# CalSAWS M&O RFP Best and Final Offer #2 Instructions

November 8, 2023

The CalSAWS Consortium hereby releases instructions for the CalSAWS Maintenance and Operations (M&O) RFP #01-2022 Best and Final Offer (BAFO) #2. The Consortium has concluded the following evaluation steps:

* Original and BAFO #1 Business and Price Proposal evaluations
* Oral Presentations and Key Staff Interviews
* Confidential Discussions
* Agreement Exception Discussions

The next step in the evaluation process is BAFO #2. BAFO #2 includes the following:

* Updates to the M&E and Consolidated Price Proposal instructions
* Price Proposal Schedule updates
* Revised M&E Innovation Requirements
* Revisions to the Infrastructure, M&E and Consolidated Agreements

## Submission Instructions

Bidders are advised to carefully review and follow the BAFO #2 submission instructions described herein. Bidders who fail to respond in accordance with the required content and timeframes will no longer have their proposal considered by the Consortium for purposes of the final Contract award.

## BAFO #2 Key Action Dates

BAFO #2 Key Action Dates are listed in the following table. Deadlines for all items are no later than 3:00 PM, Pacific Time (PT).

| Best and Final Offer #2 Key Action Dates | |
| --- | --- |
| Action | Date |
| Release BAFO #2 and RFP Addendum 14 | Wednesday, November 8, 2023 |
| Release Revised Infrastructure, M&E and Consolidated Agreements | Wednesday, November 8, 2023 |
| BAFO #2 Responses Due from Bidders | Wednesday, November 29, 2023 |

## BAFO #2 Responses Format and Organization

BAFO #2 responses must follow the proposal format required in RFP Section 6.3.1 – Proposal Format. BAFO content must be organized as described in the following table.

| **BAFO #2 Contents** |
| --- |
| **Volume 1A – Infrastructure Price BAFO #2** |
| 1. Attachment A5 – Infrastructure Price Proposal Schedules |
| **Volume 2B – M&E Price BAFO #2** |
| 1. Attachment B5 – M&E Price Proposal Schedules |
| **Volume 4 – Consolidated Infrastructure and M&E Price Proposal** |
| 1. Attachment C1 – Consolidated Price Proposal Schedules |

## BAFO #2 Content

This BAFO #2 is comprised of three sections: the Infrastructure Price BAFO, the M&E Price BAFO and the Consolidated Infrastructure and M&E Price BAFO.

### Volume 1B – Infrastructure Price BAFO #2

RFP Attachment A5 – Infrastructure Price Proposal Schedules have been revised for this BAFO. Bidders must respond to the Attachment contents.

### Volume 2B – M&E Price BAFO #2

RFP Section 6.3.10 Volume 2B – M&E Price Proposal Instructions and Attachment B5 – M&E Price Proposal Schedules have been revised for this BAFO. Bidders must respond to the updated section and Attachment contents.

### Volume 4 – Consolidated Infrastructure and M&E Price Proposal Schedules

RFP Section 6.3.12 Volume 4 – Consolidated Infrastructure and M&E Price Proposal Instructions and Attachment C1 – Consolidated Price Proposal Schedules have been revised for this BAFO. Bidders must respond to the updated section and Attachment contents.

### General Information

For this BAFO #2, the Consortium has only made refinements to formulas across the Price Proposal Schedules based on the Bidder responses as part of the BAFO #1 process, including adjustments to the applicable months that comprise State Fiscal Years (SFYs). For the BAFO #2 responses, Bidders are specifically directed not to modify formulas associated with the calculations for SFY months.

Based on the Agreement revisions resulting from the Agreement Exception Discussions, Bidder risk profiles are substantially lower as compared to earlier proposal submissions. Therefore, the Consortium expects Bidders to reflect that reduced risk in their BAFO #2 Price Proposals.

## BAFO Scoring

Infrastructure, M&E and Consolidated methodologies defined in RFP Section 8.3 Proposal Evaluation Methodology will be applied to the BAFO #2 evaluation and scoring process.