

ATTACHMENT 11 – KEY STAFF REFERENCE FORM**Instructions:**

For each Key Staff role, provide two (2) Individual References from two different Projects cited in the **Attachment 10, Part 2 - Key Staff Minimum Qualification Table**, unless only one (1) project is used that meet the MQs identified in this RFP. If only one (1) cited project meets the MQs, then two references from that project are required. Each Individual Reference must clearly identify the Customer/Client Reference individual and that individual's Agency, Department, Organization or Company where Key Staff performed the experience.

The Individual references must be submitted within the Business Proposal as defined within RFP Section 6 - Proposal Structure and Submission including signature of the customer/client reference.

References:

Provide two customer/client references from customers/clients who have first-hand knowledge of the job skills, experience, and abilities cited in the résumé.

The Consortium reserves the right to contact individuals, entities, or organizations who have had contracts or relationships with the Key Staff proposed for this effort, whether or not they are identified as references, to verify that the person has successfully performed their contractual obligations on other similar projects.

KEY STAFF REFERENCE FORM	
Key Staff Name: Ben Troglia	
Part 1 – Reference's Information	
This information should match the information provided in Attachment 10 – Key Staff Resumes/Qualifications .	
Customer/Client Reference Name:	Ian Sanford
Customer/Client Reference Title	Security Architect
Agency, Department, Organization or Company where Staff member performed:	California Department of Public Health
Project Title on which Staff member performed	CalCONNECT
Reference Phone Number:	
Reference E-mail Address:	

Instruction for References: The Contractor Staff above has listed you as a reference and is requesting for you to complete this Staff Reference Form. Please provide your comments and the appropriate rating based on your experience with the proposed Staff.

- Step 1:** Complete Columns 1-2 in Part 2 by marking "yes" or "no" and providing an explanation if needed.
- Step 2:** Complete Part 3 and provide your performance ratings.
- Step 3:** At the bottom of the page, print your name, your company's name, then sign and date.
- Step 4:** Return the completed, signed Staff Reference Form to Contractor.

Part 2 – The Reference Must Complete This Table.	
COLUMN 1	COLUMN 2
Did the Contractor provide you with a copy of the completed Attachment 10 – Key Staff Resumes /Qualifications for the Contractor's Staff named at the top of this page prior to your completion of this form?	Did the Contractor's Staff named at the top of this page perform the services described in Attachment 10 – Key Staff Resumes /Qualifications , including the functions as described and the time period provided on the project(s) that lists you as a contact?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If "No" checked, explain here.)

Part 3 – The Reference Must Complete This Table.
The Reference shall complete performance and abilities statements for the proposed candidate and overall performance rating.
Performance and Ability Statements

Part 3 – The Reference Must Complete This Table.

The Reference shall complete performance and abilities statements for the proposed candidate and overall performance rating.

1. Describe the performance of the Contractor's Staff during this engagement.

Authored and manage System Security Plan (SSP) with details on implementation of NIST 800-53 security controls. Maintains transparent communications when security related items need more discussion, allowing CDPH/Accenture security teams to collaborate on solutions.

2. Describe the ability of the Contractor's Staff to perform the contractually, required work in a timely manner.

Project deliverables include a project SSP, Technical Recovery Plan, and a Security Incident Response plan. Delivered on time.

3. Describe the verbal and written communication skills of the Contractor's Staff.

Can discuss technical security issues to non-technical leadership. Ability to work alongside CDPH security on providing security messaging to project and leadership.

4. Describe the ability of the Contractor's Staff to engage in positive working relationships with other coworkers.

Able to work closely with CDPH security team on security configurations and alerting/monitoring. Integrated project security alerting with CDPH security system to provide transparency within environments.

5. Describe the knowledge of the Contractor's Staff in the required areas of expertise.

Understands how to interpret NIST, CDPH, and SIMM security requirements to solutions. Laid framework for penetration testing team on how to approach Salesforce security testing. Operationalized DevSecOps process for maintaining application security defects and how they are managed with our development teams release process.

Part 3 – The Reference Must Complete This Table.

The Reference shall complete performance and abilities statements for the proposed candidate and overall performance rating.

Understands importance of security configurations and monitoring within AWS cloud environments

6. How well did the Contractor handled engagement with end users and User input.

Accenture security team manages access control for entry to Salesforce and AWS environments. Public facing applications are available which can require Ben to interact with supporting County and public users.

7. Would you rehire this person?

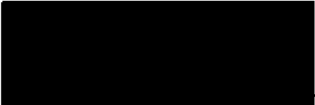
Yes

8. Optional Comments:

On a scale of 1-10, with 1 being the lowest and 10 being the highest, how would you rate this individual's overall performance?

10

By signing this form, the Reference is certifying that all information provided on this form is correct.

Ian Sanford	CDPH
Name of Reference (print)	Name of Company Reference (print)
	July 25, 2024
Signature of Reference	Date