY 2029/30	SFY 2030/31	Print Services Maximum Amount
Print Services Implementation Deliverables Price		\$ -	\$ -	\$ -	\$ -								\$ -
Print Services Initial M&O through November 2023			\$ -	\$ -	\$ 82,477								\$ 82,477
Print Services M&O through February 2026					\$ 198,532	\$ 340,340	\$ 226,894						\$ 765,766
Print Services Initial 5-Year Term Price Subtotal		\$ -	\$ -	\$ -	\$ 281,009	\$ 340,340	\$ 226,894	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 848,243
Print Services Optional Extension Year 1							\$ 131,025	\$ 262,050					\$ 393,076
Print Services Optional Extension Year 2								\$ 138,441	\$ 276,881				\$ 415,322
Print Services Optional Extension Year 3									\$ 146,504	\$ 293,007			\$ 439,511
Print Services Optional Extension Year 4										\$ 154,926	\$ 309,853		\$ 464,779
Print Services Optional Extension Year 5											\$ 164,263	\$ 328,526	\$ 492,789
Print Services Five 1-Year Optional Extensions Price Subtotal							\$ 131,025	\$ 400,491	\$ 423,385	\$ 447,934	\$ 474,116	\$ 328,526	\$ 2,205,477
Print Services Optional Printing/Mailing Price Subtotal Through November 2023			\$ -	\$ -	\$ -								\$ -
Print Services Maximum Price Including Five 1-Year Optional Extensions		\$ -	\$ -	\$ -	\$ 281,009	\$ 340,340	\$ 357,919	\$ 400,491	\$ 423,385	\$ 447,934	\$ 474,116	\$ 328,526	\$ 3,053,719

Assumptions	
1	Summary charges are for Contra Costa County only and assume that Contra Costa goes live with central print services during their currently scheduled CalWIN Wave.
2	
3	
4	
5	
6	
7	
8	
9	
10	

Schedule 2

Print Services Implementation Deliverables Price: February 2021 through November 2023

#	Deliverable Name	Review Period (Business Days)	Deliverable Due Date (Month/Year)	Target Invoice Date (Month/Year)	SFY 2020/21 Total	SFY 2021/22 Total	SFY 2022/23 Total	SFY 2023/24 Total	Total Deliverables Price
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2021	Apr/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2021	May/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	May/2021	Jun/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2021	Jul/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2021	Aug/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2021	Sep/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2021	Oct/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2021	Nov/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2021	Dec/2021	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Dec/2021	Jan/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jan/2022	Feb/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Feb/2022	Mar/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2022	Apr/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2022	May/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	May/2022	Jun/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2022	Jul/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2022	Aug/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2022	Sep/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2022	Oct/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2022	Nov/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2022	Dec/2022	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Dec/2022	Jan/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jan/2023	Feb/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Feb/2023	Mar/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2023	Apr/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2023	May/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	May/2023	Jun/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2023	Jul/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2023	Aug/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2023	Sep/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2023	Oct/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2023	Nov/2023	\$ -	\$ -	\$ -	\$ -	\$ -
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2023	Dec/2023	\$ -	\$ -	\$ -	\$ -	\$ -
2	Master Implementation Plan	10	Jun/2021	Jul/2021	\$ -	\$ -	\$ -	\$ -	\$ -
3	Maintenance and Operations Plan	10	Jun/2021	Aug/2021	\$ -	\$ -	\$ -	\$ -	\$ -
4	Final Acceptance Report	10	Nov/2023	Dec/2023	\$ -	\$ -	\$ -	\$ -	\$ -
Total Print Services Implementation Deliverables Price					\$ -	\$ -	\$ -	\$ -	\$ -

Assumptions

- 1 There are no additional implementation charges if Contra Costa chooses to implement central print services during their currently scheduled CalWIN Wave.

Schedule 3
Print Services Initial M&O Price: September 2021 - November 2023

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2021/22 Total	SFY 2022/23 Total	SFY 2023/24 Total	Total Initial M&O Price
1	Impressions	Page	0.0411	461,797	\$ 18,980	5,541,564	\$ 227,758	\$ -	\$ -	\$ 56,940	\$ 56,940
2	Color Impressions	Page	0.0424	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0060	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0092	254,153	\$ 2,338	3,049,836	\$ 28,058	\$ -	\$ -	\$ 7,015	\$ 7,015
5	Other	Page	0.0290	101,654	\$ 2,948	1,219,848	\$ 35,376	\$ -	\$ -	\$ 8,844	\$ 8,844
	Subtotal Impressions and Inserts			817,604	\$ 24,266	9,811,248	\$ 291,192	\$ -	\$ -	\$ 72,798	\$ 72,798
1	#9 Double Crease BRM Envelopes	Envelope	0.0201	2,240	\$ 45	26,880	\$ 540	\$ -	\$ -	\$ 135	\$ 135
2	#9 Inbound Envelopes	Envelope	0.0181	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0205	90,999	\$ 1,865	1,091,988	\$ 22,386	\$ -	\$ -	\$ 5,596	\$ 5,596
4	6"x10" Double Score Flat Mail	Envelope	0.0381	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
5	Flat Manilla Envelopes	Envelope	0.1197	5,009	\$ 600	60,108	\$ 7,195	\$ -	\$ -	\$ 1,799	\$ 1,799
6	9"x12" Windowed Envelopes	Envelope	0.0920	5,009	\$ 461	60,108	\$ 5,530	\$ -	\$ -	\$ 1,382	\$ 1,382
7	Other	Envelope	0.0698	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			103,257	\$ 2,971	1,239,084	\$ 35,651	\$ -	\$ -	\$ 8,913	\$ 8,913
1	Flat Mail Envelopes Processed	Piece	0.0510	5,009	\$ 255	60,108	\$ 3,066	\$ -	\$ -	\$ 766	\$ 766
2	Other Mail Processed	Piece	0.0051	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			5,009	\$ 255	60,108	\$ 3,066	\$ -	\$ -	\$ 766	\$ 766
	Total Print Services Initial M&O Price			925,870	\$ 27,492	11,110,440	\$ 329,909	\$ -	\$ -	\$ 82,477	\$ 82,477

Assumptions

1	The Estimated Monthly Volume column is the average across the 27 months in this schedule.
2	Formula in the grey cells (columns I through K) = (Estimated Monthly Price column) times (Number of Months [hard-coded in the formula]). The only adjustment made to this schedule is the number of months.
3	In columns I through K, the number of months is based on the initial planned phased implementation dates. For example, Color Impressions per the RFP begin in Phase 3. Therefore, Color Impressions begin in month 21 of the contract and run through month 28 for SFY 2023; thus, there are only 8 months of operations for fiscal year 2023.
4	The Estimated Monthly Volume column is based on Section 2.6 of the RFP as the starting point. The starting point was adjusted for the 5% annual growth beginning month 13 of the contract and continued through SFY 2031 annually.
5	Volumes include Contra Costa County only.
6	Start Date for M&O (Start of month following Implementation) assumes that Contra Costa County implements central print services in their currently scheduled CalWIN Wave.

Schedule 4
Print Services M&O Price: December 2023 - February 2026

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2023/24 Total	SFY 2024/25 Total	SFY 2025/26 Total	Total M&O Price
1	Impressions	Page	0.0395	493,097	\$ 19,477	5,917,164	\$ 233,728	\$ 136,341	\$ 233,728	\$ 155,819	\$ 525,888
2	Color Impressions	Page	0.0420	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0057	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0090	271,378	\$ 2,442	3,256,536	\$ 29,309	\$ 17,097	\$ 29,309	\$ 19,539	\$ 65,945
5	Other	Page	0.0287	108,544	\$ 3,115	1,302,528	\$ 37,383	\$ 21,806	\$ 37,383	\$ 24,922	\$ 84,111
	Subtotal Impressions and Inserts			873,019	\$ 25,035	10,476,228	\$ 300,419	\$ 175,245	\$ 300,419	\$ 200,280	\$ 675,944
1	#9 Double Crease BRM Envelopes	Envelope	0.0199	2,392	\$ 48	28,704	\$ 571	\$ 333	\$ 571	\$ 381	\$ 1,285
2	#9 Inbound Envelopes	Envelope	0.0173	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0196	97,166	\$ 1,904	1,165,992	\$ 22,853	\$ 13,331	\$ 22,853	\$ 15,236	\$ 51,420
4	6"x10" Double Score Flat Mail	Envelope	0.0378	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
5	Flat Manilla Envelopes	Envelope	0.1186	5,349	\$ 634	64,188	\$ 7,613	\$ 4,441	\$ 7,613	\$ 5,075	\$ 17,129
6	9"x12" Windowed Envelopes	Envelope	0.0880	5,349	\$ 471	64,188	\$ 5,649	\$ 3,295	\$ 5,649	\$ 3,766	\$ 12,709
7	Other	Envelope	0.0692	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			110,256	\$ 3,057	1,323,072	\$ 36,686	\$ 21,400	\$ 36,686	\$ 24,457	\$ 82,543
1	Flat Mail Envelopes Processed	Piece	0.0504	5,349	\$ 270	64,188	\$ 3,235	\$ 1,887	\$ 3,235	\$ 2,157	\$ 7,279
2	Other Mail Processed	Piece	0.0050	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			5,349	\$ 270	64,188	\$ 3,235	\$ 1,887	\$ 3,235	\$ 2,157	\$ 7,279
	Total Print Services M&O Price			988,624	\$ 28,362	11,863,488	\$ 340,340	\$ 198,532	\$ 340,340	\$ 226,894	\$ 765,766

Assumptions

1	The Estimated Monthly Volume column is the average across the 27 months in this schedule.
2	The Estimated Monthly Volume column is based on Section 2.6 of the RFP as the starting point. The starting point was adjusted for the 5% annual growth beginning month 13 of the contract and continued through SFY 2031 annually.
5	Volumes include Contra Costa County only.

Schedule 5

Print Services Optional Extension Year 1 Price: March 2026 - February 2027

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2025/26 Total	SFY 2026/27 Total	Total M&O Optional Year 1
1	Impressions	Page	0.0407	534,588	\$ 21,758	6,415,056	\$ 261,093	\$ 87,031	\$ 174,062	\$ 261,093
2	Color Impressions	Page	0.0468	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0071	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0114	294,213	\$ 3,354	3,530,556	\$ 40,248	\$ 13,416	\$ 26,832	\$ 40,248
5	Other	Page	0.0331	117,677	\$ 3,895	1,412,124	\$ 46,741	\$ 15,580	\$ 31,161	\$ 46,741
	Subtotal Impressions and Inserts			946,478	\$ 29,007	11,357,736	\$ 348,082	\$ 116,027	\$ 232,055	\$ 348,082
										\$ -
1	#9 Double Crease BRM Envelopes	Envelope	0.0201	2,593	\$ 52	31,116	\$ 625	\$ 208	\$ 417	\$ 625
2	#9 Inbound Envelopes	Envelope	0.0175	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0198	105,342	\$ 2,086	1,264,104	\$ 25,029	\$ 8,343	\$ 16,686	\$ 25,029
4	6"x10" Double Score Flat Mail	Envelope	0.0380	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5	Flat Manilla Envelopes	Envelope	0.1195	5,799	\$ 693	69,588	\$ 8,316	\$ 2,772	\$ 5,544	\$ 8,316
6	9"x12" Windowed Envelopes	Envelope	0.0887	5,799	\$ 514	69,588	\$ 6,172	\$ 2,057	\$ 4,115	\$ 6,172
7	Other	Envelope	0.0697	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			119,533	\$ 3,345	1,434,396	\$ 40,143	\$ 13,381	\$ 26,762	\$ 40,143
										\$ -
1	Flat Mail Envelopes Processed	Piece	0.0697	5,799	\$ 404	69,588	\$ 4,850	\$ 1,617	\$ 3,234	\$ 4,850
2	Other Mail Processed	Piece	0.0072	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			5,799	\$ 404	69,588	\$ 4,850	\$ 1,617	\$ 3,234	\$ 4,850
	Total Print Services Optional Extension Year 1			1,071,810	\$ 32,756	12,861,720	\$ 393,076	\$ 131,025	\$ 262,050	\$ 393,076

Assumptions

1	Volumes include Contra Costa County only.
2	
3	
4	
5	

Schedule 6

Print Services Optional Extension Year 2 Price: March 2027 - February 2028

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2026/27 Total	SFY 2027/28 Total	Total M&O Optional Year 2
1	Impressions	Page	0.0410	561,318	\$ 23,014	6,735,816	\$ 276,168	\$ 92,056	\$ 184,112	\$ 276,168
2	Color Impressions	Page	0.0472	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0072	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0114	308,924	\$ 3,522	3,707,088	\$ 42,261	\$ 14,087	\$ 28,174	\$ 42,261
5	Other	Page	0.0333	123,561	\$ 4,115	1,482,732	\$ 49,375	\$ 16,458	\$ 32,917	\$ 49,375
	Subtotal Impressions and Inserts			993,803	\$ 30,650	11,925,636	\$ 367,804	\$ 122,601	\$ 245,203	\$ 367,804
										\$ -
1	#9 Double Crease BRM Envelopes	Envelope	0.0202	2,723	\$ 55	32,676	\$ 660	\$ 220	\$ 440	\$ 660
2	#9 Inbound Envelopes	Envelope	0.0176	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0199	110,609	\$ 2,201	1,327,308	\$ 26,413	\$ 8,804	\$ 17,609	\$ 26,413
4	6"x10" Double Score Flat Mail	Envelope	0.0383	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5	Flat Manila Envelopes	Envelope	0.1203	6,089	\$ 733	73,068	\$ 8,790	\$ 2,930	\$ 5,860	\$ 8,790
6	9"x12" Windowed Envelopes	Envelope	0.0893	6,089	\$ 544	73,068	\$ 6,525	\$ 2,175	\$ 4,350	\$ 6,525
7	Other	Envelope	0.0702	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			125,510	\$ 3,532	1,506,120	\$ 42,389	\$ 14,130	\$ 28,259	\$ 42,389
										\$ -
1	Flat Mail Envelopes Processed	Piece	0.0702	6,089	\$ 427	73,068	\$ 5,129	\$ 1,710	\$ 3,420	\$ 5,129
2	Other Mail Processed	Piece	0.0073	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			6,089	\$ 427	73,068	\$ 5,129	\$ 1,710	\$ 3,420	\$ 5,129
	Total Print Services Optional Extension Year 2			1,125,402	\$ 34,610	13,504,824	\$ 415,322	\$ 138,441	\$ 276,881	\$ 415,322

Assumptions

1	Volumes include Contra Costa County only.
2	
3	
4	
5	

Schedule 7

Print Services Optional Extension Year 3 Price: March 2028 - February 2029

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2027/28 Total	SFY 2028/29 Total	Total M&O Optional Year 3
1	Impressions	Page	0.0413	589,383	\$ 24,342	7,072,596	\$ 292,098	\$ 97,366	\$ 194,732	\$ 292,098
2	Color Impressions	Page	0.0475	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0072	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0115	324,370	\$ 3,730	3,892,440	\$ 44,763	\$ 14,921	\$ 29,842	\$ 44,763
5	Other	Page	0.0336	129,739	\$ 4,359	1,556,868	\$ 52,311	\$ 17,437	\$ 34,874	\$ 52,311
	Subtotal Impressions and Inserts			1,043,492	\$ 32,431	12,521,904	\$ 389,172	\$ 129,724	\$ 259,448	\$ 389,172
										\$ -
1	#9 Double Crease BRM Envelopes	Envelope	0.0204	2,859	\$ 58	34,308	\$ 700	\$ 233	\$ 467	\$ 700
2	#9 Inbound Envelopes	Envelope	0.0177	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0201	116,140	\$ 2,334	1,393,680	\$ 28,013	\$ 9,338	\$ 18,675	\$ 28,013
4	6"x10" Double Score Flat Mail	Envelope	0.0386	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5	Flat Manila Envelopes	Envelope	0.1212	6,393	\$ 775	76,716	\$ 9,298	\$ 3,099	\$ 6,199	\$ 9,298
6	9"x12" Windowed Envelopes	Envelope	0.0900	6,393	\$ 575	76,716	\$ 6,904	\$ 2,301	\$ 4,603	\$ 6,904
7	Other	Envelope	0.0707	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			131,785	\$ 3,743	1,581,420	\$ 44,915	\$ 14,972	\$ 29,944	\$ 44,915
										\$ -
1	Flat Mail Envelopes Processed	Piece	0.0707	6,393	\$ 452	76,716	\$ 5,424	\$ 1,808	\$ 3,616	\$ 5,424
2	Other Mail Processed	Piece	0.0074	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			6,393	\$ 452	76,716	\$ 5,424	\$ 1,808	\$ 3,616	\$ 5,424
	Total Print Services Optional Extension Year 3			1,181,670	\$ 36,626	14,180,040	\$ 439,511	\$ 146,504	\$ 293,007	\$ 439,511

Assumptions

1	Volumes include Contra Costa County only.
2	
3	
4	
5	

Schedule 8

Print Services Optional Extension Year 4 Price: March 2029 - February 2030

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2028/29 Total	SFY 2029/30 Total	Total M&O Optional Year 4
1	Impressions	Page	0.0416	618,853	\$ 25,744	7,426,236	\$ 308,931	\$ 102,977	\$ 205,954	\$ 308,931
2	Color Impressions	Page	0.0479	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0073	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0116	340,589	\$ 3,951	4,087,068	\$ 47,410	\$ 15,803	\$ 31,607	\$ 47,410
5	Other	Page	0.0338	136,226	\$ 4,604	1,634,712	\$ 55,253	\$ 18,418	\$ 36,836	\$ 55,253
	Subtotal Impressions and Inserts			1,095,668	\$ 34,300	13,148,016	\$ 411,595	\$ 137,198	\$ 274,396	\$ 411,595
										\$ -
1	#9 Double Crease BRM Envelopes	Envelope	0.0205	3,002	\$ 62	36,024	\$ 738	\$ 246	\$ 492	\$ 738
2	#9 Inbound Envelopes	Envelope	0.0179	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0202	121,947	\$ 2,463	1,463,364	\$ 29,560	\$ 9,853	\$ 19,707	\$ 29,560
4	6"x10" Double Score Flat Mail	Envelope	0.0389	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5	Flat Manila Envelopes	Envelope	0.1222	6,713	\$ 820	80,556	\$ 9,844	\$ 3,281	\$ 6,563	\$ 9,844
6	9"x12" Windowed Envelopes	Envelope	0.0907	6,713	\$ 609	80,556	\$ 7,306	\$ 2,435	\$ 4,871	\$ 7,306
7	Other	Envelope	0.0712	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			138,375	\$ 3,954	1,660,500	\$ 47,449	\$ 15,816	\$ 31,633	\$ 47,449
										\$ -
1	Flat Mail Envelopes Processed	Piece	0.0712	6,713	\$ 478	80,556	\$ 5,736	\$ 1,912	\$ 3,824	\$ 5,736
2	Other Mail Processed	Piece	0.0074	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			6,713	\$ 478	80,556	\$ 5,736	\$ 1,912	\$ 3,824	\$ 5,736
	Total Print Services Optional Extension Year 4			1,240,756	\$ 38,732	14,889,072	\$ 464,779	\$ 154,926	\$ 309,853	\$ 464,779

Assumptions

1	Volumes include Contra Costa County only.
2	
3	
4	
5	

Schedule 9

Print Services Optional Extension Year 5 Price: March 2030 - February 2031

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2029/30 Total	SFY 2030/31 Total	Total M&O Optional Year 5
1	Impressions	Page	0.0420	649,795	\$ 27,291	7,797,540	\$ 327,497	\$ 109,166	\$ 218,331	\$ 327,497
2	Color Impressions	Page	0.0483	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Pre-folded	Page	0.0073	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4	Inserts/Enclosures - Not folded	Page	0.0117	357,618	\$ 4,184	4,291,416	\$ 50,210	\$ 16,737	\$ 33,473	\$ 50,210
5	Other	Page	0.0342	143,038	\$ 4,892	1,716,456	\$ 58,703	\$ 19,568	\$ 39,135	\$ 58,703
	Subtotal Impressions and Inserts			1,150,451	\$ 36,367	13,805,412	\$ 436,409	\$ 145,470	\$ 290,939	\$ 436,409
										\$ -
1	#9 Double Crease BRM Envelopes	Envelope	0.0207	3,152	\$ 65	37,824	\$ 783	\$ 261	\$ 522	\$ 783
2	#9 Inbound Envelopes	Envelope	0.0180	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3	#10 Outbound Envelopes	Envelope	0.0204	128,044	\$ 2,612	1,536,528	\$ 31,345	\$ 10,448	\$ 20,897	\$ 31,345
4	6"x10" Double Score Flat Mail	Envelope	0.0393	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5	Flat Manila Envelopes	Envelope	0.1233	7,049	\$ 869	84,588	\$ 10,430	\$ 3,477	\$ 6,953	\$ 10,430
6	9"x12" Windowed Envelopes	Envelope	0.0915	7,049	\$ 645	84,588	\$ 7,740	\$ 2,580	\$ 5,160	\$ 7,740
7	Other	Envelope	0.0719	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Envelopes			145,294	\$ 4,191	1,743,528	\$ 50,298	\$ 16,766	\$ 33,532	\$ 50,298
										\$ -
1	Flat Mail Envelopes Processed	Piece	0.0719	7,049	\$ 507	84,588	\$ 6,082	\$ 2,027	\$ 4,055	\$ 6,082
2	Other Mail Processed	Piece	0.0075	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	Subtotal Mail Processed			7,049	\$ 507	84,588	\$ 6,082	\$ 2,027	\$ 4,055	\$ 6,082
	Total Print Services Optional Extension Year 5			1,302,794	\$ 41,066	15,633,528	\$ 492,789	\$ 164,263	\$ 328,526	\$ 492,789

Assumptions

1	Volumes include Contra Costa County only.
2	
3	
4	
5	

Schedule 10
Print Services Change Order Hourly Rate Card

Staff Role	SFY 2020/21 Hourly Rate	SFY 2021/22 Hourly Rate	SFY 2022/23 Hourly Rate	SFY 2023/24 Hourly Rate	SFY 2024/25 Hourly Rate	SFY 2025/26 Hourly Rate	SFY 2026/27 Hourly Rate	SFY 2027/28 Hourly Rate	SFY 2028/29 Hourly Rate	SFY 2029/30 Hourly Rate	SFY 2030/31 Hourly Rate
Project Manager	\$ 155.23	\$ 157.41	\$ 159.61	\$ 161.84	\$ 164.11	\$ 166.41	\$ 168.74	\$ 171.10	\$ 173.50	\$ 175.92	\$ 178.39
Operations Manager	\$ 100.65	\$ 102.06	\$ 103.49	\$ 104.94	\$ 106.41	\$ 107.90	\$ 109.41	\$ 110.94	\$ 112.49	\$ 114.07	\$ 115.67
Liaison I	\$ 90.90	\$ 92.17	\$ 93.46	\$ 94.77	\$ 96.10	\$ 97.44	\$ 98.81	\$ 100.19	\$ 101.59	\$ 103.02	\$ 104.46
Security Specialist	\$ 110.02	\$ 111.56	\$ 113.13	\$ 114.71	\$ 116.31	\$ 117.94	\$ 119.59	\$ 121.27	\$ 122.97	\$ 124.69	\$ 126.43
Tech Writer I	\$ 78.75	\$ 79.85	\$ 80.97	\$ 82.10	\$ 83.25	\$ 84.42	\$ 85.60	\$ 86.80	\$ 88.01	\$ 89.25	\$ 90.50
System Tester I	\$ 78.90	\$ 80.01	\$ 81.13	\$ 82.26	\$ 83.41	\$ 84.58	\$ 85.77	\$ 86.97	\$ 88.18	\$ 89.42	\$ 90.67
QA Specialist	\$ 80.44	\$ 81.57	\$ 82.71	\$ 83.87	\$ 85.04	\$ 86.23	\$ 87.44	\$ 88.66	\$ 89.91	\$ 91.16	\$ 92.44
Network Operator	\$ 90.74	\$ 92.01	\$ 93.30	\$ 94.61	\$ 95.93	\$ 97.28	\$ 98.64	\$ 100.02	\$ 101.42	\$ 102.84	\$ 104.28
Enterprise Computing System Administrator	\$ 90.74	\$ 92.01	\$ 93.30	\$ 94.61	\$ 95.93	\$ 97.28	\$ 98.64	\$ 100.02	\$ 101.42	\$ 102.84	\$ 104.28
Print Center Operator	\$ 31.75	\$ 32.19	\$ 32.65	\$ 33.10	\$ 33.57	\$ 34.04	\$ 34.51	\$ 35.00	\$ 35.49	\$ 35.98	\$ 36.49
Programmer/Analyst	\$ 102.33	\$ 103.77	\$ 105.22	\$ 106.69	\$ 108.19	\$ 109.70	\$ 111.24	\$ 112.79	\$ 114.37	\$ 115.97	\$ 117.60
Fulfillment Platform Programmer	\$ 135.71	\$ 137.61	\$ 139.54	\$ 141.49	\$ 143.48	\$ 145.48	\$ 147.52	\$ 149.59	\$ 151.68	\$ 153.80	\$ 155.96

Schedule 11
Print Services Optional Printing/Mailing Through November 2023

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2021/22 Total	SFY 2022/23 Total	SFY 2023/24 Total	Total Initial M&O Price
	Large Print										
1	Impressions	Page	0.0388	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
2	Inserts/Enclosures - Not folded	Page	0.0127	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Large Print Impressions and Inserts			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	Flat Manilla Envelopes	Envelope	0.1086	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Large Print Envelopes			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	Flat Mail Envelopes Processed	Piece	0.0633	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Large Print Mail Processed			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Large Print Total			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Braille										
1	Impressions	Page	3.8001	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
2	Inserts/Enclosures - Not folded	Page	3.8001	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Braille Impressions and Inserts			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	Flat Manilla Envelopes	Envelope	0.1086	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Braille Envelopes			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	Flat Mail Envelopes Processed	Piece	0.0633	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal Braille Mail Processed			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Braille Total			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	CDs/DVDs										
1	CD/DVDs	CD/DVD	1.9001	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
2	Impressions	Page	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
3	Inserts/Enclosures - Folded	Page	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal CD Impressions and Inserts			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	CD/DVD Mailer	Envelope	1.2667	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal CD Mailers			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
1	CD Mailers Processed	Piece	2.5334	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Subtotal CD Mailers Processed			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	CD Total			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	Total Print Services Optional Printing Mailing Through November 2023			-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -

Assumptions

1	Braille and Large print volumes specific to Contra Costa are unknown and therefore have not been included.
---	--