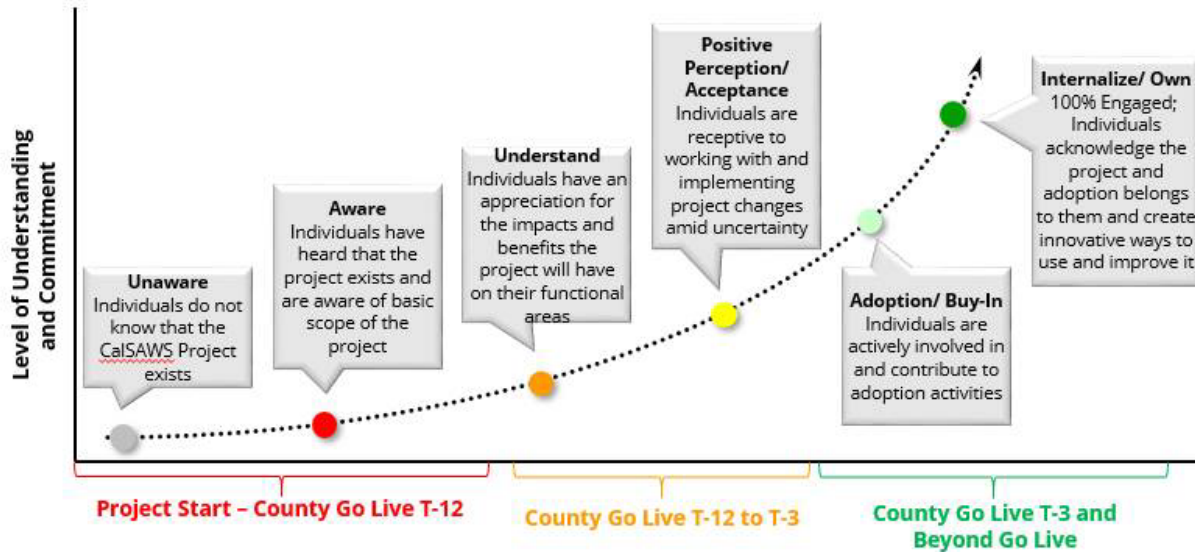


Change Readiness Survey Methodology



The Change Readiness Surveys for the CalWIN counties use Adoption Metrics tied to the milestones along the above Change Curve to measure each county's adoption progress. As the CalWIN counties progress towards Go-Live they will receive these surveys to ensure the counties are on schedule and identify support needed for migration to the CalSAWS system.

Schedule	Change Curve Milestone
(T-12) County Go Live	Aware
(T-9) County Go Live	Understand
(T-6) County Go Live	Positive Perception/Acceptance
(T-3) County Go Live	Adoption/Buy-In

Aware (T-12):

1. Clear Program Objectives – Do users understand what the migration and adoption is seeking to achieve?
 - a) Example – I understand why the CalWIN counties are transitioning to the CalSAWS system.
2. Make the Case for the Change – Has the reason for the change and adoption of the new system been communicated to the county users?
 - a) Example – I understand the positive impacts of transitioning to the CalSAWS system.
3. Describe an Attractive Future State – Do County users have a positive view of the outcomes of the CalSAWS migration?
 - a) Example – I am looking forward to the migration to CalSAWS.
4. Present a Clear Long-Term Roadmap – Do County users know the Go-Live timeline for their county?
 - a) Example – My county provided information on the CalSAWS migration.
 - b) Example – I know the timeline for my County's Go-Live for CalSAWS.

Understand (T-9):

1. Transparent and Effective Project Communications – Do County users feel the information they receive aids in their adoption of the CalSAWS system?
 - a. Example – I know who to ask questions regarding CalSAWS migration activities.

- b. Example – I understand my county's CalSAWS migration go-live timeline.
- 2. Stakeholders Feel Represented in the Project – Are County users aware of their role's representation in the adoption of CalSAWS?
 - a. Example – My job's needs are considered in the planning of the CalSAWS migration.
- 3. Stakeholders Feel they Receive Enough Information – Do County users feel they receive an appropriate amount of information regarding the migration to CalSAWS?
 - a. Example – I receive enough information on the CalSAWS migration.
- 4. Two-way Feedback Channels in Place – Are County users aware of how to use their county communications to receive and discuss the migration to CalSAWS?
 - a. Example – I know how to ask questions and give feedback about the CalSAWS migration.
 - b. Example – I receive responses to my questions in an adequate timeframe.

Positive Perception/Acceptance (T-6):

- 1. Anticipation for the Change – Users are beginning to look forward to the Change and implementation of the system?
 - a. Example – I think CalSAWS will be a better system than the CalWIN system.
- 2. Positive Change Outlook – Users believe that the system change will have a positive impact on their county and themselves?
 - a. Example – I believe CalSAWS will help my county better perform its duties.
- 3. Understanding the Change – Users have some uncertainty but are beginning to understand the improvements of the change?
 - a. Example – I am beginning to understand the improvements CalSAWS has made.
- 4. Adoption Communications Assessment – Users are receiving information that presented CalSAWS favorably and that the information was useful?
 - a. Example – Information I am receiving leads me to believe CalSAWS will be an improvement.
 - b. Example – The communications I have received from my County and the Project are helpful.

Adoption/Buy-In (T-3):

- 1. Visible Support by Executive Team – Has senior leadership supported the CalSAWS migration?
 - a. Example – My county's executive leadership has communicated their support of the CalSAWS migration.
- 2. Resources in Place to Support the Change – The county user is aware of the resources available to them during the migration?
 - a. Example – I understand the support I will have during go-live.
- 3. Changes Reinforced by Local Leaders – Users feel county leadership emphasized changes to their staff?
 - a. Example – Leadership and my managers and supervisors have provided information on changes that will affect how I do my work.
- 4. Personal Responsibility for System Adoption – Are County users committed to the CalSAWS migration?
 - a. Example – I am prepared to start using CalSAWS for my job.