

EXHIBIT A

FINANCIAL MATTERS

1. Maximum Amount. The Maximum Amount shall be each of the following amounts during their respective time periods:

a. During the initial five year term, the Maximum Amount shall not exceed: (1) \$205,439,597; (2) plus up to \$47,083,664 in funding authorized by the State and federal agencies for special Premise funds and other grants (including CalHEERS interface and Contact CalWIN changes): (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; (3) plus up to \$63,576,131 for Change Requests: (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; (4) plus up to \$8,984,896 for Separate Services: (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 13 of the agreement; and (ii) which shall be contingent upon the availability of CalSAWS Consortium funding for such Separate Services; and

b. During the initial 5 year term, Maximum Amount for CalHEERS and Contact CalWIN Maintenance and Operations Services shall not exceed (1) \$19,802,340.00 for CalHEERS Interface (2) plus \$4,716,833.00 for Contact CalWIN;

c. During the first three year renewal period, if the CalSAWS Consortium renews the term pursuant to Section 2 of the Agreement, the Maximum Amount shall not exceed: (1) the amount of the Maximum Amount during the initial five year term; (2) plus \$111,225,527; (3) plus up to \$54,516,908 in funding authorized by the State and federal agencies for special Premise funds and other grants (including CalHEERS interface and Contact CalWIN changes): (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; (4) plus up to \$41,029,272 for Change Requests: (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; (5) plus up to \$6,968,662 for Separate Services: (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 13 of the agreement; and (ii) which shall be contingent upon the availability of CalSAWS Consortium funding for such Separate Services; and

d. During the first three year renewal period, if the CalSAWS Consortium renews the term pursuant to Section 2 of the Agreement, the Maximum Amount for CalHEERS and Contact CalWIN Maintenance and Operations Services shall not exceed (1) \$12,873,960.00 for CalHEERS Interface (2) plus \$3,073,392.00 for Contact; CalWIN;

e. During the next two year renewal period, if the CalSAWS Consortium renews the term pursuant to Section 2 of the Agreement, the Maximum Amount shall not exceed: (1) the amount of the Maximum Amount during the initial five year term; (2) plus the first three year renewal period; (3) plus \$71,891,887; (4) plus up to \$32,067,048 in funding authorized by the State and federal agencies for special Premise funds and other grants (including CalHEERS interface and Contact CalWIN changes): (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; (5) plus up to

\$27,352,848 for Change Requests: (i) which are subject to authorization by the CalSAWS Consortium pursuant to Section 14 of the Agreement; and (ii) which shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests; and

f. During the next two year renewal period, if the CalSAWS Consortium renew the term pursuant to Section 2 of the Agreement, the Maximum Amount for CalHEERS and Contact CalWIN Maintenance and Operations Services shall not exceed (1) \$8,582,640.00 for CalHEERS Interface (2) plus \$2,048,928.00 for Contact CalWIN.

2. Change Request Hourly Rates

Staff Classification	Blended Hourly Rate
Architect	\$144.39
Architect Sr.	\$173.27
Business Analyst	\$144.39
Business Analyst Sr.	\$173.27
Database Administrator	\$144.39
Manager	\$202.15
Program Manager	\$259.91
Programmer	\$144.39
Programmer Jr.	\$127.07
Programmer Sr.	\$173.27
Project Manager	\$173.27
Project Manager Sr.	\$202.15
Supervisor	\$144.39
Technical Trainer	\$98.19
Tester	\$76.88
Tester Sr.	\$102.50

3. Charges (\$).

	Transition-In Period	After Transition-In to end of Initial 5 Year Term (Base Period)	Total Initial 5 Year Term	3 Year Renewal Period	2 Year Renewal Period	Total Agreement 10 Year Term
	2/2/2015 - 7/31/2015	8/1/2015 – 1/31/2020	2/2/2015 – 1/31/2020	2/1/2020 - 1/31/2023	2/1/2023 - 1/31/2025	2/2/2015 – 1/31/2025
Contractor Staff Charges	5,870,083	109,780,441	115,650,524	57,619,171	37,703,490	210,973,185
Contractor Equipment Charges	363,319	3,649,477	4,012,796	4,069,846	1,704,884	9,787,526
Contractor Equipment Maintenance Charges	112,486	3,653,928	3,766,414	2,876,956	1,917,971	8,561,341
Contractor Software Charges	293,758	2,055,517	2,349,275	1,796,180	598,727	4,744,182
Contractor Software Maintenance Charges	932,890	22,172,854	23,105,744	16,037,389	10,661,600	49,804,733
Contractor Facilities Charges	3,586,451	27,880,487	31,466,938	17,858,730	11,832,746	61,158,414
Contractor Network Charges	150,333	9,811,053	9,961,386	6,459,302	4,306,201	20,726,889
Contractor Application Support Facility Charges	2,897,873	11,502,063	14,399,936	4,440,451	3,121,271	21,961,658
Contractor Other Charges	608,453	118,094	726,584	67,502	44,997	839,083
Sub-Total Contractor Charges	14,815,645	190,623,952	205,439,597	111,225,527	71,891,887	388,557,012
Change Request Charges*	0	63,576,131	63,576,131	41,029,272	27,352,848	131,958,251
Premise & Other Grants**	0	47,083,664	47,083,664	54,516,908	32,067,048	133,667,620
Separate Services	0	8,984,896	8,984,896	6,968,662	0	15,953,558
CalHEERS Interface Maintenance and Operations Services Charges Invoice Amount	0	19,802,340	19,802,340	12,873,960	8,582,640	41,258,940

	Transition-In Period	After Transition-In to end of Initial 5 Year Term (Base Period)	Total Initial 5 Year Term	3 Year Renewal Period	2 Year Renewal Period	Total Agreement 10 Year Term
Contact CalWIN Maintenance and Operations Services Charges Invoice Amount	0	4,716,833	4,716,833	3,073,392	2,048,928	9,839,153
Total Contractor Charges	14,815,645	345,672,814	360,488,459	218,802,723	141,943,351	721,234,533

* Change Request Charges are projected; the Charges for Change Requests shall be based on actual Services performed in accordance with the Agreement and Deliverables that receive Acceptance and shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests.

** Premise and other grant Charges are projected; the Charges for Premise and other grants shall be based on actual Services performed in accordance with the Agreement and Deliverables that receive Acceptance and shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Premise and other grants.

4. Payments for Deliverables after Contractor Corrects the Deliverable's Cosmetic Deficiencies and Acceptance of Deliverables Pursuant to Change Requests. The CalSAWS Consortium shall hold back 10% of the applicable Charges for all Deliverables pursuant to each Change Request and Exhibit F. CalSAWS Consortium shall pay such held back amounts in accordance with and subject to the terms of Section 3.1 and Section 3.5 of the Agreement after (a) the CalSAWS Consortium provide Acceptance of each Deliverable including those without Cosmetic Deficiencies and Contractor issues an invoice for such Deliverable or CalSAWS Consortium shall pay such held back amounts and (b) Contractor corrects all Cosmetic Deficiencies in a Deliverable, the CalSAWS Consortium provide Acceptance of the Deliverable following correction of such Cosmetic Deficiencies, and Contractor issues an invoice for such corrected Deliverable.

5. Critical Milestones:

- a. Performance Standards and Service Level Agreements for Services in Exhibit C.
- b. Acceptance dates for Deliverables which are marked in the table in Section 2.1 in Exhibit F with a "Y" and Acceptance Dates which are identified as Critical Milestones in Change Requests.
- c. Operations Effective Date

6. Payment Schedule

Period	Month	Schedule d Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenan ce and Operations Services Charges Invoice Amount	Contact CalWIN Maintenan ce and Operations Services Charges Invoice Amount
Transition- In Period	Month 1	15-Mar	\$0	\$0	\$1,606,585	\$0	\$0	\$0
Transition- In Period	Month 2	15-Apr	\$0	\$0	\$1,612,476	\$0	\$0	\$0
Transition- In Period	Month 3	15-May	\$0	\$0	\$2,985,939	\$0	\$0	\$0
Transition- In Period	Month 4	15-Jun	\$0	\$0	\$3,509,934	\$0	\$0	\$0
Transition- In Period	Month 5	15-Jul	\$0	\$0	\$3,359,176	\$0	\$0	\$0
Transition- In Period	Month 6	15-Aug	\$0	\$0	\$1,741,535	\$0	\$0	\$0
Total BAFO Transition-In Period (2/2/2015 – 7/31/2015)			\$0	\$0	\$14,815,645.00	\$0	\$0	\$0
After Transition -In to end of Initial 5 Year Term (Base Period)	Month 7	15-Sep	\$537,470	(\$358,086)	\$3,611,137	\$101,494	\$360,000	\$42,000
Base Period	Month 8	15-Oct	\$1,329,751	\$520,413	\$3,658,096	\$31,387	\$360,000	\$42,000
Base Period	Month 9	15-Nov	\$572,966	\$193,191	\$3,713,787	\$191,597	\$360,000	\$42,000
Base Period	Month 10	15-Dec	\$545,075	\$1,156,900	\$3,694,956	\$12,474	\$360,000	\$42,000
Base Period	Month 11	16-Jan	(\$441,004)	\$2,658,037	\$3,667,151	\$425,252	\$360,000	\$42,000
Base Period	Month 12	16-Feb	\$305,663	\$1,726,551	\$3,558,161	\$407,562	\$604,788	\$35,000
Base Period	Month 13	16-Mar	\$813,998	\$1,574,175	\$3,978,423	\$8,348	\$376,966	\$116,329
Base Period	Month 14	16-Apr	\$4,005,488	\$2,101,128	\$3,964,171	\$31,920	\$376,966	\$116,329
Base Period	Month 15	16-May	\$4,290,563	\$1,696,925	\$3,847,250	\$61,573	\$376,966	\$116,329
Base Period	Month 16	16-Jun	\$466,582	\$1,841,013	\$3,588,695	\$347,181	\$376,966	\$116,329
Base Period	Month 17	16-Jul	\$916,829	\$147,761	\$3,590,828	\$81,363	\$376,966	\$116,329
Base Period	Month 18	16-Aug	(\$193,671)	\$769,376	\$3,608,468	\$1,031,532	\$376,966	\$116,329

Period	Month	Schedule d Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenan ce and Operations Services Charges Invoice Amount	Contact CalWIN Maintenan ce and Operations Services Charges Invoice Amount
Base Period	Month 19	16-Sep	\$1,005,550	\$1,532,544	\$3,673,127	\$165,907	\$376,966	\$116,329
Base Period	Month 20	16-Oct	\$86,939	\$1,743,199	\$3,640,205	\$151,973	\$376,966	\$116,329
Base Period	Month 21	16-Nov	\$1,239,246	\$1,743,957	\$3,695,188	\$127,181	\$376,966	\$116,329
Base Period	Month 22	16-Dec	\$1,234,055	\$1,200,535	\$3,675,525	\$84,978	\$376,966	\$116,329
Base Period	Month 23	17-Jan	\$1,641,831	\$524,794	\$3,686,302	\$69,431	\$376,966	\$116,329
Base Period	Month 24	17-Feb	\$1,601,116	\$816,778	\$3,679,715	\$100,873	\$376,966	\$116,329
Base Period	Month 25	17-Mar	\$486,072	\$2,005,094	\$3,660,159	\$182,913	\$357,610	\$85,372
Base Period	Month 26	17-Apr	\$2,043,056	\$618,003	\$3,632,578	\$282,608	\$357,610	\$85,372
Base Period	Month 27	17-May	\$3,478,398	\$208,299	\$3,632,578	\$584,929	\$357,610	\$85,372
Base Period	Month 28	17-Jun	\$735,753	\$675,711	\$3,638,295	\$391,214	\$357,610	\$85,372
Base Period	Month 29	17-Jul	\$1,569,431	\$773,768	\$3,638,295	\$244,592	\$357,610	\$85,372
Base Period	Month 30	17-Aug	\$1,006,736	\$1,481,170	\$3,660,357	\$95,531	\$357,610	\$85,372
Base Period	Month 31	17-Sep	\$1,526,599	\$1,113,080	\$3,588,198	\$41,285	\$357,610	\$85,372
Base Period	Month 32	17-Oct	\$1,346,783	\$699,583	\$3,587,392	\$158,485	\$357,610	\$85,372
Base Period	Month 33	17-Nov	\$2,362,698	\$77,259	\$3,587,392	\$64,210	\$357,610	\$87,865
Base Period	Month 34	17-Dec	\$2,523,377	\$576,674	\$3,584,083	\$11,395	\$357,610	\$85,372
Base Period	Month 35	18-Jan	\$2,605,043	\$248,805	\$3,584,083	\$47,876	\$357,610	\$85,372
Base Period	Month 36	18-Feb	\$0	\$201,452	\$3,584,083	\$108,994	\$357,610	\$85,372
Base Period	Month 37	18-Mar	\$0	\$582,962	\$3,596,563	\$55,541	\$357,610	\$85,372
Base Period	Month 38	18-Apr	\$0	\$149,597	\$3,580,013	\$110,364	\$357,610	\$85,372
Base Period	Month 39	18-May	\$0	\$1,190,912	\$3,563,846	\$168,669	\$357,610	\$85,372
Base Period	Month 40	18-Jun	\$2,221,137	\$210,583	\$3,595,817	\$127,372	\$357,610	\$85,372
Base Period	Month 41	18-Jul	\$1,983,572	\$31,641	\$3,574,305	\$81,751	\$357,610	\$85,372
Base Period	Month 42	18-Aug	\$981,944	\$99,631	\$3,574,988	\$76,319	\$357,610	\$85,372
Base Period	Month 43	18-Sep	\$493,128	\$210,901	\$3,414,166	\$55,078	\$357,610	\$85,372

Period	Month	Schedule Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenance and Operations Services Charges Invoice Amount	Contact CalWIN Maintenance and Operations Services Charges Invoice Amount
Base Period	Month 44	18-Oct	\$995,516	\$594,393	\$3,414,166	\$187,702	\$357,610	\$85,372
Base Period	Month 45	18-Nov	\$1,496,260	\$341,289	\$3,390,943	\$167,384	\$357,610	\$85,372
Base Period	Month 46	18-Dec	\$1,632,802	\$768,272	\$3,390,943	\$107,517	\$357,610	\$85,372
Base Period	Month 47	19-Jan	\$550,115	\$1,808,558	\$3,390,944	\$115,302	\$357,610	\$85,372
Base Period	Month 48	19-Feb	\$1,114,454	\$1,474,487	\$3,390,944	\$110,315	\$357,610	\$85,372
Base Period	Month 49	19-Mar	\$735,831	\$2,195,109	\$3,350,362	\$62,118	\$357,610	\$85,372
Base Period	Month 50	19-Apr	\$735,831	\$702,377	\$3,322,781	\$359,326	\$357,610	\$85,372
Base Period	Month 51	19-May	\$735,830	\$564,607	\$3,322,781	\$160,509	\$357,610	\$85,372
Base Period	Month 52	19-Jun	\$1,139,702	\$421,704	\$3,322,781	\$171,679	\$357,610	\$85,372
Base Period	Month 53	19-Jul	\$1,139,702	\$602,078	\$3,322,781	\$102,607	\$357,610	\$85,372
Base Period	Month 54	19-Aug	\$1,139,702	\$889,449	\$3,318,130	\$138,446	\$357,610	\$85,372
Base Period	Month 55	19-Sep	\$1,139,702	\$429,179	\$3,146,337	\$122,484	\$357,610	\$85,372
Base Period	Month 56	19-Oct	\$1,139,702	\$1,003,486	\$3,146,337	\$175,639	\$357,610	\$85,372
Base Period	Month 57	19-Nov	\$1,139,702	\$691,375	\$3,146,337	\$141,439	\$357,610	\$85,372
Base Period	Month 58	19-Dec	\$1,139,702	\$1,630,416	\$3,146,337	\$148,079	\$357,610	\$85,372
Base Period	Month 59	20-Jan	\$1,139,702	\$156,503	\$3,146,337	\$344,206	\$357,610	\$85,372
Base Period	Month 60	20-Feb	\$1,139,702	\$66,066	\$3,146,335	\$48,992	\$357,610	\$85,372
Total Base Period (8/1/2015 – 1/31/2020)			\$63,576,131	\$47,083,664	\$190,623,952	\$8,984,896	\$19,802,340	\$4,716,833
3 Year Renewal Period (Extension 1)	Month 61	20-Mar	\$1,139,702	Varies	\$3,266,113	Varies	\$357,610	\$85,372
Extension 1	Month 62	20-Apr	\$1,139,702	Varies	\$3,238,532	Varies	\$357,610	\$85,372
Extension 1	Month 63	20-May	\$1,139,702	Varies	\$3,238,532	Varies	\$357,610	\$85,372
Extension 1	Month 64	20-Jun	\$1,139,702	Varies	\$3,238,533	Varies	\$357,610	\$85,372
Extension 1	Month 65	20-Jul	\$1,139,702	Varies	\$3,238,533	Varies	\$357,610	\$85,372
Extension 1	Month 66	20-Aug	\$1,139,702	Varies	\$3,247,481	Varies	\$357,610	\$85,372

Period	Month	Schedule Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenance and Operations Services Charges Invoice Amount	Contact CalWIN Maintenance and Operations Services Charges Invoice Amount
Extension 1	Month 67	20-Sep	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 68	20-Oct	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 69	20-Nov	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 70	20-Dec	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 71	21-Jan	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 72	21-Feb	\$1,139,702	Varies	\$3,058,660	Varies	\$357,610	\$85,372
Extension 1	Month 73	21-Mar	\$1,139,702	Varies	\$3,084,426	Varies	\$357,610	\$85,372
Extension 1	Month 74	21-Apr	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 75	21-May	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 76	21-Jun	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 77	21-Jul	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 78	21-Aug	\$1,139,702	Varies	\$3,057,916	Varies	\$357,610	\$85,372
Extension 1	Month 79	21-Sep	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 80	21-Oct	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 81	21-Nov	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 82	21-Dec	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 83	22-Jan	\$1,139,702	Varies	\$3,056,843	Varies	\$357,610	\$85,372
Extension 1	Month 84	22-Feb	\$1,139,702	Varies	\$3,056,845	Varies	\$357,610	\$85,372
Extension 1	Month 85	22-Mar	\$1,139,702	Varies	\$3,083,200	Varies	\$357,610	\$85,372
Extension 1	Month 86	22-Apr	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 87	22-May	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 88	22-Jun	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 89	22-Jul	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 90	22-Aug	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 91	22-Sep	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 92	22-Oct	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372

Period	Month	Schedule d Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenance and Operations Services Charges Invoice Amount	Contact CalWIN Maintenance and Operations Services Charges Invoice Amount
Extension 1	Month 93	22-Nov	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 94	22-Dec	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 95	23-Jan	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Extension 1	Month 96	23-Feb	\$1,139,702	Varies	\$3,055,623	Varies	\$357,610	\$85,372
Total Extension 1 Period Charges (2/1/2020 – 1/31/2023)			\$41,029,272	\$54,516,908	\$111,225,527	\$6,968,662	\$12,873,960	\$3,073,392
2 Year Renewal Period (Extension 2)	Month 97	23-Mar	\$1,139,702	\$1,336,127	\$3,082,391	\$0	\$357,610	\$85,372
Extension 2	Month 98	23-Apr	\$1,139,702	\$1,336,127	\$3,054,811	\$0	\$357,610	\$85,372
Extension 2	Month 99	23-May	\$1,139,702	\$1,336,127	\$3,054,811	\$0	\$357,610	\$85,372
Extension 2	Month 100	23-Jun	\$1,139,702	\$1,336,127	\$3,054,811	\$0	\$357,610	\$85,372
Extension 2	Month 101	23-Jul	\$1,139,702	\$1,336,127	\$3,054,811	\$0	\$357,610	\$85,372
Extension 2	Month 102	23-Aug	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 103	23-Sep	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 104	23-Oct	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 105	23-Nov	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 106	23-Dec	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 107	24-Jan	\$1,139,702	\$1,336,127	\$3,054,284	\$0	\$357,610	\$85,372
Extension 2	Month 108	24-Feb	\$1,139,702	\$1,336,127	\$3,054,282	\$0	\$357,610	\$85,372
Extension 2	Month 109	24-Mar	\$1,139,702	\$1,336,127	\$2,947,942	\$0	\$357,610	\$85,372
Extension 2	Month 110	24-Apr	\$1,139,702	\$1,336,127	\$2,920,365	\$0	\$357,610	\$85,372
Extension 2	Month 111	24-May	\$1,139,702	\$1,336,127	\$2,920,365	\$0	\$357,610	\$85,372
Extension 2	Month 112	24-Jun	\$1,139,702	\$1,336,127	\$2,920,365	\$0	\$357,610	\$85,372
Extension 2	Month 113	24-Jul	\$1,139,702	\$1,336,127	\$2,920,365	\$0	\$357,610	\$85,372
Extension 2	Month 114	24-Aug	\$1,139,702	\$1,336,127	\$2,917,078	\$0	\$357,610	\$85,372
Extension 2	Month 115	24-Sep	\$1,139,702	\$1,336,127	\$2,916,008	\$0	\$357,610	\$85,372

Period	Month	Schedule Invoice Date	Projected Change Request Charges*	Project Premise & Other Grants	Maintenance and Operations Services Charges Invoice Amount	Separate Services	CalHEERS Interface Maintenance and Operations Services Charges Invoice Amount	Contact CalWIN Maintenance and Operations Services Charges Invoice Amount
Extension 2	Month 116	24-Oct	\$1,139,702	\$1,336,127	\$2,916,008	\$0	\$357,610	\$85,372
Extension 2	Month 117	24-Nov	\$1,139,702	\$1,336,127	\$2,916,008	\$0	\$357,610	\$85,372
Extension 2	Month 118	24-Dec	\$1,139,702	\$1,336,127	\$2,916,008	\$0	\$357,610	\$85,372
Extension 2	Month 119	25-Jan	\$1,139,702	\$1,336,127	\$2,916,008	\$0	\$357,610	\$85,372
Extension 2	Month 120	25-Feb	\$1,139,702	\$1,336,127	\$3,083,746	\$0	\$357,610	\$85,372
Total Extension 2 Period Charges (2/1/2023 – 1/31/2025)			\$27,352,848	\$32,067,048	\$71,891,887	\$0	\$8,582,640	\$2,048,928
Total Charges			\$131,958,251	\$133,667,620	\$388,557,011	\$15,953,558	\$41,258,940	\$9,839,153

* Change Request Charges are projected; the Charges for Change Requests shall be based on actual Services performed in accordance with the Agreement and Deliverables that receive Acceptance and shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Change Requests.

** Premise and other grant Charges are projected; the Charges for Premise and other grants shall be based on actual Services performed in accordance with the Agreement and Deliverables that receive Acceptance and shall be contingent upon the CalSAWS Consortium's receipt of State funding for such Premise and other grants.

7. License and Maintenance Fees for Selected Software

	License Price Per Named User	Annual Maintenance Per License/Named User
Executive ScoreCard Casual User	\$4,285.71	\$857.14
PPM License	\$429	\$84

8. CalSAWS CalWIN Allocation Methodology

The CalSAWS Consortium Executive Director or designee will provide Contractor with the Total Adj CL % column (the baseline is provided below) based on the following County share allocation table which will be used in producing monthly invoices as noted, subject to change as described in the Agreement.

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Line Item	Description	Allocation Distribution	Party Responsible for Producing Monthly Invoice/Allocation As Applicable
Consortium/County Personnel			
County Support Staff	Costs for county staff performing CalWIN-related ongoing activities: 1st level help desk, ongoing training, system and LAN administrative support, and participation in Consortium governance meetings including County CalWIN Managers or other county Subject Matter Experts.	Ongoing Training Support - 1 FTE System Administrator - 1 FTE Joint Maintenance Committee(s) - 1 FTE County Help Desk - Number of FTE's is based on actual help desk metrics collected over 17 months of CalWIN implementation in 13 counties. 1 FTE	CalSAWS Consortium
Consortium Project Team	Costs associated with the ongoing project staff provided by the CalSAWS Consortium.	Project Team Member's hourly wage (including benefits), not to exceed IAPDU approved rates.	CalSAWS Consortium
Consortium Management	Costs for CalSAWS project site staff to oversee and manage CalWIN. WCDS Staff are employed by California State Association of Counties (CSAC).	Based on Large/Medium/Small Counties: Large - 6.7901% of Total Amount Medium - 5.5556% of Total Amount Small - 2.7778% of Total Amount	CalSAWS Consortium
Contractor Services			
Application Maintenance	Costs associated with modifications and enhancements to the application software. These are services provided by the maintenance vendor.	Shared among the 18 CalWIN Counties, based on Recurring Sharing Tables, Column J.	Contractor –invoice CalSAWS Consortium-allocation
Quality Assurance	Costs for ongoing independent Quality Assurance oversight.	Santa Clara County currently holds the Federal/State share (95% of the QA contract). The remaining county share	CalSAWS Consortium

		(5% of the QA contract) is shared among the 18 CalWIN Counties, based on Recurring Sharing Tables, Column J.	
Legal Counsel	Costs to cover County legal counsel and obtain outside legal counsel on an as needed basis during the M&O phase.	Allocated to San Mateo (for contracted Counsel) and Santa Clara (for County Counsel).	CalSAWS Consortium
Travel			
County Support Staff	Costs associated with CalWIN-related travel for County staff.	Based on geographic location as follows: \$6K: PLA, SAC, YOL \$8K: SOL \$9K: ALA, CCC \$10K: SFO, SMT, SON \$11K: FRS, SCL, SCZ \$12K: TUL \$20K: ORG, SDG, SLO, SBR, VEN	CalSAWS Consortium
Consortium Project Team	Costs associated with CalWIN-related travel for the Consortium Project Team.	Allocation approved by fiscal year based on IAPDU amount if any.	CalSAWS Consortium
Production and Operations			
FM&O	Core M&O base costs	Active Cases: Sharing based on Recurring Sharing Tables, Column J.	Contractor – invoice CalSAWS Consortium – allocation
Server and Web Monitoring	<p>Server Monitoring: Costs associated with ongoing monitoring services for servers managed and controlled by the M&O vendor.</p> <p>Web Monitoring: Costs associated with ongoing web monitoring services and network upgrades.</p>	<p>Server Monitoring: Based on actuals charged by Contractor, depending on county's hardware configuration.</p> <p>Web Monitoring: Sharing based on Sharing Tables, Column J.</p>	Contractor – invoice CalSAWS Consortium – allocation

	This service is provided by the maintenance vendor.		
Print Costs	Charges from the County Print Vendor to produce CalWIN batch correspondence, or for maintenance charges associated with the counties Enterprise Printer if no Print Vendor is utilized.	Sharing is based on the % of the total caseload for the county. Updated annually to current caseload ratios.	CalSAWS Consortium
Hardware Maintenance			
Vendor-provided	Maintenance charges associated with all Vendor-provided hardware.	County specific Annual Maintenance based on County's hardware purchases.	Contractor – invoice CalSAWS Consortium – allocation
County-provided	Maintenance charges associated with all County-provided hardware.	County specific - Maintenance based on County's hardware purchases.	CalSAWS Consortium
Software Maintenance			
Vendor-provided	Maintenance charges associated with all Vendor-provided software.	County specific - Annual Maintenance estimates based on County's software purchases.	Contractor – invoice CalSAWS Consortium – allocation
County-provided	Maintenance charges associated with all County-provided software.	County specific - Maintenance estimates based on County's software purchases.	CalSAWS Consortium
Network			
Wide Area Network	Line charges for the WAN from the central data center to the counties' Point of Presence.	County specific WAN charges based on quantity x price of T1 or DS3 Access Charges; hardware lease charges, and network management charges.	Contractor – invoice CalSAWS Consortium- allocation
Local Area Network	Line charges within a county from their Point of Presence to each local	County specific telecom charges based on switch monitoring, and circuits,	CalSAWS Consortium

	office server and from that server to each workstation.	firewall, and router management.	

CalWIN Sharing Table Calculation:

1. Column A - County Name
2. Column B - County Size - Small, Medium, or Large
3. Column C- Current relative caseload ratios between the counties
4. Column D - GA/GR Caseload ratios between the counties
5. Column E - Breakdown of expense allocations based on county size
6. Column F - Average of Columns C, D, and E
7. Column G - Current relative caseload ratios between the counties, excluding GA/GR caseload
8. Column H - Column G times the non-GA/GR caseload percent for CalWIN as a whole (currently 99.09%)
9. Column I - Column F times the GA/GR caseload percent for CalWIN as a whole (currently 0.91%)
10. Column J - Column H plus Column I; this is the standard allocation for most CalWIN budget line items.

Baseline CalWIN Sharing Table using actual values from July 2014 (caseload percentages and calculations are updated annually using the methodology described above):

A	B	C	D	E	F	G	H	I	J
County	County Size	Total CL%	GA/GR CL%	L/M/S %	GA/GR% Formula	Non GA/GR CL%	Non GA/GR CL% * 99.09%	GA/GR CL% * .91%	Total Adj CL %
Alameda	L	9.42%	14.07%	6.79%	10.09%	9.29%	9.21%	0.09%	9.30%
Contra Costa	L	4.55%	3.18%	6.79%	4.84%	4.59%	4.55%	0.04%	4.59%
Fresno	L	8.72%	3.66%	6.79%	6.39%	8.87%	8.79%	0.06%	8.84%
Orange	L	12.35%	2.13%	6.79%	7.10%	12.64%	12.52%	0.06%	12.59%
Placer	S	0.92%	1.27%	2.78%	1.65%	0.91%	0.90%	0.02%	0.91%
Sacramento	L	11.12%	16.99%	6.79%	11.63%	10.96%	10.86%	0.11%	10.96%
San Diego	L	15.76%	4.96%	6.79%	9.17%	16.07%	15.92%	0.08%	16.00%
San Francisco	L	6.70%	38.77%	6.79%	17.42%	5.79%	5.74%	0.16%	5.89%
San Luis Obispo	S	1.31%	0.53%	2.78%	1.54%	1.33%	1.32%	0.01%	1.34%
San Mateo	M	2.33%	1.53%	5.56%	3.14%	2.36%	2.34%	0.03%	2.36%
Santa Barbara	M	2.40%	1.70%	5.56%	3.22%	2.41%	2.39%	0.03%	2.42%
Santa Clara	L	8.02%	6.38%	6.79%	7.06%	8.06%	7.99%	0.06%	8.06%
Santa Cruz	S	1.33%	0.56%	2.78%	1.56%	1.36%	1.35%	0.01%	1.36%
Solano	M	2.53%	0.85%	5.56%	2.98%	2.57%	2.55%	0.03%	2.58%
Sonoma	M	2.07%	0.72%	5.56%	2.78%	2.11%	2.09%	0.03%	2.12%
Tulare	L	5.27%	1.50%	6.79%	4.52%	5.38%	5.33%	0.04%	5.37%
Ventura	M	4.03%	0.49%	5.56%	3.36%	4.13%	4.09%	0.03%	4.13%
Yolo	S	1.16%	0.71%	2.78%	1.55%	1.17%	1.16%	0.01%	1.18%
Total		100.00%	100.00%	100.00%	100.00%	100.00%	99.09%	0.91%	100.00%

Signature: Holly Murphy
Holly Murphy (Nov 30, 2020 16:21 PST)

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