

Schedule 1
Summary of CalSAWS Maintenance and Operations Charges

| UPDATED CalSAWS Maintenance and Operations Charges | SFY 2019/20 | SFY 2020/21 | SFY 2021/22 | SFY 2022/23 | SFY 2023/24 (5 Months) | SFY 23/24 (7 Months) | SFY 24/25 (11 Months) | Total Charges - Change Notice 22 | Total Charges - Amendment 30 | Total Charges - Amendment 29 | Total Charges - Change Notice 12 | Total Charges - Amendment 24 | Total Charges - Amendment 21 | Total Charges - Amendment 15 | Increase/ (Decrease) |
|---|-------------|-------------|---------------|----------------|---------------------------|-------------------------|--------------------------|-------------------------------------|---------------------------------|---------------------------------|-------------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------|
| Application Maintenance | \$ - | \$ - | \$ 21,403,042 | \$ 35,014,389 | \$ 14,589,329 | \$ 20,425,060 | \$ 32,096,523 | \$ 123,528,342 | \$ 123,528,342 | \$ 71,006,759 | \$ 71,006,759 | \$ 72,946,643 | \$ 72,946,643 | \$ 72,946,643 | \$ - |
| Innovation Lab - One time Services | \$ - | \$ - | \$ 1,371,885 | \$ 1,952,671 | \$ - | \$ - | \$ - | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ - |
| Production Operations | \$ - | \$ - | \$ 44,063,278 | \$ 64,064,180 | \$ 30,156,224 | \$ 42,743,749 | \$ 30,969,883 | \$ 211,997,313 | \$ 212,123,611 | \$ 138,330,787 | \$ 138,330,787 | \$ 169,681,597 | \$ 173,593,288 | \$ 174,095,830 | \$ (126,297) |
| Technical Infrastructure Services | \$ - | \$ - | \$ 38,220,714 | \$ 54,934,794 | \$ 26,265,166 | \$ 37,119,328 | \$ 26,513,806 | \$ 183,053,807 | \$ 183,053,807 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,175,402 | \$ - |
| WAN Administration | \$ - | \$ - | \$ 3,165,543 | \$ 5,080,955 | \$ 2,186,413 | \$ 3,246,552 | \$ 2,318,966 | \$ 15,998,430 | \$ 16,116,779 | \$ 10,477,679 | \$ 10,477,679 | \$ 11,847,897 | \$ 11,825,317 | \$ 12,573,130 | \$ (118,349) |
| Operations Charges | \$ - | \$ - | \$ 2,677,021 | \$ 4,048,430 | \$ 1,704,648 | \$ 2,377,869 | \$ 2,137,112 | \$ 12,945,076 | \$ 12,953,025 | \$ 8,432,434 | \$ 8,432,434 | \$ 8,432,434 | \$ 12,366,705 | \$ 12,366,705 | \$ (7,948) |
| Central Print | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 29,980,592 | \$ 29,980,592 | \$ 29,980,592 | \$ - |
| Hardware and Software | \$ - | \$ - | \$ 25,788,196 | \$ 33,605,255 | \$ 12,333,059 | \$ 17,952,056 | \$ 14,101,509 | \$ 103,780,075 | \$ 103,653,778 | \$ 71,679,405 | \$ 71,679,405 | \$ - | \$ - | \$ - | \$ 126,297 |
| Hardware | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 553,403 | \$ 3,383,720 | \$ 3,937,123 | \$ 3,937,123 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Hardware Support | \$ - | \$ - | \$ 2,588,095 | \$ 3,078,575 | \$ 831,924 | \$ - | \$ - | \$ 6,498,594 | \$ 6,498,594 | \$ 6,498,594 | \$ 6,498,594 | \$ - | \$ - | \$ - | \$ - |
| Software | \$ - | \$ - | \$ 19,701,649 | \$ 26,083,414 | \$ 10,824,769 | \$ 17,398,653 | \$ 10,717,789 | \$ 84,726,274 | \$ 84,599,977 | \$ 56,562,727 | \$ 56,562,727 | \$ - | \$ - | \$ - | \$ 126,297 |
| Software Support | \$ - | \$ - | \$ 3,498,453 | \$ 4,443,267 | \$ 676,365 | \$ - | \$ - | \$ 8,618,085 | \$ 8,618,085 | \$ 8,618,085 | \$ 8,618,085 | \$ - | \$ - | \$ - | \$ - |
| Facilities | \$ - | \$ - | \$ 3,849,239 | \$ 5,942,435 | \$ 2,524,263 | \$ 178,566 | \$ 129,331 | \$ 12,623,834 | \$ 12,623,834 | \$ 12,315,937 | \$ 12,315,937 | \$ 12,315,937 | \$ 12,315,937 | \$ - | \$ - |
| Additional Projects | \$ - | \$ - | \$ - | \$ 13,387,062 | \$ 1,657,122 | \$ 1,358,530 | \$ 577,542 | \$ 16,980,256 | \$ 16,980,256 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Robotic Process Automation Scaling | \$ - | \$ - | \$ - | \$ 1,290,666 | \$ 116,667 | \$ 363,333 | \$ 116,667 | \$ 1,887,333 | \$ 1,887,333 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Virtual Assistant Scaling | \$ - | \$ - | \$ - | \$ 1,899,163 | \$ 644,760 | \$ 645,225 | \$ 460,875 | \$ 3,650,013 | \$ 3,650,013 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Welcome & Authentication Bots Scaling | \$ - | \$ - | \$ - | \$ 1,154,375 | \$ 600,125 | \$ - | \$ - | \$ 1,754,500 | \$ 1,754,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Correspondence Phase II | \$ - | \$ - | \$ - | \$ 6,871,500 | \$ - | \$ - | \$ - | \$ 6,871,500 | \$ 6,871,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CDSS Reports Support Phase II | \$ - | \$ - | \$ - | \$ 299,976 | \$ 124,990 | \$ 174,986 | \$ - | \$ 599,952 | \$ 599,952 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| DHCS Support | \$ - | \$ - | \$ - | \$ 299,976 | \$ 124,990 | \$ 174,986 | \$ - | \$ 599,952 | \$ 599,952 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CalSAWS County Data API Enhancements | \$ - | \$ - | \$ - | \$ 1,571,406 | \$ 45,600 | \$ - | \$ - | \$ 1,617,006 | \$ 1,617,006 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Production Operations November 2024 Onwards | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 11,653,425 | \$ 11,653,425 | \$ 11,653,425 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Technical Infrastructure Services November 2024 onwards | | | | | | | \$ 11,653,425 | \$ 11,653,425 | \$ 11,653,425 | | | | | | |
| CalSAWS Maintenance and Operations Total Charges | \$ - | \$ - | \$ 96,475,640 | \$ 153,965,992 | \$ 61,259,996 | \$ 82,657,961 | \$ 89,528,213 | \$ 483,887,802 | \$ 483,887,802 | \$ 296,657,444 | \$ 296,657,444 | \$ 258,268,733 | \$ 262,180,424 | \$ 250,367,028 | \$ (0.00) |

| | Extension | | | | | | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
|---|-----------|----------|----------------|----------------|---------------|----------------|---------------|-------------------------------------|---------------------------------|---------------------------------|-------------------------------------|---------------------------------|---------------------------------|---|-------------------------|
| | | | | | | | | | | | | | | | |
| UPDATED CalSAWS Maintenance and Operations Charges* | FFY 2020 | FFY 2021 | FFY 2022 | FFY 2023 | FFY 2024 | FFY 2024 | FFY 2025 | Total Charges - Change Notice 22 | Total Charges - Amendment 30 | Total Charges - Amendment 29 | Total Charges - Change Notice 12 | Total Charges - Amendment 24 | Total Charges - Amendment 21 | Total Charges - Amendment 15 (Original) | Increase/ (Decrease) |
| Application Maintenance | \$ - | \$ - | \$ 30,156,639 | \$ 35,014,389 | \$ 5,835,731 | \$ 26,260,792 | \$ 26,260,791 | \$ 123,528,342 | \$ 123,528,342 | \$ 71,006,759 | \$ 71,006,759 | \$ 72,946,643 | \$ 72,946,643 | \$ 72,946,643 | \$ - |
| Innovation Lab - One time Services | \$ - | \$ - | \$ 1,938,224 | \$ 1,386,332 | \$ - | \$ - | \$ - | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ 3,324,556 | \$ - |
| Production Operations | \$ - | \$ - | \$ 60,153,351 | \$ 66,248,323 | \$ 11,890,405 | \$ 56,076,808 | \$ 17,628,428 | \$ 211,997,314 | \$ 212,123,611 | \$ 138,330,787 | \$ 138,330,787 | \$ 169,681,597 | \$ 173,593,288 | \$ 174,095,830 | \$ (126,297) |
| Technical Infrastructure Services | \$ - | \$ - | \$ 52,069,786 | \$ 57,029,004 | \$ 10,321,884 | \$ 48,042,034 | \$ 15,591,099 | \$ 183,053,807 | \$ 183,053,807 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,420,674 | \$ 119,175,402 | \$ - |
| WAN Administration | \$ - | \$ - | \$ 4,394,437 | \$ 5,163,910 | \$ 882,026 | \$ 4,630,471 | \$ 927,586 | \$ 15,998,430 | \$ 16,116,779 | \$ 10,477,679 | \$ 10,477,679 | \$ 11,847,896 | \$ 11,825,317 | \$ 12,573,130 | \$ (118,349) |
| Operations Charges | \$ - | \$ - | \$ 3,689,128 | \$ 4,055,409 | \$ 686,494 | \$ 3,404,303 | \$ 1,109,742 | \$ 12,945,076 | \$ 12,953,025 | \$ 8,432,434 | \$ 8,432,434 | \$ 8,432,434 | \$ 12,366,705 | \$ 12,366,705 | \$ (7,948) |
| Central Print | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 29,980,592 | \$ 29,980,592 | \$ 29,980,592 | \$ - |
| Hardware and Software | \$ - | \$ - | \$ 29,015,132 | \$ 33,937,226 | \$ 9,084,080 | \$ 21,402,734 | \$ 10,340,904 | \$ 103,780,076 | \$ 103,653,778 | \$ 71,679,405 | \$ 71,679,405 | \$ - | \$ - | \$ - | \$ 126,297 |
| Hardware | \$ - | \$ - | \$ - | \$ 318,324 | \$ - | \$ 1,365,684 | \$ 2,253,115 | \$ 3,937,123 | \$ 3,937,123 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Hardware Support | \$ - | \$ - | \$ 3,145,615 | \$ 3,079,627 | \$ 273,352 | \$ - | \$ - | \$ 6,498,594 | \$ 6,498,594 | \$ 6,498,594 | \$ 6,498,594 | \$ - | \$ - | \$ - | \$ - |
| Software | \$ - | \$ - | \$ 21,799,368 | \$ 26,261,546 | \$ 8,540,522 | \$ 20,037,050 | \$ 8,087,789 | \$ 84,726,274 | \$ 84,599,977 | \$ 56,562,727 | \$ 56,562,727 | \$ - | \$ - | \$ - | \$ 126,297 |
| Software Support | \$ - | \$ - | \$ 4,070,149 | \$ 4,277,729 | \$ 270,207 | \$ - | \$ - | \$ 8,618,085 | \$ 8,618,085 | \$ 8,618,085 | \$ 8,618,085 | \$ - | \$ - | \$ - | \$ - |
| Facilities | \$ - | \$ - | \$ 5,334,848 | \$ 5,971,384 | \$ 1,009,705 | \$ 230,299 | \$ 77,598 | \$ 12,623,834 | \$ 12,623,834 | \$ 12,315,937 | \$ 12,315,937 | \$ 12,315,937 | \$ 12,315,937 | \$ - | \$ - |
| Additional Projects | \$ - | \$ - | \$ 4,462,290 | \$ 10,250,429 | \$ 681,341 | \$ 1,393,586 | \$ 192,610 | \$ 16,980,256 | \$ 16,980,256 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Robotic Process Automation Scaling | \$ - | \$ - | \$ 430,222 | \$ 953,778 | \$ 23,333 | \$ 441,111 | \$ 38,889 | \$ 1,887,333 | \$ 1,887,333 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Virtual Assistant Scaling | \$ - | \$ - | \$ 632,974 | \$ 1,781,884 | \$ 128,859 | \$ 952,475 | \$ 153,721 | \$ 3,650,013 | \$ 3,650,013 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Bots Scaling | \$ - | \$ - | \$ 384,792 | \$ 1,249,683 | \$ 120,025 | \$ - | \$ - | \$ 1,754,500 | \$ 1,754,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Correspondence Phase II | \$ - | \$ - | \$ 2,290,500 | \$ 4,581,000 | \$ - | \$ - | \$ - | \$ 6,871,500 | \$ 6,871,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CDSS Reports Support Phase II | \$ - | \$ - | \$ 100,000 | \$ 300,000 | \$ 199,952 | \$ - | \$ - | \$ 599,952 | \$ 599,952 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| DHCS Support | \$ - | \$ - | \$ 100,000 | \$ 300,000 | \$ 199,952 | \$ - | \$ - | \$ 599,952 | \$ 599,952 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CalSAWS County Data API Enhancements | \$ - | \$ - | \$ 523,802 | \$ 1,084,084 | \$ 9,120 | \$ - | \$ - | \$ 1,617,006 | \$ 1,617,006 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Production Operations November 2024 Onwards | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 11,653,425 | \$ 11,653,425 | \$ 11,653,425 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Technical Infrastructure Services November 2024 onwards | | | | | | | \$ 11,653,425 | \$ 11,653,425 | \$ 11,653,425 | | | | | | |
| CalSAWS Maintenance and Operations Total Charges | \$ - | \$ - | \$ 131,060,484 | \$ 152,808,082 | \$ 28,501,262 | \$ 105,364,219 | \$ 66,153,755 | \$ 483,887,802 | \$ 483,887,802 | \$ 296,657,444 | \$ 296,657,444 | \$ 258,268,733 | \$ 262,180,424 | \$ 250,367,028 | \$ 0 |

* Federal Fiscal Year (FFY) is October 1 through September 30 (estimated based on payment month, not month of service).

Assumptions

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| The CalSAWS M&O and M&E Pricing is an extension of existing scope of services. Pricing of Transition services to a new vendor would be an option to be included as a separate change order if necessary. |
| The operation coordination with multi-vendors will be included as part of the Transition services option to be included as a separate change order if necessary. |
| For the term of the Agreement, Contractor personnel (onshore and offshore) are authorized to access masked CalSAWS System Program Data in both production and non-production environments as reasonably necessary to perform their assigned tasks. Masked CalSAWS System Program Data is defined as Data that has been scrubbed of PII and/or PHI. Prior to granting access to offshore personnel, the system controls will be reviewed and mutually agreed-to by both parties. |
| January 2023 to October 2023 Accenture will provide additional M&E capacity of 2,000 hours per month at no additional charge. This assumes we can make the blended project offshore component 40% by July 1, 2022. |
| November 2023 to February 2025 Accenture will provide additional M&E capacity of 3,000 hours per month at no additional charges. This assumes we can make the blended project offshore component 40% by July 1, 2022. |

Schedule 2
CalSAWS Maintenance and Operations - Application Maintenance Services Charges

| Application Maintenance Services | SFY 2021/22 | | | | SFY 2022/23 | | | | SFY 2023/2024 | | | | SFY 2023/2024 | | | | SFY 2024/2025 | | | | Total Hours | Total Charges |
|--|----------------|-------------|-------------|------------------|----------------|-------------|------------|------------------|----------------|-------------|------------|------------------|----------------------|-------------|------------|------------------|-----------------------|-------------|------------|------------------|----------------|----------------|
| | 8 Months | | | | 12 Months | | | | 8 Months | | | | 7 Months - Extension | | | | 11 Months - Extension | | | | | |
| | Estimated FTEs | Hourly Rate | Hours | Extended Charges | Estimated FTEs | Hourly Rate | Hours | Extended Charges | Estimated FTEs | Hourly Rate | Hours | Extended Charges | Estimated FTEs | Hourly Rate | Hours | Extended Charges | Estimated FTEs | Hourly Rate | Hours | Extended Charges | | |
| Application Maintenance - Base | 89.73 | | 108,343.20 | \$ 17,147,478 | 101.63 | | 192,966.00 | \$ 28,631,043 | 101.63 | | 83,375.00 | \$ 11,829,681 | 107.59 | | 126,525.00 | \$ 16,791,442 | 107.59 | | 196,825.00 | \$ 26,245,123 | 709,968.20 | \$ 100,854,687 |
| Application Maintenance - CAHRS | 89.73 | \$ 158.27 | 120,600.00 | \$ 19,087,262 | 89.73 | \$ 158.27 | 180,900.00 | \$ 28,631,043 | 89.73 | \$ 158.27 | 75,375.00 | \$ 11,829,681 | 89.73 | \$ 158.27 | 105,525.00 | \$ 16,701,442 | 89.73 | \$ 158.27 | 185,825.00 | \$ 26,245,123 | 649,225.00 | \$ 102,594,571 |
| Change Notice No. 12 - Shift from Exhibit X CalSAWS M&E to LRS M&E (SFY 2021/22) | | \$ 158.27 | (12,256.80) | \$ (1,939,884) | | | | | | | | | | | | | | | | (12,256.80) | \$ (1,939,884) | |
| Amendment No. 29 - Application Maintenance Calendar Y 2023 | | | | | 11.90 | \$ - | 12,000.00 | \$ - | 11.90 | \$ - | 8,000.00 | \$ - | | | | | | | | 20,000.00 | \$ - | |
| Maintenance Calendar Y 2024-2025 | | | | | | | | | | | | | 17.86 | \$ - | 21,000.00 | \$ - | 17.86 | \$ - | 33,000.00 | \$ - | 54,000.00 | \$ - |
| Application Maintenance - CalHEERS (3,361 Monthly Hours) | 20.00 | | 26,888.00 | \$ 4,255,564 | 20.00 | | 40,332.00 | \$ 6,383,346 | 20.00 | | 16,805.00 | \$ 2,659,727 | 20.00 | | 23,527.00 | \$ 3,723,618 | 20.00 | | 36,871.00 | \$ 5,851,400 | 144,523.00 | \$ 22,873,655 |
| Application Maintenance | 20.00 | \$ 158.27 | 26,888.00 | \$ 4,255,564 | 20.00 | \$ 158.27 | 40,332.00 | \$ 6,383,346 | 20.00 | \$ 158.27 | 16,805.00 | \$ 2,659,727 | 20.00 | \$ 158.27 | 23,527.00 | \$ 3,723,618 | 20.00 | \$ 158.27 | 36,871.00 | \$ 5,851,400 | 144,523.00 | \$ 22,873,655 |
| Total CalSAWS Application Maintenance Services Charges | 109.73 | | 135,531.20 | \$ 21,493,042 | 121.63 | | 233,232.00 | \$ 35,014,389 | 121.63 | | 100,180.00 | \$ 14,589,329 | 127.59 | | 150,052.00 | \$ 20,425,060 | 127.59 | | 235,796.00 | \$ 32,096,523 | 854,491.20 | \$ 123,528,342 |

Assumptions

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| 1 | Hourly bill rate assumes that approximately 40% of all addressable hours will be worked at an Accenture Global Delivery Network (GDN) center. |
| 2 | |
| 3 | |
| 4 | |
| 5 | |

Schedule 3a
CalSAWS Maintenance and Operations - Technical Infrastructure Services Charges

| | | 1772 | | 200,380 | | 530,224.18 | | 182.6 | | 374.45 | | 545,934.794 | | 205.9 | | 178,839 | | 50,265.165 | | 205.3 | | 250,375 | | 530,771.232 | | 204.5 | | 178,839 | | 50,265.165 | | 763 | | 78.70 | | 57,105,007 | | | |
|--|--|-------------|--|---------------|--|------------|--|-------|--|---------------|--|-------------|--|-------|--|---------------|--|------------|--|-------|--|---------------|--|-------------|--|-------|--|---------------|--|------------|--|-------|--|---------------|--|------------|--|--|--|
| | | FFY 2019/20 | | | | | | | | | | FFY 2020/21 | | | | | | | | | | | | FFY 2021/22 | | | | | | | | | | | | | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
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| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | Hours | | Estimated PTE | | Extended | | | |
| | | Hours | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| One-Time Services Charges - Innovation | | SPY 2022Q3 | | | | | | | | | | SPY 2023Q1 | | | | | | | | | | SPY 2023Q2 | | | | | | | | | | SPY 2023Q3 (9 months) | | | | | | | | | | SPY 2023Q4 (9 months) - Extension | | | | | | | | | | SPY 2024Q1 (9 months) - Extension | | | | | | | | | | Total Hours | Total Charges |
|--|--------|-------------|----------------|-------|------------------|-------------|----------------|-------|------------------|-------------|----------------|------------|------------------|-------------|----------------|-------|------------------|-------------|----------------|-------|------------------|-------------|----------------|-------|------------------|-------------|----------------|-------|------------------|-------------|----------------|-----------------------|------------------|-----|------|------|------|--------|------|----------|--|-----------------------------------|--|--|--|--|--|--|--|--|--|-----------------------------------|--|--|--|--|--|--|--|--|--|-------------|---------------|
| | | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Senior Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Senior Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Senior Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | 15,500 | \$ - | 3,324.50 | | | | | | | | | | | | | | | | | | | | | | | |
| Special Manager | \$ 263 | 0.00 | 0.00 | \$ - | \$ - | 225 | 0.00 | \$ - | \$ - | 225 | 0.00 | 1,750.00 | \$ - | 251,700 | \$ - | 286 | 1.00 | 1,680.00 | \$ - | 420 | 1.00 | \$ - | 286 | 1.00 | \$ - | 25,217 | 0.00 | 0.00 | \$ - | 228 | 1.00 | 0.00 | \$ - | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| One-Time Services Charges - Innovation | FFY 2021 | | | | FFY 2022 | | | | FFY 2023 | | | | FFY 2024 | | | | FFY 2024 - Extension | | | | FFY 2025 - Extension | | | | Total Hours | Total Charges |
|--|-------------|----------------|-------|------------------|-------------|----------------|----------|------------------|-------------|----------------|----------|------------------|-------------|----------------|-------|------------------|----------------------|----------------|-------|------------------|----------------------|----------------|-------|------------------|--------------|---------------|
| | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | Hourly Rate | Estimated FTEs | Hours | Extended Charges | | |
| Staff Incentive/Life Services Charge | Multiply | 6.00 | 0.00 | \$ - | Multiply | 5.32 | 3,900.00 | \$ 2,078,240 | Multiply | 3.11 | 4,500.00 | \$ 1,386,330 | Multiply | 0.00 | 0.00 | \$ - | Multiply | 0.00 | 0.00 | \$ - | Multiply | 0.00 | 0.00 | \$ - | \$ 15,000.00 | \$ 3,334 |

| Answer sheet | |
|--------------|--|
| 1 | |
| 2 | |
| 3 | |
| 4 | |
| 5 | |

| | | Extension | | | Total Charges |
|---|---------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------|
| Robotic Process Automation Scaling | | SFY 2023/24 (6/2023 - 10/2023) | SFY 2023/24 (11/2023 - 5/2024) | SFY 2024/25 (6/2024 - 10/2024) | |
| | SFY 2022/23 | | | | |
| R&A Change Budget Services Charges | \$ 904,000 | \$ - | \$ - | \$ - | \$ 904,000 |
| One-Time Services Charges | \$ 904,000 | \$ - | \$ - | \$ - | \$ 904,000 |
| Recurring Services Charges | \$ - | \$ - | \$ - | \$ - | \$ - |
| Hardware and Software Charges | \$ 200,000 | \$ - | \$ 200,000 | \$ - | \$ 400,000 |
| Hardware Charges (Purchased) | \$ - | \$ - | \$ - | \$ - | \$ - |
| Hardware Support Charges | \$ - | \$ - | \$ - | \$ - | \$ - |
| Software Charges | \$ - | \$ - | \$ - | \$ - | \$ - |
| Software Support Charges | \$ 200,000 | \$ - | \$ 200,000 | \$ - | \$ 400,000 |
| Production Operations Charges | \$ 186,667 | \$ 116,667 | \$ 163,333 | \$ 116,667 | \$ 583,333 |
| One-Time Charges | \$ - | | | | \$ - |
| Recurring Charges | \$ 186,667 | \$ 116,667 | \$ 163,333 | \$ 116,667 | \$ 583,333 |
| Facilities Charges | \$ - | | | | \$ - |
| Total Charges | \$ 1,290,666 | \$ 116,667 | \$ 363,333 | \$ 116,667 | \$ 1,887,333 |

| | | Extension | | | Total Charges |
|------------------------------------|---------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------|
| Robotic Process Automation Scaling | | SFY 2023/24 (6/2023 - 10/2023) | SFY 2023/24 (11/2023 - 5/2024) | SFY 2024/25 (6/2024 - 10/2024) | |
| | SFY 2022/23 | | | | |
| Hourly Rate | \$133.33 | \$133.33 | \$133.33 | \$133.33 | \$133.33 |
| Hours - One-time Services | 6,780 | 0 | 0 | 0 | 6,780.00 |
| Hours - Recurring Services | 1,400 | 875 | 1,225 | 875 | 4,375.00 |
| Services Charges | \$ 1,090,666 | \$ 116,667 | \$ 163,333 | \$ 116,667 | \$ 1,487,333 |

Assumptions

| | |
|---|--|
| 1 | The scope of work, estimated effort, and assumptions for scaling Los Angeles County's existing robotic process automation (RPA) solution for the CalSAWS System will be documented in System Change Requests (SCRs). SCRs will be implemented in the CalSAWS System in accordance with the development lifecycle and the release management process, as documented in the M&E Services Plan Deliverable. |
| 2 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3C. A maximum of 11,155 hours will be worked. |
| 3 | The RPA solution for the CalSAWS System will be for the use case of EBT card replacement. |
| 4 | Software charges are estimated based on a 12 month subscription license that will be renewed annually through October 31, 2024. |
| 5 | |

| | | Extension | | | Total Charges |
|--|--|---------------------|--------------------|--------------------|---------------------|
| | | SFY 2023/24 | SFY 2023/24 | SFY 2024/25 | |
| Virtual Assistant Scaling | | SFY 2022/23 | (6/2023 - 10/2023) | (11/2023 - 5/2024) | (6/2024 - 10/2024) |
| Hourly Rate | | \$125 | \$125 | \$125 | \$125 |
| Hours - One Time Services for Worker Virtual Assistant Enhancement | | 6,429 | 0 | 0 | 6,429 |
| Subtotal Service Charges - Worker Virtual Assistant Enhancement | | \$803,625 | \$0 | \$0 | \$803,625 |
| Hourly Rate | | \$125 | \$125 | \$125 | \$125 |
| Hours - One Time Services for Customer Virtual Assistant Enhancement | | 3,264 | 1,040 | 0 | 4,304 |
| Hourly Rate | | \$174 | \$174 | \$174 | \$174 |
| Hours - One Time Services for Customer Virtual Assistant Enhancement | | 437 | 0 | 0 | 437 |
| Subtotal Service Charges - Customer Virtual Assistant Enhancement | | \$484,038 | \$130,000 | \$0 | \$614,038 |
| Hourly Rate | | \$125 | \$125 | \$125 | \$125 |
| Hours - Recurring Production Operations Services for San Diego VA Solution | | 2,672 | 352 | 0 | 3,024 |
| Hours - Recurring Production Operations Services for CalSAWS VA Solution | | 3,400 | 4,280 | 5,880 | 17,760 |
| Accenture Investment | | (\$147,500) | (\$64,250) | (\$89,775) | (\$64,125) |
| Subtotal Service Charges - San Diego County Virtual Assistants | | \$611,500 | \$514,750 | \$645,225 | \$2,232,350 |
| Total Services Charges | | \$ 1,899,163 | \$ 644,750 | \$ 645,225 | \$ 460,875 |
| | | | | | \$ 3,650,013 |

Assumptions

| | |
|---|--|
| 1 | The scope of work, estimated effort, and assumptions for scaling San Diego County's existing virtual assistants solution for the CalSAWS System will be documented in System Change Requests (SCRs). SCRs will be implemented in the CalSAWS System in accordance with the development lifecycle and the release management process, as documented in the M&E Services Plan Deliverable. |
| 2 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3D. A maximum of 31,954 hours will be worked. |
| 3 | The virtual assistants implemented for the CalSAWS System will be based on San Diego County's existing internal/worker virtual assistant and external/customer virtual assistant. |
| 4 | |
| 5 | |

| Tasks and Hours | | | | | |
|-----------------|--|---|-------------|---------------|---------------------|
| # | Task | Description | Hourly Rate | Total Hours | Total Charges |
| | Enhancements to Worker Virtual Assistant to Support Statewide Volumes | | | | |
| 1 | Design | Overall general and technical design, including participation in design discussions with State sponsors, the Consortium, development of System Change Requests ("SCRs"), and review and approval of SCRs via Change Control Board process | \$ 125 | 1,968 | \$ 246,000 |
| 2 | Build | Develop enhancements | \$ 125 | 2,624 | \$ 328,000 |
| 3 | Test | Test enhancements | \$ 125 | 1,312 | \$ 164,000 |
| 4 | Management | Manage the enhancement process from concept/design through implementation | \$ 125 | 525 | \$ 65,625 |
| | Production Operations | | | | |
| 5 | | | | | |
| | | | | | |
| | Customer VA | | | | |
| 6 | Design | Overall general and technical design, including participation in design discussions with State sponsors, the Consortium, development of System Change Requests ("SCRs"), and review and approval of SCRs via Change Control Board process | \$ 125 | 1,540 | \$ 192,500 |
| 7 | Build | Develop enhancements | \$ 125 | 1,880 | \$ 235,000 |
| 8 | Test | Test enhancements | \$ 125 | 680 | \$ 85,000 |
| 9 | Management | Manage the enhancement process from concept/design through implementation | \$ 125 | 204 | \$ 25,500 |
| 10 | Update Click-to-Chat in BenefitsCal | incorporate the customer-facing virtual assistant into the existing CalSAWS customer service center solution's click-to-chat feature accessible from BenefitsCal | \$ 174 | 437 | \$ 76,038 |
| | | | | | |
| | Total | | | 11,170 | \$ 1,417,663 |

Staff Loading (One-time R&A Services)

[illegible]

11/10/2022

| Bots Scaling | SFY 2023/24 (6/2023 - 10/2023) | | |
|---|-----------------------------------|-------------------|---------------------|
| | SFY 2022/23 | | Total Charges |
| R&A Change Budget Services Charges | \$ 1,154,375 | \$ 600,125 | \$ 1,754,500 |
| One-Time Services Charges | \$ 188,375 | \$ - | \$ 188,375 |
| Recurring Services Charges | \$ 966,000 | \$ 600,125 | \$ 1,566,125 |
| Hardware and Software Charges | \$ - | \$ - | \$ - |
| Hardware Charges (Purchased) | \$ - | \$ - | \$ - |
| Hardware Support Charges | \$ - | \$ - | \$ - |
| Software Charges | \$ - | \$ - | \$ - |
| Software Support Charges | \$ - | \$ - | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ - |
| One-Time Charges | \$ - | \$ - | \$ - |
| Recurring Charges | \$ - | \$ - | \$ - |
| Facilities Charges | \$ - | \$ - | \$ - |
| Total Charges | \$ 1,154,375 | \$ 600,125 | \$ 1,754,500 |

| Bots Scaling | SFY 2023/24 (6/2023 - 10/2023) | | |
|--|-----------------------------------|-------------------|---------------------|
| | SFY 2022/23 | | Total Charges |
| Hourly Rate | \$ 125.00 | \$ 125.00 | |
| Hours | 1,507.00 | - | 1,507.00 |
| Subtotal - One-Time R&A Change Budget Services | 188,375.00 | - | 188,375.00 |
| Hourly Rate | \$ 125.00 | \$ 125.00 | |
| Hours | 7,728.00 | 4,801.00 | 12,529.00 |
| Subtotal - Recurring R&A Change Budget Services | 966,000.00 | 600,125.00 | 1,566,125.00 |
| Total Services Charges | \$ 1,154,375 | \$ 600,125 | \$ 1,754,500 |

Assumptions

| | |
|---|---|
| 1 | The scope of work, estimated effort, and assumptions for scaling San Bernardino County's existing bots solution for the CalSAWS System will be documented in System Change Requests (SCRs). SCRs will be implemented in the CalSAWS System in accordance with the development lifecycle and the release management process, as documented in the M&E Services Plan Deliverable. |
| 2 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3E. A maximum of 14,036 hours will be worked. |
| 3 | The bots solution for the CalSAWS System will be based on San Bernardino County's existing solution for the authentication bot and welcome bot. |
| 4 | |
| 5 | |

| Correspondence Phase II | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|---------------------|-------------|---------------------|
| R&A Change Budget Services Charges | \$ 6,871,500 | \$ - | \$ 6,871,500 |
| One-Time Services Charges | \$ 6,871,500 | \$ - | \$ 6,871,500 |
| Recurring Services Charges | \$ - | \$ - | \$ - |
| Hardware and Software Charges | \$ - | \$ - | \$ - |
| Hardware Charges (Purchased) | \$ - | | \$ - |
| Hardware Support Charges | \$ - | | \$ - |
| Software Charges | \$ - | | \$ - |
| Software Support Charges | \$ - | | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ - |
| One-Time Charges | \$ - | | \$ - |
| Recurring Charges | \$ - | | \$ - |
| Facilities Charges | \$ - | | \$ - |
| Total Charges | \$ 6,871,500 | \$ - | \$ 6,871,500 |

| Correspondence Phase II | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|---------------------|-------------|---------------------|
| Hourly Rate | \$125 | \$125 | \$125 |
| Hours | 54,972.00 | - | 54,972.00 |
| R&A Change Budget Services Charges | \$ 6,871,500 | \$ - | \$ 6,871,500 |

Assumptions

| | |
|---|--|
| | The scope of work, estimated effort, and assumptions for enhancements related to correspondence for the CalSAWS System will be documented in System Change Requests (SCRs). SCRs will be implemented in the |
| 1 | CalSAWS System in accordance with the development lifecycle and the release management process, as documented in the M&E Services Plan Deliverable. |
| 2 | The Consortium Business Analysts will attach the English (as needed) and translations to SCRs as the translation analysis is complete. |
| 3 | Translations will be provided by the State. |
| 4 | Up to 4,900 NOA reason fragments will be translated into the original Be Vu languages. The estimates do not include the 8 additional languages. |
| 5 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3F. A maximum number of 54,972 hours will be worked. |
| | |

| CDSS Reports Support | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|-------------------|-------------------|-------------------|
| R&A Change Budget Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |
| One-Time Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |
| Recurring Services Charges | \$ - | \$ - | \$ - |
| Hardware and Software Charges | \$ - | \$ - | \$ - |
| Hardware Charges (Purchased) | \$ - | | \$ - |
| Hardware Support Charges | \$ - | | \$ - |
| Software Charges | \$ - | | \$ - |
| Software Support Charges | \$ - | | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ - |
| One-Time Charges | \$ - | | \$ - |
| Recurring Charges | \$ - | | \$ - |
| Facilities Charges | \$ - | | \$ - |
| Total Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |

| CDSS Reports Support | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|-------------------|-------------------|-------------------|
| Hourly Rate | \$174 | \$174 | \$174 |
| Hours | 1,724.00 | 1,724.00 | 3,448.00 |
| R&A Change Budget Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |

Assumptions

| | |
|---|---|
| 1 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3G. A maximum number of 3,448 hours will be worked. |
| 2 | |
| 3 | |
| 4 | |
| 5 | |

| DHCS Support | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|--------------------|--------------------|----------------------|
| R&A Change Budget Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |
| One-Time Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |
| Recurring Services Charges | \$ - | \$ - | \$ - |
| Hardware and Software Charges | \$ - | \$ - | \$ - |
| Hardware Charges (Purchased) | \$ - | | \$ - |
| Hardware Support Charges | \$ - | | \$ - |
| Software Charges | \$ - | | \$ - |
| Software Support Charges | \$ - | | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ - |
| One-Time Charges | \$ - | | \$ - |
| Recurring Charges | \$ - | | \$ - |
| Facilities Charges | \$ - | | \$ - |
| Total Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |

| DHCS Support | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|--------------------|--------------------|----------------------|
| Hourly Rate | \$174 | \$174 | \$174 |
| Hours | 1,724.00 | 1,724.00 | 3,448.00 |
| R&A Change Budget Services Charges | \$ 299,976 | \$ 299,976 | \$ 599,952 |

Assumptions

| | |
|---|---|
| 1 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3H. A maximum number of 3,448 hours will be worked. |
| 2 | |
| 3 | |
| 4 | |
| 5 | |

Schedule 5
CalSAWS Maintenance and Operations - Hardware and Software Charges

| Hardware and Software Line Items | SFY 2018/19 | SFY 2019/20 | SFY 2020/21 | SFY 2021/22 (10/2021 - 5/2022) | SFY 2022/23 | SFY 2023/24 (6/2023 - 10/2023) | Extension | | Change Notice 22 Total Charges |
|---|-------------|-------------|-------------|-----------------------------------|---------------|-----------------------------------|-----------------------------------|------------------------------------|-----------------------------------|
| | | | | | | | SFY 2023/24 (11/2023 - 5/2024) | SFY 2024/2025 (6/2024 - 2/2025) | |
| Hardware and Software | | | | | | | | | |
| Hardware | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 553,403 | \$ 3,383,720 | \$ 3,937,123 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ - | \$ - | \$ - | \$ 553,403 | \$ 3,383,720 | \$ 3,937,123 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Hardware Support | \$ - | \$ - | \$ - | \$ 2,588,095 | \$ 3,078,575 | \$ 831,924 | \$ - | \$ - | \$ 6,498,594 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 2,588,095 | \$ 3,078,575 | \$ 831,924 | \$ - | \$ - | \$ 6,498,594 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Software | \$ - | \$ - | \$ - | \$ 19,701,649 | \$ 26,083,414 | \$ 10,824,769 | \$ 17,398,653 | \$ 10,717,789 | \$ 84,726,274 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 11,586,793 | \$ 11,458,536 | \$ 5,628,593 | \$ 17,398,653 | \$ 10,717,789 | \$ 56,790,365 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ 7,221,088 | \$ 9,547,619 | \$ - | | | \$ 16,768,707 |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ 2,757,873 | | | \$ 2,757,873 |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ 893,767 | \$ 5,077,259 | \$ 2,438,304 | \$ - | \$ - | \$ 8,409,329 |
| Software Support | \$ - | \$ - | \$ - | \$ 3,498,453 | \$ 4,443,267 | \$ 676,365 | \$ - | \$ - | \$ 8,618,085 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 3,389,656 | \$ 4,209,004 | \$ 501,254 | \$ - | \$ - | \$ 8,099,914 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ 24,266 | \$ 25,479 | \$ 26,753 | | | \$ 76,497 |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ 84,532 | \$ 208,784 | \$ 148,358 | \$ - | \$ - | \$ 441,674 |
| Total CalSAWS Hardware and Software Charges | \$ - | \$ - | \$ - | \$ 25,788,196 | \$ 33,605,255 | \$ 12,333,059 | \$ 17,952,056 | \$ 14,101,509 | \$ 103,780,075 |

Assumptions

| |
|--|
| 1) All Hardware will be purchased outright. No Hardware will be leased. |
| The Consortium will own all Hardware and Software. It is assumed that the Consortium will purchase all |
| 2) Hardware and Software from Proquire LLC, Contractor's affiliate. |
| Hardware and Software items are purchased with one-year manufacturer's support agreements from the |
| date of purchase. Annual renewals of such support agreements are included in the Hardware and Software |
| 3) Charges through State Fiscal Year 2023/24. |

| Hardware and Software Line Items | FFY 2019 | FFY 2020 | FFY 2021 | FFY 2022 | FFY 2023 | FFY 2024 | Extension | | Total Charges |
|---|----------|----------|----------|---------------|---------------|--------------|---------------|--------------|---------------|
| | | | | | | | FFY 2024 | FFY 2025 | |
| Hardware and Software | | | | | | | | | |
| Hardware | \$ - | \$ - | \$ - | \$ - | \$ 318,324 | \$ - | \$ 1,365,684 | \$ 2,253,115 | \$ 3,937,123 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ - | \$ 318,324 | \$ - | \$ 1,365,684 | \$ 2,253,115 | \$ 3,937,123 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Hardware Support | \$ - | \$ - | \$ - | \$ 3,145,615 | \$ 3,079,627 | \$ 273,352 | \$ - | \$ - | \$ 6,498,594 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 3,145,615 | \$ 3,079,627 | \$ 273,352 | \$ - | \$ - | \$ 6,498,594 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ - | \$ - | \$ - | | | \$ - |
| Software | \$ - | \$ - | \$ - | \$ 21,799,368 | \$ 26,261,546 | \$ 8,540,522 | \$ 20,037,050 | \$ 8,087,789 | \$ 84,726,274 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 11,120,301 | \$ 11,762,576 | \$ 5,782,649 | \$ 20,037,050 | \$ 8,087,789 | \$ 56,790,365 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ 7,221,088 | \$ 9,547,619 | \$ - | | | \$ 16,768,707 |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ - | \$ - | \$ 2,757,873 | | | \$ 2,757,873 |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ 3,457,978 | \$ 4,951,352 | \$ - | \$ - | \$ - | \$ 8,409,329 |
| Software Support | \$ - | \$ - | \$ - | \$ 4,070,149 | \$ 4,277,729 | \$ 270,207 | \$ - | \$ - | \$ 8,618,085 |
| Exhibit X - CalSAWS M&O Project (Base) | | | | \$ 3,832,879 | \$ 4,023,581 | \$ 243,454 | \$ - | \$ - | \$ 8,099,914 |
| Exhibit Z - CalSAWS Imaging Project | | | | \$ - | \$ - | \$ - | | | \$ - |

Schedule 5
CalSAWS Maintenance and Operations - Hardware and Software Charges

| Hardware and Software Line Items | SFY 2018/19 | SFY 2019/20 | SFY 2020/21 | SFY 2021/22 (10/2021 - 5/2022) | SFY 2022/23 | SFY 2023/24 (6/2023 - 10/2023) | Extension | | Change Notice 22 Total Charges |
|---|-------------|-------------|-------------|-----------------------------------|----------------------|-----------------------------------|-----------------------------------|------------------------------------|-----------------------------------|
| | | | | | | | SFY 2023/24 (11/2023 - 5/2024) | SFY 2024/2025 (6/2024 - 2/2025) | |
| Exhibit AA - CalSAWS Analytics Cloud Enablement Project | | | | \$ 24,266 | \$ 25,479 | \$ 26,753 | | | \$ 76,497 |
| Exhibit AC - CalSAWS Customer Service Center Project | | | | \$ 213,005 | \$ 228,669 | \$ - | \$ - | \$ - | \$ 441,674 |
| | | | | | | | | | |
| Total CalSAWS Hardware and Software Charges | \$ - | \$ - | \$ - | \$ 29,015,132 | \$ 33,937,226 | \$ 9,084,080 | \$ 21,402,734 | \$ 10,340,904 | \$ 103,780,076 |

| County Data API Enhancements | SFY 2022/23 | SFY 2023/24 | Total Charges |
|---|---------------------|------------------|---------------------|
| R&A Change Budget Services Charges | \$ 1,525,806 | \$ - | \$ 1,525,806 |
| One-Time Services Charges | \$ 1,525,806 | \$ - | \$ 1,525,806 |
| Recurring Services Charges | \$ - | \$ - | \$ - |
| Hardware and Software Charges | \$ 45,600 | \$ 45,600 | \$ 91,200 |
| Hardware Charges (Purchased) | \$ - | | \$ - |
| Hardware Support Charges | \$ - | | \$ - |
| Software Charges | \$ 45,600 | \$ 45,600 | \$ 91,200 |
| Software Support Charges | \$ - | | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ - |
| One-Time Charges | \$ - | | \$ - |
| Recurring Charges | \$ - | | \$ - |
| Facilities Charges | \$ - | | \$ - |
| Total Charges | \$ 1,571,406 | \$ 45,600 | \$ 1,617,006 |

| County Data API Enhancements | SFY 2022/23 | SFY 2023/24 | Total Charges |
|------------------------------|--------------|-------------|---------------|
| Hourly Rate | \$174 | \$174 | \$174 |
| Hours | 8,769.00 | - | 8,769.00 |
| Services Charges | \$ 1,525,806 | \$ - | \$ 1,525,806 |

Assumptions

| | |
|---|---|
| 1 | The scope of work, estimated effort, and assumptions for enhancements related to correspondence for the CalSAWS System will be documented in System Change Requests (SCRs). SCRs will be implemented in the CalSAWS System in accordance with the development lifecycle and the release management process, as documented in the M&E Services Plan Deliverable. |
| 2 | R&A Change Budget Services Charges will be worked and invoiced on a Time and Materials basis at the above rates, up to the Total Charges specified above in this Schedule 3I. A maximum of 8,769 hours will be worked. |
| 3 | |
| 4 | |
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Schedule 4
CalSAWS Maintenance and Operations - Production Operations Charges

| Production Operations Line Item | SFY 2019/20 | SFY 2020/21 | SFY 2021/22 | SFY 2022/23 | SFY 2023/24 (5 Months) | Extension | | Total Charges - Change Notice 22 | Total Charges - Amendment 30 | Total Charges - Amendment 28 | Total Charges - Amendment 24 | Total Charges - Amendment 21 | Increase / (Decrease) |
|--|-----------------|-----------------|-----------------|-----------------|------------------------|------------------------|-----------------------------|----------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-----------------------|
| | | | | | | SFY 2023/24 (7 Months) | SFY 2024/2025 (5/11 Months) | | | | | | |
| WAN Administration Charges | \$ - | \$ - | \$ 3,165,543 | \$ 5,080,955 | \$ 2,186,413 | \$ 3,246,552 | \$ 2,318,966 | \$ 15,998,430 | \$ 16,116,779 | \$ 10,477,679 | \$ 11,847,897 | \$ 11,825,317 | \$ (118,349) |
| WAN Administration - North - Central Facilities and County Sites (39 Counties) | \$ - | \$ - | \$ 2,596,018 | \$ 3,867,913 | \$ 1,603,858 | \$ 2,666,495 | \$ 1,904,640 | \$ 12,638,924 | \$ 12,757,273 | \$ 8,112,556 | \$ 8,112,556 | \$ 8,112,556 | \$ (118,349) |
| WAN Administration - CalSAWS - Electronic Signature (58 Counties) | \$ - | \$ - | \$ 42,640 | \$ 63,960 | \$ 26,650 | \$ - | \$ - | \$ 133,250 | \$ 133,250 | \$ 133,250 | \$ 1,026,679 | \$ 1,026,679 | \$ - |
| WAN Administration - CalSAWS - Text Message Notifications (58 Counties) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 476,788 | \$ 476,788 | \$ - |
| WAN Administration - South - Central Facilities and County Sites (Los Angeles County) | \$ - | \$ - | \$ 236,767 | \$ 355,150 | \$ 147,979 | \$ - | \$ - | \$ 739,896 | \$ 739,896 | \$ 739,896 | \$ 739,896 | \$ 739,896 | \$ - |
| WAN Administration - CalWIN - Central Print Facility and County Sites (18 Counties) | \$ - | \$ - | \$ 17,707 | \$ 385,315 | \$ 237,668 | \$ 341,697 | \$ 244,069 | \$ 1,226,455 | \$ 1,226,455 | \$ 640,690 | \$ 640,690 | \$ 618,110 | \$ - |
| WAN Administration - CalSAWS Cloud Exchange (58 Counties) | \$ - | \$ - | \$ 272,412 | \$ 408,618 | \$ 170,258 | \$ 238,361 | \$ 170,258 | \$ 1,259,906 | \$ 1,259,906 | \$ 851,288 | \$ 851,288 | \$ 851,288 | \$ - |
| Production Operations Charges | \$ - | \$ - | \$ 2,677,021 | \$ 4,048,430 | \$ 1,704,646 | \$ 2,377,869 | \$ 2,137,112 | \$ 12,945,076 | \$ 12,953,025 | \$ 8,432,434 | \$ 8,432,434 | \$ 12,366,705 | \$ (7,948) |
| Production Operations - CalSAWS - Service Desk Operations Support (58 Counties) | \$ - | \$ - | \$ 34,680 | \$ 53,061 | \$ 28,719 | \$ 31,572 | \$ 22,551 | \$ 170,583 | \$ 170,583 | \$ 116,460 | \$ 116,460 | \$ 116,460 | \$ - |
| Production Operations - North - Managed Workstations (39 Counties) | \$ - | \$ - | \$ 755,536 | \$ 1,133,304 | \$ 470,651 | \$ 658,911 | \$ 470,651 | \$ 3,489,054 | \$ 3,494,355 | \$ 2,361,051 | \$ 2,361,051 | \$ 2,361,051 | \$ (5,301) |
| Production Operations - North - Managed Windows 10 Image (39 Counties) | \$ - | \$ - | \$ 239,903 | \$ 359,854 | \$ 149,161 | \$ 208,825 | \$ 149,161 | \$ 1,106,902 | \$ 1,109,549 | \$ 749,696 | \$ 749,696 | \$ 749,696 | \$ (2,647) |
| Production Operations - North - Managed Scanner Maintenance (39 Counties) | \$ - | \$ - | \$ 585,388 | \$ 878,082 | \$ 365,868 | \$ 512,215 | \$ 365,868 | \$ 2,707,420 | \$ 2,707,420 | \$ 1,829,338 | \$ 1,829,338 | \$ 1,829,338 | \$ - |
| Production Operations - North - Managed Contact Center Operations Support (39 Counties) - Continuing Cases | \$ - | \$ - | \$ 381,203 | \$ 583,248 | \$ 247,875 | \$ 347,025 | \$ 556,232 | \$ 2,115,584 | \$ 2,115,584 | \$ 1,212,326 | \$ 1,212,326 | \$ 5,631,808 | \$ - |
| Production Operations - North - Managed Contact Center Operations Support (39 Counties) - Medi-Cal Referral Calls/Regional Contact Centers | \$ - | \$ - | \$ 152,569 | \$ 233,434 | \$ 99,207 | \$ 138,890 | \$ 222,621 | \$ 846,722 | \$ 846,722 | \$ 485,210 | \$ 485,210 | \$ - | \$ - |
| Production Operations - North - Managed Lobby Management Operations Support (39 Counties) | \$ - | \$ - | \$ 527,742 | \$ 807,446 | \$ 343,165 | \$ 480,430 | \$ 350,028 | \$ 2,508,811 | \$ 2,508,811 | \$ 1,678,353 | \$ 1,678,353 | \$ 1,678,353 | \$ - |
| Central Print Charges | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 29,980,592 | \$ 29,980,592 | \$ - |
| Central Print - North - 39 Counties | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 14,990,296 | \$ 14,990,296 | \$ - |
| Central Print - South - Los Angeles County | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 14,990,296 | \$ 14,990,296 | \$ - |
| Central Print - CalWIN - 18 Counties | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total CalSAWS Production Operations Charges | \$ - | \$ - | \$ 5,842,564 | \$ 9,129,385 | \$ 3,891,059 | \$ 5,624,421 | \$ 4,456,078 | \$ 28,943,507 | \$ 29,069,804 | \$ 18,910,113 | \$ 50,260,923 | \$ 54,172,615 | \$ (126,297) |
| Production Operations Line Item | FFY 2020 | FFY 2021 | FFY 2022 | FFY 2023 | FFY 2024 | FFY 2024 | FFY 2025 | Total Charges | Total Charges | | | | |
| WAN Administration Charges | \$ - | \$ - | \$ 4,394,437 | \$ 5,163,910 | \$ 882,026 | \$ 4,630,471 | \$ 927,596 | \$ 15,998,430 | \$ 16,116,779 | | | | \$ (118,349) |
| Production Operations Charges | \$ - | \$ - | \$ 3,688,128 | \$ 4,055,409 | \$ 686,494 | \$ 3,404,303 | \$ 1,109,742 | \$ 12,945,076 | \$ 12,953,025 | | | | \$ (7,948) |
| Central Print Charges | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | | | \$ - |
| Total CalSAWS Production Operations Charges | \$ - | \$ - | \$ 8,083,565 | \$ 9,219,319 | \$ 1,568,521 | \$ 8,034,774 | \$ 2,037,329 | \$ 28,943,507 | \$ 29,069,804 | | | | \$ (126,297) |

Assumptions

| | |
|---|---|
| 1 | The CONTRACTOR shall conduct an overall cost impact assessment at the end of the Design Phase during the CalACES Migration and CalSAWS Migration for any increase in mailing costs and print costs (e.g. form or NOA). Additional costs will be provided for inclusion in the CalACES/CalSAWS Project budgets as necessary. (DDID 1402 - CalSAWS SOR) |
| 2 | Assumption removed via Amendment No. 28. The proposed rates for Central Print are: •\$0.006 per impression •\$0.036 per Business Reply Mail envelope •\$0.16 per full page flat mail envelope •\$0.10 per half page flat mail envelope •\$0.031 per #10 inbound envelope •\$0.036 per #10 inbound envelope •\$0.47 per flat mail insertion •\$0.04 per voter registration card (VRC) insertion •\$0.03 per pre-metering (per RE packet) The above proposed rates are based on C-IV envelopes. Modifications to the existing custom envelopes may result in charges to the above mentioned rates. |
| 3 | Print Costs related to CalWIN counties are excluded. |
| 4 | There are no postage costs included for any of the 58 Counties. Each County will be responsible for filling its presort postage accounts. The LRS Agreement will be amended to remove any postage requirements and postage related terms and conditions. |
| 5 | Per Exhibit U Migration DDI, SOR - DDID 1775, "The CONTRACTOR shall update the technical architecture to support consolidation of the bundling jobs and bar codes (Stuffing, Intelligent mail, Imaging and Tracking) for one central print vendor." Contractor Assumption from Exhibit U, "A single central print vendor is identified and is in place to handle the print jobs. This estimate and assumption may change when we receive further information about printing and print vendor." The consolidated CalSAWS Imaging solution and requirements are pending the outcome of the Functional Design Sessions. Once the requirements are finalized this requirement will be revisited to determine if there are any impacts to the scope, estimate or migration timeline." |
| 6 | Each line item above lists costs for the impacted counties. Costs have not been included for the counties that are not listed. There may be a future amendment to add additional counties should they opt in or pending functional design sessions outputs (e.g. Imaging) when new requirements are provided. |
| 7 | Production Operations charges related to Managed Workstations is based on a total of 13,628 Managed workstations deployed in production across the 39 Counties. It is assumed that ongoing Production Operations charges required for additional Managed workstations deployed by the 39 Counties in excess of the 13,628 workstations would be funded separately (via the County Purchase process). |
| 8 | Production Operations charges related to Managed Windows 10 workstation images is based on a total of 8,667 workstations with Windows 10 deployed in production across the 39 Counties. It is assumed that ongoing Production Operations charges required for additional Managed workstations deployed by the 39 Counties in excess of the 8,667 workstations would be funded separately (via the County Purchase process). |
| 9 | Production Operations charges related to Managed Scanner Maintenance is based on a total of 6,374 Managed scanners that are currently in production across the 39 Counties. It is assumed that ongoing Production Operations charges required for additional Managed scanners deployed by the 39 Counties in excess of the 6,374 scanners would be funded separately (via the County Purchase process). |

| | |
|----|--|
| 10 | Production Operations charges related to Managed Lobby Management Operations support is based on a total of 143 Managed devices that are currently in production across the 39 Counties. It is assumed that ongoing Production Operations charges required for additional Managed devices deployed by the 39 Counties in excess of the 143 Managed devices would be funded separately (via the County Purchase process). |
| 11 | Production Operations charges related to Service Desk Operations Support is based on a total of 18 Service Desk staff during State Fiscal Years 2018/19 and 2019/20, and a total of 25 Service Desk staff during State Fiscal Year 2020/21 through October 31, 2024. |
| 12 | Please refer to the M&O SOW for additional assumptions regarding Production Operations. |
| 13 | Assumption removed via Amendment No. 28. The price for Central Print is based on a single vendor—specifically, DXG—for providing Central Print services for the CalSAWS System. |

Schedule 6
CalSAWS Maintenance and Operations - Facilities Charges

| Facility Line Items | SFY 2019/20 | SFY 2020/21 | SFY 2021/22 | SFY 2022/23 | SFY 2023/24 (5 Months) | Extension | | Total Charges |
|--|-------------|-------------|---------------------|---------------------|------------------------|------------------------|------------------------|----------------------|
| | | | | | | SFY 2023/24 (7 Months) | SFY 2024/25 (5 Months) | |
| Central Facilities | | | | | | | | |
| North - Project Office/Application Development Facility (Suites 150 and 175 - Base) ¹ | \$ - | \$ - | \$ 1,151,574 | \$ 1,760,032 | \$ 747,106 | \$ - | \$ - | \$ 3,658,712 |
| North - Central Repair Warehouse (Rancho Cordova, CA) | \$ - | \$ - | \$ 123,507 | \$ 187,429 | \$ 79,188 | \$ 110,863 | \$ 80,296 | \$ 581,283 |
| North - Service Desk Facilities (Roseville, CA) | \$ - | \$ - | \$ 75,424 | \$ 114,460 | \$ 48,359 | \$ 67,703 | \$ 49,036 | \$ 354,981 |
| South - Project Office (Suite 300, Norwalk, CA) ² | \$ - | \$ - | \$ 2,498,734 | \$ 3,880,514 | \$ 1,649,610 | \$ - | \$ - | \$ 8,028,858 |
| | | | | | | | | |
| Total CalSAWS Facilities Charges | \$ - | \$ - | \$ 3,849,239 | \$ 5,942,435 | \$ 2,524,263 | \$ 178,566 | \$ 129,331 | \$ 12,623,834 |

| Facility Line Items | FFY 2020 | FFY 2021 | FFY 2022 | FFY 2023 | FFY 2024 | FFY 2024 | FFY 2025 | Total Charges |
|---|-------------|-------------|---------------------|---------------------|---------------------|-------------------|------------------|----------------------|
| Central Facilities | \$ - | \$ - | \$ 5,334,848 | \$ 5,971,384 | \$ 1,009,705 | \$ 230,299 | \$ 77,598 | \$ 12,623,834 |
| Total CalSAWS Facilities Charges | \$ - | \$ - | \$ 5,334,848 | \$ 5,971,384 | \$ 1,009,705 | \$ 230,299 | \$ 77,598 | \$ 12,623,834 |

Assumptions

| | |
|---|--|
| 1 | Facilities charges broken down as 53% for Lease of the Facility and 47% for operating expenses |
| 2 | Facilities charges broken down as 32% for Lease of the Facility and 68% for operating expenses |
| 3 | Central Repair Warehouse ends in October 2024 and Service Desk Facilities ends in October 2024 |
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Schedule 7
CalSAWS Maintenance and Operations - Hourly Rate Card

| Description | Hourly Rate |
|---|-------------|
| CalSAWS M&E (October 2021 through October 2023) | \$ 158.27 |
| CalSAWS M&O (October 2021 through October 2023) | \$ 148.00 |

| | | | | C-IV Monthly App | | | | |
|--------|----------|-----------|-----------------------|--------------------|---------------------|-----------------|-----------------|--|
| | | | | Maint/M&E | | Total C-IV App | | |
| Month | LRS Rate | C-IV Rate | LRS Monthly M&E Hours | Hours (Additional) | Total LRS M&E Price | Maint/M&E Price | Avg Hourly Rate | |
| Oct-21 | \$ 121 | \$ 187 | 8,000 | 7,075 | \$ 968,000 | \$ 1,323,025 | \$ 151.98 | |
| Nov-21 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Dec-21 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Jan-22 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Feb-22 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Mar-22 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Apr-22 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| May-22 | \$ 125 | \$ 187 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,323,025 | \$ 154.10 | |
| Jun-22 | \$ 125 | \$ 193 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,365,475 | \$ 156.91 | |
| Jul-22 | \$ 125 | \$ 193 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,365,475 | \$ 156.91 | |
| Aug-22 | \$ 125 | \$ 193 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,365,475 | \$ 156.91 | |
| Sep-22 | \$ 125 | \$ 193 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,365,475 | \$ 156.91 | |
| Oct-22 | \$ 125 | \$ 193 | 8,000 | 7,075 | \$ 1,000,000 | \$ 1,365,475 | \$ 156.91 | |
| Nov-22 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Dec-22 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Jan-23 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Feb-23 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Mar-23 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Apr-23 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| May-23 | \$ 132 | \$ 193 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,365,475 | \$ 160.63 | |
| Jun-23 | \$ 132 | \$ 199 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,407,925 | \$ 163.44 | |
| Jul-23 | \$ 132 | \$ 199 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,407,925 | \$ 163.44 | |
| Aug-23 | \$ 132 | \$ 199 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,407,925 | \$ 163.44 | |
| Sep-23 | \$ 132 | \$ 199 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,407,925 | \$ 163.44 | |
| Oct-23 | \$ 132 | \$ 199 | 8,000 | 7,075 | \$ 1,056,000 | \$ 1,407,925 | \$ 163.44 | |
| | | | 200,000 | 176,875 | \$ 25,640,000 | \$ 34,009,525 | \$ 158.27 | |

CalSAWS M&E Rate from Oct 2021 to Oct 2023 \$ **158.27**

Schedule 8
CalSAWS Maintenance and Operations - Change Order Hourly Rate Card

| | SFY 19-20 | SFY 20-21 | SFY 21-22 | SFY 22-23 |
|----------------------------|-------------|-------------|-------------|-------------|
| Staff Description | Hourly Rate | Hourly Rate | Hourly Rate | Hourly Rate |
| Project Director | \$ 459.45 | \$ 472.77 | \$ 486.48 | \$ 500.59 |
| Delivery Manager | \$ 270.04 | \$ 277.87 | \$ 285.93 | \$ 294.22 |
| Senior Manager | \$ 262.81 | \$ 270.43 | \$ 278.27 | \$ 286.34 |
| System Administrator | \$ 198.33 | \$ 204.08 | \$ 210.00 | \$ 216.09 |
| Application System Analyst | \$ 171.90 | \$ 176.89 | \$ 182.02 | \$ 187.30 |
| Senior Programmer/Analyst | \$ 191.27 | \$ 196.82 | \$ 202.53 | \$ 208.40 |
| Programmer/Analyst | \$ 141.28 | \$ 145.38 | \$ 149.59 | \$ 153.93 |
| Global Delivery Network | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 |