

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: Lisa Salas**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: One of Lisa's best strengths is in working collaboratively toward common goals and always keeps the county viewpoint in mind.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

Name of Reference (print)
(print)

Name of Company Reference

Signature of Reference

11/20/2022

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

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The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

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KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Lisa Salas

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Lisa and team have kept the counties at the forefront when analyzing issues and presenting solutions.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div style="background-color: black; height: 1.2em; width: 100%; margin-bottom: 5px;"></div> Name of Reference (print) (print)	<div style="background-color: black; height: 1.2em; width: 100%; margin-bottom: 5px;"></div> Name of Company Reference
<div style="background-color: black; height: 1.2em; width: 100%; margin-bottom: 5px;"></div> Signature of Reference	12/12/2022 Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Lulu Fou

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Ms. Fou has delivered exceptional support to the Consortium leading Accenture's PMO team, and through her knowledge of project controls, processes, and procedures.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.

TABLE 4 – Descriptions of Rating Values	
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div data-bbox="181 546 381 598"></div> <div data-bbox="180 590 565 665">Name of Reference (print) (print)</div>	<div data-bbox="950 546 1274 598"></div> <div data-bbox="941 590 1396 630">Name of Company Reference</div>
<div data-bbox="181 667 625 766"></div> <div data-bbox="180 735 310 772">Signature</div>	<div data-bbox="941 688 1122 728">11/14/2022</div> <div data-bbox="941 735 1029 770">Date</div>

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

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The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

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KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Lulu Fou

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information

This information should match the information provided in **Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.**

Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
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TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
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TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
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Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Honored to work with. Great impact on success of project and team.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

	
Name of Reference (print) (print)	Name of Company Reference
	December 2, 2022
Sig	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

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KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: James Gnesda

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED] [REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
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TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
x <input type="checkbox"/> Yes <input type="checkbox"/> No	x <input type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	x <input type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.


Name of Reference (print)
(print)


Name of Company Reference


Signature of Reference

12/15/22
Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

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References:

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CalSAWS M&O Services RFP #01-2022

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: James Gnesda**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

CalSAWS M&O Services RFP #01-2022

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

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Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
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2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

CalSAWS M&O Services RFP #01-2022

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div>██████████</div> <div>Name of Reference (print)</div> <div>(print)</div>	<div>████████████████████</div> <div>Name of Company Reference</div>
<div>████████████████████</div> <div>Signature of Reference</div>	<div>12/13/22</div> <div>Date</div>

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

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For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

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KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Rick Costa

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	xx 10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	xx 10
Rate the verbal and written communication skills of the Contractor's Staff.	xx 10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	xx 10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	xx 10
Rate how well the Contractor handled engagement with end users and User input.	xx 10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

[Redacted]

[Redacted]

Name of Reference (print)
(print)

Name of Company Reference

[Redacted]

12/15/2022 .

Signature of Reference

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM**CONTRACTOR NAME:** Accenture LLP**CONTRACTOR'S STAFF NAME:** Rick Costa

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's InformationThis information should match the information provided in *Attachment B10 – Infrastructure Key Staff Resumes/Qualifications*.

Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title:	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed:	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

Step 1: Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.

Step 2: Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.

Step 3: At the bottom of the page, **print your name, your company's name, then sign and date.**

Step 4: Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating

	from Table 4
Rate the performance of the Contractor's Staff during this engagement.	xx 10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	xx 10
Rate the verbal and written communication skills of the Contractor's Staff.	xx 10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	xx 10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	xx 10
Rate how well the Contractor handled engagement with end users and User input.	xx 10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

 Name of Company Reference (print)

 Date 12/8/22

Name of Company Reference (print)

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: John Dray**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: John works with CalSAWS users and has developed a strong, positive rapport with them.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

Name of Reference (print)
(print)

Name of Company Reference

12/6/2022

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: John Dray

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: John Dray has excellent customer service skills and his level of engagement with San Bernardino County should be used as a model by all contractors. John is always available for questions, concerns or to discuss ideas that may lead to improved efficiencies.	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.

TABLE 4 – Descriptions of Rating Values	
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

[Redacted]

[Redacted]

Name of Reference (print)
(print)

Name of Company Reference

[Redacted]

Signature of Reference

12/15/22

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Luz Esparza

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information	
This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div data-bbox="188 342 412 384">[REDACTED]</div> <div data-bbox="180 380 565 455">Name of Reference (print) (print)</div>	<div data-bbox="946 336 1477 384">[REDACTED]</div> <div data-bbox="941 380 1398 420">Name of Company Reference</div>
<div data-bbox="196 453 518 516">[REDACTED]</div> <div data-bbox="180 522 521 562">Signature of Reference</div>	<div data-bbox="958 470 1109 510">12/6/2022</div> <div data-bbox="941 522 1029 560">Date</div>

**13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF
REFERENCE FORM**

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP_

CONTRACTOR'S STAFF NAME: Luz Esparza

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information

This information should match the information provided in **Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.**

Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3,** by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Valuable project asset, excellent knowledge.	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

[Redacted]

Name of Reference (print)
(print)

[Redacted]

Name of Company Reference

[Redacted]

Signature of Reference

December 2, 2022
Date

**13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF
REFERENCE FORM**

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Jon Seltzer

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information

This information should match the information provided in **Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.**

Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.




The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

 Name of Reference (print) (print)	 Name of Company Reference
 Signature of Reference	12/07/2022 Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

CalSAWS M&O Services RFP #01-2022

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: Jon Seltzer**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

CalSAWS M&O Services RFP #01-2022

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

CalSAWS M&O Services RFP #01-2022

By signing this form, the Reference is certifying that all information provided on this form is correct.

[Redacted]

[Redacted]

Name of Reference (print)

Name of Company Reference

[Redacted]

12/9/2022

Signature of Reference

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Vivek Narayanaswamy

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information	
This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div data-bbox="191 342 412 380">[REDACTED]</div> <div data-bbox="180 380 565 455">Name of Reference (print) (print)</div>	<div data-bbox="943 342 1463 380">[REDACTED]</div> <div data-bbox="941 380 1396 420">Name of Company Reference</div>
<div data-bbox="191 464 514 522">[REDACTED]</div> <div data-bbox="180 522 521 562">Signature of Reference</div>	<div data-bbox="954 464 1105 504">12/6/2022</div> <div data-bbox="941 522 1029 560">Date</div>

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Vivek Narayanaswamy

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information	
This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.


Name of Reference (print)


Name of Company Reference


December 5, 2022

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Ben Trogia

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	██
Agency, Department, Organization or Company where Staff member performed:	██████████
Project Title on which Staff member performed	██████████
Reference Phone Number:	██████████
Reference E-mail Address:	██

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

Name of Reference (print)
(print)

[REDACTED]

Name of Company Reference

[REDACTED]

Signature of Reference

Date

12/12/2022

[REDACTED]

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Ben Trogia

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
Yes	Yes

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	Yes
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div style="background-color: black; width: 150px; height: 15px; margin-bottom: 5px;"></div> Name of Reference (print) (<div style="background-color: black; width: 200px; height: 40px; display: inline-block; vertical-align: middle;"></div>)	<div style="background-color: black; width: 120px; height: 15px; margin-bottom: 5px;"></div> Name of Company Reference <div style="text-align: center;">12-21-2022</div>
Signature of Reference	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Ben Trogia

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

[Redacted]

Name of Reference (print)
(print)

[Redacted]

Signature of Reference

[Redacted]

Name of Company Reference

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Lynnel Silva

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	██
Agency, Department, Organization or Company where Staff member performed:	██
Project Title on which Staff member performed	██
Reference Phone Number:	██████████
Reference E-mail Address:	██

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments:	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.

TABLE 4 – Descriptions of Rating Values	
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div>██████████</div> <div>Name of Reference (print)</div> <div>(print)</div> <div>████████████████████</div>	<div>████████████████████</div> <div>Name of Company Reference</div> <div>11/1/2022</div>
Signature of Reference	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Lynnel Silva

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	████████████████████
Agency, Department, Organization or Company where Staff member performed:	██████████
Project Title on which Staff member performed	██████████
Reference Phone Number:	██████████
Reference E-mail Address:	████████████████████

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.

COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.


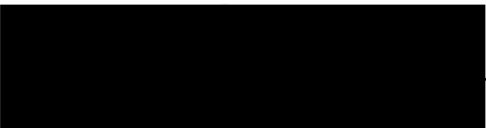
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Lynnel looks for opportunities to improve testing process and Jira mgmt. which benefits the Consortium and overall project.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.

TABLE 4 – Descriptions of Rating Values	
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

	
Name of Reference (print)	Name of Company Reference
	12/6/2022
	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Rogelio (Roger) Perez

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	██
Agency, Department, Organization or Company where Staff member performed:	██
Project Title on which Staff member performed	██
Reference Phone Number:	████████████████████████████████████
Reference E-mail Address:	████████████████████████████████████

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<p>Optional Comments:</p> <p>I have had the pleasure of working with Roger Perez for over a decade now and in that time, he has shown exemplary customer service and demonstrated his competence in his assigned role consistently. His speaking and writing skills are excellent, he provides time and relevant updates that are always targeted to the appropriate audience. He is inclusive and seeks feedback and is clear on what is in scope and what is not in scope. The materials he provides are clear, concise, and useful. He is the consummate professional and as his role evolved over the various projects, he was still in my work world and I felt confident our Consortium's needs would always be served well with him as either the Release Manager (current role), the Migration Manager, or our Release Management Lead.</p> <p>Roger's interactions with his customers, our stakeholders, and our county customers was always professional, friendly, informative, and focused on the provision of timely and</p>	

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

accurate delivery of work products, and Release Deployments meeting the outlined timelines.

There were many moving parts in his role as Migration Manager and Roger managed those seamlessly and was always calm and reassuring, leading to us having the utmost confidence in service delivery. We have had the same experience with him in his role as Release Manager with those same elements existing and he handles any challenges with his expert skill sets and we are always apprised of potential issues. Testing is always a huge concern and that was always managed diligently as well.

Roger is reliable, knowledgeable, helpful, a great communicator, brings his work products in on time and, most importantly, he has an excellent reputation and is well-liked by his peers, customers, and our counties. As such, I would not hesitate to recommend Rogelio (Roger) Perez for a role as a key staff member and leader for any organization.

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

Name of Reference (print)
(pr

Name of Company Reference

Signature of Reference

12/07/2022
Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: Rogelio (Roger) Perez**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.




The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Roger and team have kept the counties at the forefront when analyzing issues and presenting solutions.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

	
Name of Reference (print) (print)	Name of Company Reference
	11/1/2022
Signature of Reference	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM**CONTRACTOR NAME: Accenture LLP****CONTRACTOR'S STAFF NAME: Rogelio (Roger) Perez**

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	[REDACTED]
Customer/Client Reference Title	[REDACTED]
Agency, Department, Organization or Company where Staff member performed:	[REDACTED]
Project Title on which Staff member performed	[REDACTED]
Reference Phone Number:	[REDACTED]
Reference E-mail Address:	[REDACTED]

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.

The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.

COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Roger's excellent communication skills and consistency are respected by the Users and Consortium.	

TABLE 4 – Descriptions of Rating Values

Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

Name of Reference (print)

Name of Company Reference

12/6/2022

Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Rogelio (Roger) Perez

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	
Customer/Client Reference Title	
Agency, Department, Organization or Company where Staff member performed:	
Project Title on which Staff member performed	
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Table 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Column 2 of Table 3, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed Staff Reference Form to Contractor.

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Mr. Perez the extensive knowledge and experience required for the CalSAWS Release Manager position resulting from his 13 years of experience on the C-IV and CalSAWS projects. This experience includes the expansion of CalSAWS from a single county into a Statewide county system as well as into an integrated enterprise system.	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.

TABLE 4 – Descriptions of Rating Values	
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

<div></div> <div>Name of Reference (print) (print)</div>	<div></div> <div>Name of Company Reference</div>
<div></div> <div>Signature of Reference</div>	<div>12/08/2022</div> <div>Date</div>

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Sean Gardner

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	██████████
Agency, Department, Organization or Company where Staff member performed:	████████████████████
Project Title on which Staff member performed	██████████
Reference Phone Number:	██████████
Reference E-mail Address:	██████████████████

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**

TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Throughout my years of working with Sean he has remained professional, responsive and always prepared. He anticipates the need for updated information or potential concerns and is prepared to address items in a timely manner if not immediately.	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.

TABLE 4 – Descriptions of Rating Values	
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

_____	_____
Name (print)	Name of Company Reference
_____	11/17/2022
Signature of Reference	Date

13.11 ATTACHMENT B11 – MAINTENANCE AND ENHANCEMENTS KEY STAFF REFERENCE FORM

Instructions:

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the Attachment B10, Part 2 – Key Staff Minimum Qualifications Table, unless only one (1) project that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM

CONTRACTOR NAME: Accenture LLP

CONTRACTOR'S STAFF NAME: Sean Gardner

Instruction: The Bidder will provide two (2) Staff reference forms for each Key Staff.

TABLE 1 – Reference's Information This information should match the information provided in Attachment B10 – Infrastructure Key Staff Resumes/Qualifications.	
Customer/Client Reference Name:	██████████
Customer/Client Reference Title	██████████
Agency, Department, Organization or Company where Staff member performed:	██████████
Project Title on which Staff member performed	██████████
Reference Phone Number:	██████████
Reference E-mail Address:	██████████

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please check the appropriate rating based on your experience with the proposed Staff.

- Step 1: Complete Columns 1-2 in Table 2** by marking "yes" or "no" and providing an explanation if needed.
- Step 2: Complete Column 2 of Table 3**, by utilizing the description of ratings provided in Table 4.
- Step 3:** At the bottom of the page, **print your name, your company's name, then sign and date.**
- Step 4: Return the completed Staff Reference Form to Contractor.**



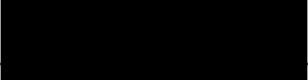
TABLE 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment B10 – Infrastructure Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment B10 – Infrastructure Key Staff Resumes /Qualifications, including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" is checked, explain here.)

TABLE 3 – The Reference Must Complete This Table.	
The Reference shall rate the Contractor's Staff performance and abilities by entering a rating value (in Column 2) for each corresponding Performance and Ability Statement (listed in Column 1). Use the rating values contained in Table 4 – Description of Rating Values.	
COLUMN 1	COLUMN 2
Performance and Ability Statements	Enter Rating from Table 4
Rate the performance of the Contractor's Staff during this engagement.	10
Rate the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.	10
Rate the verbal and written communication skills of the Contractor's Staff.	10
Rate the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.	10
Rate the knowledge of the Contractor's Staff in the required areas of expertise.	10
Rate how well the Contractor handled engagement with end users and User input.	10
Would you rehire this person?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Optional Comments: Sean has been responsible for highly complex project workplans. He delivers results timely and with high quality.	

TABLE 4 – Descriptions of Rating Values	
Rating Value	Description
10 points	Excellent: The performance and abilities of the Contractor's Staff were exceptional during this engagement.
8 points	Good: The performance and abilities of the Contractor's Staff were above average during this engagement.
5 points	Fair: The performance and abilities of the Contractor's Staff were average during this engagement.
2 points	Poor: The performance and abilities of the Contractor's Staff were below-average during this engagement.

TABLE 4 – Descriptions of Rating Values	
0 points	No Value: The performance and abilities of the Contractor's Staff were unsatisfactory during this engagement.

By signing this form, the Reference is certifying that all information provided on this form is correct.

	
Name of Reference (print) (print)	Name of Company Reference
	11/14/2022
Sig	Date