

**Attachment A - Price Proposal Schedules**  
**Schedule 1**  
**Print Services Price Summary**

Print Services Project Overall Price Total		SFY 2020/21	Service Month SFY 2021/22	Service Month SFY 2022/23	Service Month SFY 2023/24	Service Month SFY 2024/25	Service Month SFY 2025/26	Service Month SFY 2026/27	Service Month SFY 2027/28	Service Month SFY 2028/29	Service Month SFY 2029/30	Service Month SFY 2030/31	Print Services Maximum Amount - Amendment 2	Print Services Maximum Amount - Amendment 1 (Base)	Difference
	Print Services Implementation Deliverables Price	\$ 159,129	\$ 618,638	\$ 54,000	\$ 147,419								\$ 979,185	\$ 979,185	\$ 0
	Print Services Initial M&O through November 2023		\$ 8,165,705	\$ 13,864,911	\$ 3,619,899								\$ 25,650,515	\$ 19,240,702	\$ 6,409,813
	Print Services M&O through February 2026				\$ 19,201,978	\$ 26,053,116	\$ 19,802,110						\$ 65,057,204	\$ 36,068,782	\$ 28,988,422
	Print Services Initial 5-Year Term Price Subtotal	\$ 159,129	\$ 8,784,342	\$ 13,918,911	\$ 22,969,296	\$ 26,053,116	\$ 19,802,110	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 91,686,904	\$ 56,288,669	\$ 35,398,235
	Print Services Optional Extension Year 1						\$ 6,251,006	\$ 12,502,012					\$ 18,753,018	\$ 17,984,126	\$ 768,892
	Print Services Optional Extension Year 2							\$ 6,610,447	\$ 13,220,895				\$ 19,831,342	\$ 19,018,856	\$ 812,486
	Print Services Optional Extension Year 3								\$ 6,992,640	\$ 13,985,281			\$ 20,977,921	\$ 20,118,199	\$ 859,722
	Print Services Optional Extension Year 4									\$ 7,395,383	\$ 14,790,766		\$ 22,186,149	\$ 21,276,945	\$ 909,204
	Print Services Optional Extension Year 5										\$ 7,839,057	\$ 15,678,114	\$ 23,517,171	\$ 22,553,294	\$ 963,877
	Print Services Five 1-Year Optional Extensions Price Subtotal						\$ 6,251,006	\$ 19,112,460	\$ 20,213,535	\$ 21,380,664	\$ 22,629,823	\$ 15,678,114	\$ 105,265,602	\$ 100,951,420	\$ 4,314,182
	Print Services Change				\$ 10,700,000	\$ 10,700,000	\$ 10,700,000						\$ 32,100,000	\$ -	\$ 32,100,000
	Print Services County Purchase				\$ 3,000,000	\$ 3,000,000	\$ 3,000,000						\$ 9,000,000	\$ -	\$ 9,000,000
	CalSAWS Project Site Facility Management Fee				\$ 774,633	\$ 1,549,265	\$ 1,032,843						\$ 3,356,741	\$ -	\$ 3,356,741
	Print Services Optional Printing/Milling Price Subtotal Through November 2023		\$ -	\$ -	\$ -								\$ -	\$ 1,261,139	\$ (1,261,139)
	Print Services Maximum Price Including Five 1-Year Optional Extensions	\$ 159,129	\$ 8,784,342	\$ 13,918,911	\$ 37,443,928	\$ 41,302,381	\$ 40,785,959	\$ 19,112,460	\$ 20,213,535	\$ 21,380,664	\$ 22,629,823	\$ 15,678,114	\$ 241,409,247	\$ 158,501,228	\$ 82,908,020

Contra Costa Option		SFY 2020/21	Service Month SFY 2021/22	Service Month SFY 2022/23	Service Month SFY 2023/24	Service Month SFY 2024/25	Service Month SFY 2025/26	Service Month SFY 2026/27	Service Month SFY 2027/28	Service Month SFY 2028/29	Service Month SFY 2029/30	Service Month SFY 2030/31	Print Services Maximum Amount - Amendment 2	Print Services Maximum Amount - Amendment 1 (Base)	Print Services Maximum Amount - Amendment 2
	Print Services Implementation Deliverables Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Print Services Initial M&O through November 2023	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$82,477	(\$82,477)
	Print Services M&O through February 2026	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$765,766	(\$765,766)
	<b>Print Services Initial 5-Year Term Price Subtotal</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$848,243	(\$848,243)
	Print Services Optional Extension Year 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$393,076	(\$393,076)
	Print Services Optional Extension Year 2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$415,322	(\$415,322)
	Print Services Optional Extension Year 3	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$439,511	(\$439,511)
	Print Services Optional Extension Year 4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$464,779	(\$464,779)
	Print Services Optional Extension Year 5	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$492,788	(\$492,788)
	<b>Print Services Five 1-Year Optional Extensions Price Subtotal</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,205,476	(\$2,205,476)
	<b>Print Services Optional Printing/Mailing Price Subtotal Through November 2023</b>		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	<b>Print Services Maximum Price Including Five 1-Year Optional Extensions</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,053,719	(\$3,053,719)

Tulare Option		SFY 2020/21	SFY 2021/22	SFY 2022/23	SFY 2023/24	SFY 2024/25	SFY 2025/26	SFY 2026/27	SFY 2027/28	SFY 2028/29	SFY 2029/30	SFY 2030/31	Print Services Maximum Amount - Amendment 2	Print Services Maximum Amount - Amendment 1 (Base)	Print Services Maximum Amount
	Print Services Implementation Deliverables Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Print Services Initial M&O through November 2023	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$241,343	(\$241,343)
	Print Services M&O through February 2026	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$744,284	(\$744,284)
	<b>Print Services Initial 5-Year Term Price Subtotal</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$985,627	(\$985,627)
	Print Services Optional Extension Year 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$375,816	(\$375,816)
	Print Services Optional Extension Year 2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$397,165	(\$397,165)
	Print Services Optional Extension Year 3	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$420,210	(\$420,210)
	Print Services Optional Extension Year 4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$444,425	(\$444,425)
	Print Services Optional Extension Year 5	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$471,089	(\$471,089)
	<b>Print Services Five 1-Year Optional Extensions Price Subtotal</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,108,705	(\$2,108,705)
	<b>Print Services Optional Printing/Mailing Price Subtotal Through November 2023</b>		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	<b>Print Services Maximum Price Including Five 1-Year Optional Extensions</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,094,332	(\$3,094,332)

COMBINED TOTAL											\$241,409,247	\$164,649,279	\$76,759,969
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	Assumptions
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Schedule 2

Print Services Implementation Deliverables Price: February 2021 through November 2023

#	Deliverable Name	Review Period (Business Days)	Deliverable Due Date (Month/Year)	Target Invoice Date (Month/Year)	Value	Holdback	SFY 2020/21 Total	SFY 2021/22 Total	SFY 2022/23 Total	SFY 2023/24 Total	Total Deliverables Price
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2021	Apr/2021	\$ 88,405	\$ 8,840	\$ 79,564	\$ -	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2021	May/2021	\$ 88,405	\$ 8,840	\$ 79,564	\$ -	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	May/2021	Jun/2021	\$ 88,405	\$ 8,840	\$ -	\$ 79,564	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2021	Jul/2021	\$ 88,405	\$ 8,840	\$ -	\$ 79,564	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2021	Aug/2021	\$ 88,405	\$ 8,840	\$ -	\$ 79,564	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2021	Sep/2021	\$ 88,405	\$ 8,840	\$ -	\$ 79,564	\$ -	\$ -	\$ 88,405
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2021	Oct/2021	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2021	Nov/2021	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2021	Dec/2021	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Dec/2021	Jan/2022	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jan/2022	Feb/2022	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Feb/2022	Mar/2022	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2022	Apr/2022	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2022	May/2022	\$ 5,000	\$ 500	\$ -	\$ 4,500	\$ -	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	May/2022	Jun/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2022	Jul/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2022	Aug/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2022	Sep/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2022	Oct/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2022	Nov/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2022	Dec/2022	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Dec/2022	Jan/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jan/2023	Feb/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Feb/2023	Mar/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Mar/2023	Apr/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Apr/2023	May/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ 4,500	\$ -	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	May/2023	Jun/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jun/2023	Jul/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Jul/2023	Aug/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Aug/2023	Sep/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Sep/2023	Oct/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Oct/2023	Nov/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
1	Monthly Status Reports (including Work Plan Updates)	10	Nov/2023	Dec/2023	\$ 5,000	\$ 500	\$ -	\$ -	\$ -	\$ 4,500	\$ 5,000
2	Master Implementation Plan	10	Jun/2021	Jul/2021	\$ 146,878	\$ 14,688	\$ -	\$ 132,190	\$ -	\$ -	\$ 146,878
3	Maintenance and Operations Plan	10	Jun/2021	Aug/2021	\$ 146,878	\$ 14,688	\$ -	\$ 132,190	\$ -	\$ -	\$ 146,878
4	Final Acceptance Report	10	Nov/2023	Dec/2023	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ 20,000	\$ 20,000
							\$ -	\$ -	\$ -	\$ 95,919	
	Total Print Services Implementation Deliverables Price				\$ 979,185	\$ 95,919	\$ 159,129	\$ 618,638	\$ 54,000	\$ 147,419	\$ 979,185

Assumptions

1	The amounts above do not reflect hold back
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#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	Service Month SFY 2021/22 Total	Service Month SFY 2022/23 Total	Service Month SFY 2023/24 Total	Total Initial M&O Price
1	Impressions	Page	0.0411	25,480,123	563,327	653,211	26,696,661	\$ 1,097,233	320,359,932	\$ 13,166,793	\$ 7,211,369	\$ 12,149,952	\$ 3,139,049	\$ 22,500,370
2	Color Impressions	Page	0.0424	4,091	-	-	4,091	\$ 173	49,092	\$ 2,082	\$ -	\$ -	\$ 496	\$ 496
3	Inserts/Enclosures - Pre-folded	Page	0.0060	755,446	19,423	22,529	797,398	\$ 4,784	9,568,776	\$ 57,413	\$ 31,994	\$ 51,451	\$ 13,688	\$ 97,132
4	Inserts/Enclosures - Not folded	Page	0.0092	630,654	16,556	19,203	666,413	\$ 6,131	7,996,956	\$ 73,572	\$ 38,585	\$ 59,684	\$ 17,540	\$ 115,809
5	Other	Page	0.0290	16,012	-	-	16,012	\$ 464	192,144	\$ 5,572	\$ 2,164	\$ 4,132	\$ 1,328	\$ 7,624
6	Other - IVR PA6049	Page	0.0360	155,381	-	-	155,381	\$ 5,594	1,864,572	\$ 67,125	\$ 37,688	\$ 54,100	\$ 16,003	\$ 107,791
	<b>Subtotal Impressions and Inserts</b>			<b>27,041,707</b>	<b>599,306</b>	<b>694,943</b>	<b>28,335,956</b>	<b>\$ 1,114,380</b>	<b>340,031,472</b>	<b>\$ 13,372,556</b>	<b>\$ 7,321,799</b>	<b>\$ 12,319,318</b>	<b>\$ 3,188,104</b>	<b>\$ 22,829,222</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0201	230,068	4,082	4,722	238,872	\$ 4,801	2,866,464	\$ 57,616	\$ -	\$ 38,902	\$ 13,736	\$ 52,638
2	#9 Inbound Envelopes	Envelope	0.0181	373,880	-	-	373,880	\$ 6,767	4,486,560	\$ 81,207	\$ 73,231	\$ 108,465	\$ 19,360	\$ 201,056
3	#10 Outbound Envelopes	Envelope	0.0205	2,557,128	63,849	73,895	2,694,872	\$ 55,245	32,338,464	\$ 662,939	\$ 352,451	\$ 566,089	\$ 158,049	\$ 1,076,588
4	6"x10" Double Score Flat Mail	Envelope	0.0381	49,485	-	-	49,485	\$ 1,885	593,820	\$ 22,625	\$ 48,707	\$ 7,205	\$ 5,394	\$ 61,306
5	Flat Manilla Envelopes	Envelope	0.1197	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
6	9"x12" Windowed Envelopes	Envelope	0.0920	512,470	11,006	12,768	536,244	\$ 49,334	6,434,928	\$ 592,013	\$ 212,036	\$ 603,427	\$ 141,140	\$ 956,603
7	Other	Envelope	0.0698	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
8	9"x12" Windowed Envelopes – Yellow	Envelope	0.1850	55,852	-	-	55,852	\$ 10,333	670,224	\$ 123,991	\$ -	\$ -	\$ 29,560	\$ 29,560
	<b>Subtotal Envelopes</b>			<b>3,778,883</b>	<b>78,937</b>	<b>91,385</b>	<b>3,949,205</b>	<b>\$ 128,366</b>	<b>47,390,460</b>	<b>\$ 1,540,391</b>	<b>\$ 686,425</b>	<b>\$ 1,324,088</b>	<b>\$ 367,239</b>	<b>\$ 2,377,752</b>
1	Flat Mail Envelopes Processed	Piece	0.0510	418,678	11,006	12,768	442,452	\$ 22,565	5,309,424	\$ 270,781	\$ 157,480	\$ 221,505	\$ 64,556	\$ 443,541
2	Other Mail Processed	Piece	0.0051	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Mail Processed</b>			<b>418,678</b>	<b>11,006</b>	<b>12,768</b>	<b>442,452</b>	<b>\$ 22,565</b>	<b>5,309,424</b>	<b>\$ 270,781</b>	<b>\$ 157,480</b>	<b>\$ 221,505</b>	<b>\$ 64,556</b>	<b>\$ 443,541</b>
	<b>Total Print Services Initial M&amp;O Price</b>			<b>31,239,268</b>	<b>689,249</b>	<b>799,096</b>	<b>32,727,613</b>	<b>1,265,311</b>	<b>392,731,356</b>	<b>\$ 15,183,728</b>	<b>\$ 8,165,705</b>	<b>\$ 13,864,911</b>	<b>\$ 3,619,899</b>	<b>\$ 25,650,515</b>

#### Assumptions

1	The Estimated Monthly Volume column is the average across the 27 months in this schedule.
2	Formula in the grey cells (columns I through K) = (Estimated Monthly Price column) times (Number of Months [hard-coded in the formula]). The only adjustment made to this schedule is the number of months.
3	In columns I through K, the number of months is based on the initial planned phased implementation dates. For example, Color Impressions per the RFP begin in Phase 3. Therefore, Color Impressions begin in month 21 of the contract and run through month 28 for SFY 2023; thus, there are only 8 months of operations for fiscal year 2023.
4	The Estimated Monthly Volume column is based on Section 2.6 of the RFP as the starting point. The starting point was adjusted for the 5% annual growth beginning month 13 of the contract and continued through SFY 2031 annually.
5	Volumes include: Los Angeles County, 39 C-IV Counties, and 16 CALWIN Counties; Volume exclude: Contra Costa and Tulare Counties.
6	Start Dates for M&O (Start of month following Implementation): Los Angeles County - 09/2021; C-IV Counties - 10/2021; CalWIN Counties - Wave 1: 11/2022; Wave 2: 03/2023; Wave 3: 05/2023; Wave 4: 07/2023; Wave 5: 09/2023; Wave 6: 11/2023.

**Schedule 4**  
**Print Services M&O Price: December 2023 - February 2026**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	Service Month SFY 2023/24 Total	Service Month SFY 2024/25 Total	Service Month SFY 2025/26 Total	Total M&O Price
1	Impressions	Page	0.0395	54,120,904	624,673	724,537	55,470,114	\$ 2,191,070	665,641,368	\$ 26,292,834	\$ 16,977,861	\$ 23,035,449	\$ 17,508,482	\$ 57,521,792
2	Color Impressions	Page	0.0420	64,215	-	-	64,215	\$ 2,697	770,580	\$ 32,364	\$ 20,898	\$ 28,355	\$ 21,552	\$ 70,805
3	Inserts/Enclosures - Pre-folded	Page	0.0057	1,486,459	21,581	25,031	1,533,071	\$ 8,739	18,396,852	\$ 104,862	\$ 67,712	\$ 91,871	\$ 69,828	\$ 229,410
4	Inserts/Enclosures - Not folded	Page	0.0090	1,019,210	18,395	21,336	1,058,941	\$ 9,530	12,707,292	\$ 114,366	\$ 73,848	\$ 100,197	\$ 76,156	\$ 250,202
5	Other	Page	0.0287	30,502	-	-	30,502	\$ 875	366,024	\$ 10,505	\$ 6,783	\$ 9,203	\$ 6,995	\$ 22,982
6	Other - IVR PA6049	Page	0.0360	258,392	-	-	258,392	\$ 9,302	3,100,704	\$ 111,625	\$ 72,079	\$ 97,796	\$ 74,332	\$ 244,207
	<b>Subtotal Impressions and Inserts</b>			<b>56,979,682</b>	<b>664,649</b>	<b>770,904</b>	<b>58,415,235</b>	<b>\$ 2,222,213</b>	<b>700,982,820</b>	<b>\$ 26,666,556</b>	<b>\$ 17,219,182</b>	<b>\$ 23,362,872</b>	<b>\$ 17,757,344</b>	<b>\$ 58,339,398</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0199	971,650	4,523	5,246	981,419	\$ 19,530	11,777,028	\$ 234,363	\$ 151,333	\$ 205,328	\$ 156,063	\$ 512,724
2	#9 Inbound Envelopes	Envelope	0.0173	92,070	-	-	92,070	\$ 1,593	1,104,840	\$ 19,114	\$ 12,342	\$ 16,746	\$ 12,728	\$ 41,816
3	#10 Outbound Envelopes	Envelope	0.0196	4,342,709	70,665	81,962	4,495,336	\$ 88,109	53,944,032	\$ 1,057,303	\$ 682,724	\$ 926,315	\$ 704,061	\$ 2,313,101
4	6"x10" Double Score Flat Mail	Envelope	0.0378	178,237	-	-	178,237	\$ 6,737	2,138,844	\$ 80,848	\$ 52,206	\$ 70,832	\$ 53,837	\$ 176,875
5	Flat Manilla Envelopes	Envelope	0.1186	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
6	9"x12" Windowed Envelopes	Envelope	0.0880	681,258	12,228	14,186	707,672	\$ 62,275	8,492,064	\$ 747,302	\$ 482,549	\$ 654,719	\$ 497,631	\$ 1,634,899
7	Other	Envelope	0.0692	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	226,780	-	-	226,780	\$ 41,954	2,721,360	\$ 503,452	\$ 325,090	\$ 441,080	\$ 335,250	\$ 1,101,419
	<b>Subtotal Envelopes</b>			<b>6,492,704</b>	<b>87,416</b>	<b>101,394</b>	<b>6,681,514</b>	<b>\$ 220,198</b>	<b>80,178,168</b>	<b>\$ 2,642,381</b>	<b>\$ 1,706,244</b>	<b>\$ 2,315,020</b>	<b>\$ 1,759,570</b>	<b>\$ 5,780,834</b>
1	Flat Mail Envelopes Processed	Piece	0.0504	681,727	12,228	14,186	708,141	\$ 35,690	8,497,692	\$ 428,284	\$ 276,552	\$ 375,224	\$ 285,195	\$ 936,972
2	Other Mail Processed	Piece	0.0050	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Mail Processed</b>			<b>681,727</b>	<b>12,228</b>	<b>14,186</b>	<b>708,141</b>	<b>\$ 35,690</b>	<b>8,497,692</b>	<b>\$ 428,284</b>	<b>\$ 276,552</b>	<b>\$ 375,224</b>	<b>\$ 285,195</b>	<b>\$ 936,972</b>
	<b>Total Print Services M&amp;O Price</b>			<b>64,154,113</b>	<b>764,293</b>	<b>886,484</b>	<b>65,804,890</b>	<b>\$ 2,478,102</b>	<b>789,658,680</b>	<b>\$ 29,737,221</b>	<b>\$ 19,201,978</b>	<b>\$ 26,053,116</b>	<b>\$ 19,802,110</b>	<b>\$ 65,057,204</b>

**Assumptions**

1	The Estimated Monthly Volume column is the average across the 27 months in this schedule.
2	The Estimated Monthly Volume column is based on Section 2.6 of the RFP as the starting point. The starting point was adjusted for the 5% annual growth beginning month 13 of the contract and continued through SFY 2031 annually.
3	Volumes include: Los Angeles County, 39 C-IV Counties, and 16 CALWIN Counties; Volumes exclude: Contra Costa and Tulare Counties.

**Schedule 5**  
**Print Services Optional Extension Year 1 Price: March 2026 - February 2027**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2025/26 Total	SFY 2026/27 Total	Total M&O Optional Year 1
1	Impressions	Page	0.0407	31,516,266	534,588	630,743	32,681,597	\$ 1,330,141	392,179,164	\$ 15,961,692	\$ 5,320,564	\$ 10,641,128	\$ 15,961,692
2	Color Impressions	Page	0.0468	69,618	-	-	69,618	\$ 3,258	835,416	\$ 39,097	\$ 13,032	\$ 26,065	\$ 39,097
3	Inserts/Enclosures - Pre-folded	Page	0.0071	1,892,186	-	-	1,892,186	\$ 13,435	22,706,232	\$ 161,214	\$ 53,738	\$ 107,476	\$ 161,214
4	Inserts/Enclosures - Not folded	Page	0.0114	2,274,808	294,213	271,210	2,840,231	\$ 32,379	34,082,772	\$ 388,544	\$ 129,515	\$ 259,029	\$ 388,544
5	Other	Page	0.0331	169,702	117,677	-	287,379	\$ 9,512	3,448,548	\$ 114,147	\$ 38,049	\$ 76,098	\$ 114,147
6	Other - IVR PA6049	Page	0.0360	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Impressions and Inserts</b>			<b>35,922,580</b>	<b>946,478</b>	<b>901,953</b>	<b>37,771,011</b>	<b>\$ 1,388,725</b>	<b>453,252,132</b>	<b>\$ 16,664,694</b>	<b>\$ 5,554,898</b>	<b>\$ 11,109,796</b>	<b>\$ 16,664,694</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0201	131,083	2,593	31,416	165,092	\$ 3,318	1,981,104	\$ 39,820	\$ 13,273	\$ 26,547	\$ 39,820
2	#9 Inbound Envelopes	Envelope	0.0175	606,802	-	-	606,802	\$ 10,619	7,281,624	\$ 127,428	\$ 42,476	\$ 84,952	\$ 127,428
3	#10 Outbound Envelopes	Envelope	0.0198	3,741,165	105,342	71,066	3,917,573	\$ 77,568	47,010,876	\$ 930,815	\$ 310,272	\$ 620,544	\$ 930,815
4	6"x10" Double Score Flat Mail	Envelope	0.0380	48,742	-	-	48,742	\$ 1,852	584,904	\$ 22,226	\$ 7,409	\$ 14,818	\$ 22,226
5	Flat Manilla Envelopes	Envelope	0.1195	21,366	5,799	-	27,165	\$ 3,246	325,980	\$ 38,955	\$ 12,985	\$ 25,970	\$ 38,955
6	9"x12" Windowed Envelopes	Envelope	0.0887	236,855	5,799	5,822	248,476	\$ 22,040	2,981,712	\$ 264,478	\$ 88,159	\$ 176,319	\$ 264,478
7	Other	Envelope	0.0697	695,579	-	-	695,579	\$ 48,482	8,346,948	\$ 581,782	\$ 193,927	\$ 387,855	\$ 581,782
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Envelopes</b>			<b>5,481,592</b>	<b>119,533</b>	<b>108,304</b>	<b>5,709,429</b>	<b>\$ 167,125</b>	<b>68,513,148</b>	<b>\$ 2,005,505</b>	<b>\$ 668,502</b>	<b>\$ 1,337,003</b>	<b>\$ 2,005,505</b>
1	Flat Mail Envelopes Processed	Piece	0.0697	21,366	5,799	-	27,165	\$ 1,893	325,980	\$ 22,721	\$ 7,574	\$ 15,147	\$ 22,721
2	Other Mail Processed	Piece	0.0072	695,579	-	-	695,579	\$ 5,008	8,346,948	\$ 60,098	\$ 20,033	\$ 40,065	\$ 60,098
	<b>Subtotal Mail Processed</b>			<b>716,945</b>	<b>5,799</b>	<b>-</b>	<b>722,744</b>	<b>\$ 6,902</b>	<b>8,672,928</b>	<b>\$ 82,819</b>	<b>\$ 27,606</b>	<b>\$ 55,213</b>	<b>\$ 82,819</b>
	<b>Total Print Services Optional Extension Year 1</b>			<b>42,121,117</b>	<b>1,071,810</b>	<b>1,010,257</b>	<b>44,203,184</b>	<b>\$ 1,562,752</b>	<b>530,438,208</b>	<b>\$ 18,753,018</b>	<b>\$ 6,251,006</b>	<b>\$ 12,502,012</b>	<b>\$ 18,753,018</b>

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**Schedule 6**  
**Print Services Optional Extension Year 2 Price: March 2027 - February 2028**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2026/27 Total	SFY 2027/28 Total	Total M&O Optional Year 2
1	Impressions	Page	0.0410	33,092,079	561,318	662,281	34,315,678	\$ 1,406,943	411,788,136	\$ 16,883,314	\$ 5,627,771	\$ 11,255,542	\$ 16,883,314
2	Color Impressions	Page	0.0472	73,099	-	-	73,099	\$ 3,450	877,188	\$ 41,403	\$ 13,801	\$ 27,602	\$ 41,403
3	Inserts/Enclosures - Pre-folded	Page	0.0072	1,986,795	-	-	1,986,795	\$ 14,305	23,841,540	\$ 171,659	\$ 57,220	\$ 114,439	\$ 171,659
4	Inserts/Enclosures - Not folded	Page	0.0114	2,388,549	308,924	284,770	2,982,243	\$ 33,998	35,786,916	\$ 407,971	\$ 135,990	\$ 271,981	\$ 407,971
5	Other	Page	0.0333	178,187	123,561	-	301,748	\$ 10,048	3,620,976	\$ 120,579	\$ 40,193	\$ 80,386	\$ 120,579
6	Other - IVR PA6049	Page	0.0360	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Impressions and Inserts</b>			<b>37,718,709</b>	<b>993,803</b>	<b>947,051</b>	<b>39,659,563</b>	<b>\$ 1,468,744</b>	<b>475,914,756</b>	<b>\$ 17,624,925</b>	<b>\$ 5,874,975</b>	<b>\$ 11,749,950</b>	<b>\$ 17,624,925</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0202	137,638	2,723	32,987	173,348	\$ 3,502	2,080,176	\$ 42,020	\$ 14,007	\$ 28,013	\$ 42,020
2	#9 Inbound Envelopes	Envelope	0.0176	637,142	-	-	637,142	\$ 11,214	7,645,704	\$ 134,564	\$ 44,855	\$ 89,710	\$ 134,564
3	#10 Outbound Envelopes	Envelope	0.0199	3,928,223	110,609	74,619	4,113,451	\$ 81,858	49,361,412	\$ 982,292	\$ 327,431	\$ 654,861	\$ 982,292
4	6"x10" Double Score Flat Mail	Envelope	0.0383	51,179	-	-	51,179	\$ 1,960	614,148	\$ 23,522	\$ 7,841	\$ 15,681	\$ 23,522
5	Flat Manilla Envelopes	Envelope	0.1203	22,435	6,089	-	28,524	\$ 3,431	342,288	\$ 41,177	\$ 13,726	\$ 27,452	\$ 41,177
6	9"x12" Windowed Envelopes	Envelope	0.0893	248,698	6,089	6,113	260,900	\$ 23,298	3,130,800	\$ 279,580	\$ 93,193	\$ 186,387	\$ 279,580
7	Other	Envelope	0.0702	730,358	-	-	730,358	\$ 51,271	8,764,296	\$ 615,254	\$ 205,085	\$ 410,169	\$ 615,254
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Envelopes</b>			<b>5,755,673</b>	<b>125,510</b>	<b>113,719</b>	<b>5,994,902</b>	<b>\$ 176,534</b>	<b>71,938,824</b>	<b>\$ 2,118,409</b>	<b>\$ 706,136</b>	<b>\$ 1,412,273</b>	<b>\$ 2,118,409</b>
1	Flat Mail Envelopes Processed	Piece	0.0702	22,435	6,089	-	28,524	\$ 2,002	342,288	\$ 24,029	\$ 8,010	\$ 16,019	\$ 24,029
2	Other Mail Processed	Piece	0.0073	730,358	-	-	730,358	\$ 5,332	8,764,296	\$ 63,979	\$ 21,326	\$ 42,653	\$ 63,979
	<b>Subtotal Mail Processed</b>			<b>752,793</b>	<b>6,089</b>	<b>-</b>	<b>758,882</b>	<b>\$ 7,334</b>	<b>9,106,584</b>	<b>\$ 88,008</b>	<b>\$ 29,336</b>	<b>\$ 58,672</b>	<b>\$ 88,008</b>
	<b>Total Print Services Optional Extension Year 2</b>			<b>44,227,175</b>	<b>1,125,402</b>	<b>1,060,770</b>	<b>46,413,347</b>	<b>\$ 1,652,612</b>	<b>556,960,164</b>	<b>\$ 19,831,342</b>	<b>\$ 6,610,447</b>	<b>\$ 13,220,895</b>	<b>\$ 19,831,342</b>

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**Schedule 7**  
**Print Services Optional Extension Year 3 Price: March 2028 - February 2029**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2027/28 Total	SFY 2028/29 Total	Total M&O Optional Year 3
1	Impressions	Page	0.0413	34,746,683	589,383	695,395	36,031,461	\$ 1,488,099	432,377,532	\$ 17,857,192	\$ 5,952,397	\$ 11,904,795	\$ 17,857,192
2	Color Impressions	Page	0.0475	76,754	-	-	76,754	\$ 3,646	921,048	\$ 43,750	\$ 14,583	\$ 29,167	\$ 43,750
3	Inserts/Enclosures - Pre-folded	Page	0.0072	2,086,135	-	-	2,086,135	\$ 15,020	25,033,620	\$ 180,242	\$ 60,081	\$ 120,161	\$ 180,242
4	Inserts/Enclosures - Not folded	Page	0.0115	2,507,976	324,370	299,009	3,131,355	\$ 36,011	37,576,260	\$ 432,127	\$ 144,042	\$ 288,085	\$ 432,127
5	Other	Page	0.0336	187,096	129,739	-	316,835	\$ 10,646	3,802,020	\$ 127,748	\$ 42,583	\$ 85,165	\$ 127,748
6	Other - IVR PA6049	Page	0.0360	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Impressions and Inserts</b>			<b>39,604,644</b>	<b>1,043,492</b>	<b>994,404</b>	<b>41,642,540</b>	<b>\$ 1,553,422</b>	<b>499,710,480</b>	<b>\$ 18,641,059</b>	<b>\$ 6,213,686</b>	<b>\$ 12,427,373</b>	<b>\$ 18,641,059</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0204	144,519	2,859	34,636	182,014	\$ 3,713	2,184,168	\$ 44,557	\$ 14,852	\$ 29,705	\$ 44,557
2	#9 Inbound Envelopes	Envelope	0.0177	668,999	-	-	668,999	\$ 11,841	8,027,988	\$ 142,095	\$ 47,365	\$ 94,730	\$ 142,095
3	#10 Outbound Envelopes	Envelope	0.0201	4,124,634	116,140	78,350	4,319,124	\$ 86,814	51,829,488	\$ 1,041,773	\$ 347,258	\$ 694,515	\$ 1,041,773
4	6"x10" Double Score Flat Mail	Envelope	0.0386	53,738	-	-	53,738	\$ 2,074	644,856	\$ 24,891	\$ 8,297	\$ 16,594	\$ 24,891
5	Flat Manilla Envelopes	Envelope	0.1212	23,557	6,393	-	29,950	\$ 3,630	359,400	\$ 43,559	\$ 14,520	\$ 29,040	\$ 43,559
6	9"x12" Windowed Envelopes	Envelope	0.0900	261,133	6,393	6,419	273,945	\$ 24,655	3,287,340	\$ 295,861	\$ 98,620	\$ 197,240	\$ 295,861
7	Other	Envelope	0.0707	766,876	-	-	766,876	\$ 54,218	9,202,512	\$ 650,618	\$ 216,873	\$ 433,745	\$ 650,618
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Envelopes</b>			<b>6,043,456</b>	<b>131,785</b>	<b>119,405</b>	<b>6,294,646</b>	<b>\$ 186,946</b>	<b>75,535,752</b>	<b>\$ 2,243,354</b>	<b>\$ 747,785</b>	<b>\$ 1,495,569</b>	<b>\$ 2,243,354</b>
1	Flat Mail Envelopes Processed	Piece	0.0707	23,557	6,393	-	29,950	\$ 2,117	359,400	\$ 25,410	\$ 8,470	\$ 16,940	\$ 25,410
2	Other Mail Processed	Piece	0.0074	766,876	-	-	766,876	\$ 5,675	9,202,512	\$ 68,099	\$ 22,700	\$ 45,399	\$ 68,099
	<b>Subtotal Mail Processed</b>			<b>790,433</b>	<b>6,393</b>	<b>-</b>	<b>796,826</b>	<b>\$ 7,792</b>	<b>9,561,912</b>	<b>\$ 93,508</b>	<b>\$ 31,169</b>	<b>\$ 62,339</b>	<b>\$ 93,508</b>
	<b>Total Print Services Optional Extension Year 3</b>			<b>46,438,533</b>	<b>1,181,670</b>	<b>1,113,809</b>	<b>48,734,012</b>	<b>\$ 1,748,160</b>	<b>584,808,144</b>	<b>\$ 20,977,921</b>	<b>\$ 6,992,640</b>	<b>\$ 13,985,281</b>	<b>\$ 20,977,921</b>

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**Schedule 8**  
**Print Services Optional Extension Year 4 Price: March 2029 - February 2030**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2028/29 Total	SFY 2029/30 Total	Total M&O Optional Year 4
1	Impressions	Page	0.0416	36,484,017	618,853	730,164	37,833,034	\$ 1,573,854	453,996,408	\$ 18,886,251	\$ 6,295,417	\$ 12,590,834	\$ 18,886,251
2	Color Impressions	Page	0.0479	80,591	-	-	80,591	\$ 3,860	967,092	\$ 46,324	\$ 15,441	\$ 30,882	\$ 46,324
3	Inserts/Enclosures - Pre-folded	Page	0.0073	2,190,442	-	-	2,190,442	\$ 15,990	26,285,304	\$ 191,883	\$ 63,961	\$ 127,922	\$ 191,883
4	Inserts/Enclosures - Not folded	Page	0.0116	2,633,375	340,589	313,959	3,287,923	\$ 38,140	39,455,076	\$ 457,679	\$ 152,560	\$ 305,119	\$ 457,679
5	Other	Page	0.0338	196,451	136,226	-	332,677	\$ 11,244	3,992,124	\$ 134,934	\$ 44,978	\$ 89,956	\$ 134,934
6	Other - IVR PA6049	Page	0.0360	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Impressions and Inserts</b>			<b>41,584,876</b>	<b>1,095,668</b>	<b>1,044,123</b>	<b>43,724,667</b>	<b>\$ 1,643,089</b>	<b>524,696,004</b>	<b>\$ 19,717,070</b>	<b>\$ 6,572,357</b>	<b>\$ 13,144,713</b>	<b>\$ 19,717,070</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0205	151,745	3,002	36,368	191,115	\$ 3,918	2,293,380	\$ 47,014	\$ 15,671	\$ 31,343	\$ 47,014
2	#9 Inbound Envelopes	Envelope	0.0179	702,449	-	-	702,449	\$ 12,574	8,429,388	\$ 150,886	\$ 50,295	\$ 100,591	\$ 150,886
3	#10 Outbound Envelopes	Envelope	0.0202	4,330,866	121,947	82,268	4,535,081	\$ 91,609	54,420,972	\$ 1,099,304	\$ 366,435	\$ 732,869	\$ 1,099,304
4	6"x10" Double Score Flat Mail	Envelope	0.0389	56,425	-	-	56,425	\$ 2,195	677,100	\$ 26,339	\$ 8,780	\$ 17,559	\$ 26,339
5	Flat Manilla Envelopes	Envelope	0.1222	24,734	6,713	-	31,447	\$ 3,843	377,364	\$ 46,114	\$ 15,371	\$ 30,743	\$ 46,114
6	9"x12" Windowed Envelopes	Envelope	0.0907	274,190	6,713	6,740	287,643	\$ 26,089	3,451,716	\$ 313,071	\$ 104,357	\$ 208,714	\$ 313,071
7	Other	Envelope	0.0712	805,220	-	-	805,220	\$ 57,332	9,662,640	\$ 687,980	\$ 229,327	\$ 458,653	\$ 687,980
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Envelopes</b>			<b>6,345,629</b>	<b>138,375</b>	<b>125,376</b>	<b>6,609,380</b>	<b>\$ 197,559</b>	<b>79,312,560</b>	<b>\$ 2,370,708</b>	<b>\$ 790,236</b>	<b>\$ 1,580,472</b>	<b>\$ 2,370,708</b>
1	Flat Mail Envelopes Processed	Piece	0.0712	24,734	6,713	-	31,447	\$ 2,239	377,364	\$ 26,868	\$ 8,956	\$ 17,912	\$ 26,868
2	Other Mail Processed	Piece	0.0074	805,220	-	-	805,220	\$ 5,959	9,662,640	\$ 71,504	\$ 23,835	\$ 47,669	\$ 71,504
	<b>Subtotal Mail Processed</b>			<b>829,954</b>	<b>6,713</b>	<b>-</b>	<b>836,667</b>	<b>\$ 8,198</b>	<b>10,040,004</b>	<b>\$ 98,372</b>	<b>\$ 32,791</b>	<b>\$ 65,581</b>	<b>\$ 98,372</b>
	<b>Total Print Services Optional Extension Year 4</b>			<b>48,760,459</b>	<b>1,240,756</b>	<b>1,169,499</b>	<b>51,170,714</b>	<b>\$ 1,848,846</b>	<b>614,048,568</b>	<b>\$ 22,186,149</b>	<b>\$ 7,395,383</b>	<b>\$ 14,790,766</b>	<b>\$ 22,186,149</b>

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**Schedule 9**  
**Print Services Optional Extension Year 5 Price: March 2030 - February 2031**

#	Line Items	Unit of Measure	Unit Price	Estimated Monthly Volume - 56 Counties	Estimated Monthly Volume - Contra Costa	Estimated Monthly Volume - Tulare	Estimated Monthly Volume - 58 Counties	Estimated Monthly Price	Estimated Annual Volume	Estimated Annual Price	SFY 2029/30 Total	SFY 2030/31 Total	Total M&O Optional Year 5
1	Impressions	Page	0.0420	38,308,218	649,795	766,673	39,724,686	\$ 1,668,437	476,696,232	\$ 20,021,242	\$ 6,673,747	\$ 13,347,495	\$ 20,021,242
2	Color Impressions	Page	0.0483	84,621	-	-	84,621	\$ 4,087	1,015,452	\$ 49,046	\$ 16,349	\$ 32,698	\$ 49,046
3	Inserts/Enclosures - Pre-folded	Page	0.0073	2,299,964	-	-	2,299,964	\$ 16,790	27,599,568	\$ 201,477	\$ 67,159	\$ 134,318	\$ 201,477
4	Inserts/Enclosures - Not folded	Page	0.0117	2,765,044	357,618	329,657	3,452,319	\$ 40,392	41,427,828	\$ 484,706	\$ 161,569	\$ 323,137	\$ 484,706
5	Other	Page	0.0342	206,274	143,038	-	349,312	\$ 11,946	4,191,744	\$ 143,358	\$ 47,786	\$ 95,572	\$ 143,358
6	Other - IVR PA6049	Page	0.0360	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Impressions and Inserts</b>			<b>43,664,121</b>	<b>1,150,451</b>	<b>1,096,330</b>	<b>45,910,902</b>	<b>\$ 1,741,652</b>	<b>550,930,824</b>	<b>\$ 20,899,828</b>	<b>\$ 6,966,609</b>	<b>\$ 13,933,219</b>	<b>\$ 20,899,828</b>
1	#9 Double Crease BRM Envelopes	Envelope	0.0207	159,333	3,152	38,186	200,671	\$ 4,154	2,408,052	\$ 49,847	\$ 16,616	\$ 33,231	\$ 49,847
2	#9 Inbound Envelopes	Envelope	0.0180	737,571	-	-	737,571	\$ 13,276	8,850,852	\$ 159,315	\$ 53,105	\$ 106,210	\$ 159,315
3	#10 Outbound Envelopes	Envelope	0.0204	4,547,409	128,044	86,381	4,761,834	\$ 97,141	57,142,008	\$ 1,165,697	\$ 388,566	\$ 777,131	\$ 1,165,697
4	6"x10" Double Score Flat Mail	Envelope	0.0393	59,246	-	-	59,246	\$ 2,328	710,952	\$ 27,940	\$ 9,313	\$ 18,627	\$ 27,940
5	Flat Manilla Envelopes	Envelope	0.1233	25,971	7,049	-	33,020	\$ 4,071	396,240	\$ 48,856	\$ 16,285	\$ 32,571	\$ 48,856
6	9"x12" Windowed Envelopes	Envelope	0.0915	287,899	7,049	7,077	302,025	\$ 27,635	3,624,300	\$ 331,623	\$ 110,541	\$ 221,082	\$ 331,623
7	Other	Envelope	0.0719	845,481	-	-	845,481	\$ 60,790	10,145,772	\$ 729,481	\$ 243,160	\$ 486,321	\$ 729,481
8	9"x12" Windowed Envelopes - Yellow	Envelope	0.1850	-	-	-	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
	<b>Subtotal Envelopes</b>			<b>6,662,910</b>	<b>145,294</b>	<b>131,644</b>	<b>6,939,848</b>	<b>\$ 209,397</b>	<b>83,278,176</b>	<b>\$ 2,512,760</b>	<b>\$ 837,587</b>	<b>\$ 1,675,173</b>	<b>\$ 2,512,760</b>
1	Flat Mail Envelopes Processed	Piece	0.0719	25,971	7,049	-	33,020	\$ 2,374	396,240	\$ 28,490	\$ 9,497	\$ 18,993	\$ 28,490
2	Other Mail Processed	Piece	0.0075	845,481	-	-	845,481	\$ 6,341	10,145,772	\$ 76,093	\$ 25,364	\$ 50,729	\$ 76,093
	<b>Subtotal Mail Processed</b>			<b>871,452</b>	<b>7,049</b>	<b>-</b>	<b>878,501</b>	<b>\$ 8,715</b>	<b>10,542,012</b>	<b>\$ 104,583</b>	<b>\$ 34,861</b>	<b>\$ 69,722</b>	<b>\$ 104,583</b>
	<b>Total Print Services Optional Extension Year 5</b>			<b>51,198,483</b>	<b>1,302,794</b>	<b>1,227,974</b>	<b>53,729,251</b>	<b>\$ 1,959,764</b>	<b>644,751,012</b>	<b>\$ 23,517,171</b>	<b>\$ 7,839,057</b>	<b>\$ 15,678,114</b>	<b>\$ 23,517,171</b>

Assumptions	
1	Intentionally left blank
2	
3	
4	
5	