

Attachment 10 includes a separate form (Excel file) for each Key Staff position and contains two (2) parts that must be completed for each proposed candidate:

Part 1 - Resume Tab

Instructions: Include a Resume for all proposed Key Staff. The template prescribes the required content that must be submitted with Proposals in response to the RFP. This format should also be used by the successful Contractor for the duration of the Agreement.

Key Staff Background: Provide Contractor name, Key Staff name, Role of Key Staff within the Contractor organization, duration (in years) in that Role and a description of the Key Staff's role within the organization,

Key Skills: Provide a summary of all skills and qualifications the proposed Key Staff candidate possesses in support of the Key Staff position.

Education/Certifications: Provide education and any relevant certifications. Start with the most recent.

Relevant Experience: This section is optional. For any projects not cited within Part 2, contractors may provide additional projects that illustrate experience or background to support their Key Staff candidate. Start with the most recent experience and add as many rows as necessary.

Part 2 - Key Staff Minimum Qualification Tabs (S3 - S7)

Instructions: Complete the Staff project qualifications portion on each of the tabs of the form (all fields with a white background). All fields on the form must be completed, providing sufficient information to allow the Consortium to validate that the proposed Staff person meets the Minimum Qualifications (MQs).

For each Project, identify the name of the Project, Project/Project Role details, Description of the relevant Project Experience, and Project Contact information.

Project/Project Role details: Provide the Contractor name, Project start and end dates, percentage of time on the Project (100%, 50%, etc.), and name of Role on the project.

Description of Relevant Experience: Provide a description that includes sufficient detail to verify that the Key Staff role/experience on the project is relevant to the MQ definition.

Contact Information: Provide the name, company/org name, role, email and phone number of a Client/Customer contact for this project. Contact Information must be provided for a Project to be considered valid.

A full-time equivalent (FTE) is estimated to be approximately 1,920 hours annually. Proposed Staff may not cite full-time experience gained working simultaneously on multiple Projects.

If more than six (6) Projects must be cited in order to satisfy the MQ, insert the additional Project and Contact Information and a corresponding new summary table row.

Do not enter any data into the summary section of the tab. All summary table data will be populated from the Project details provided.

If a Project's start and/or end date is prior to the start time of the MQ or a Project does not comply with a specified Project detail, the form provides some basic "error" messaging. This messaging is informational. Contractors are responsible for the accuracy of their submissions and alignment of each Project with the details of the Minimum Qualifications (MQs).

BENEFITS CAL PROJECT MANAGER				
PART 1 – RESUME				
Contractor	Accenture		Candidate Name	Lisa Salas
Position in the Company	Managing Director Program leadership, collaboration and governance, client relationship management		Length of Time in Position	12 years
Project Position & Responsibilities	Project Manager Project responsibilities will be as defined in RFP section 11.1.3.6.1.			
Skills & Qualifications for Project Position	<p>Skills: Lisa has expert management skills in all nine Project Management Book of Knowledge (PMBOK) elements: integration, scope, time, cost, quality, people, communication, risk, and procurement. Besides strong leadership and problem-solving skills, she is proactive and agile, adapts to change easily, and sees the big picture, yet is detail-oriented. She has expert-level skills in relevant project management software applications and tools, including the Microsoft Office suite (Timeline and Project), ServiceNow, and Jira.</p> <p>Qualifications: Lisa has worked on complex IT health and human services systems in production since 1996 for clients in the United States, Japan, and Australia (MQ S3: Exceeds). She has been a project manager on the CalSAWS Delivery team since 2002—including five years as the C-IV Project Application Development & Test Manager and five years as the C-IV Project Manager, where she managed scope, time, cost, human resources, risk, quality, integration, and communication for the program (MQ S4: Exceeds). She has experience supervising 300 professionals on complex IT systems (MQ S5: Exceeds), and she has built and maintained strong working relationships with clients and key internal and external stakeholders (MQ S6: Exceeds). Lisa is a certified Project Management Professional (PMP) by the Project Management Institute (PMI) (MQ S7: Meets).</p>			
Education (add rows as needed)				
Start	End	Degree / Course of Study	School	
2/1/1992	11/1/1995	B. Com., B.A. Japanese	The University of Queensland	
Professional Certifications or Designations (add rows as needed)				
Certification or Designation	Organization	Dates		
Project Management Professional (PMP)	Project Management Institute (PMI)	September 6, 2022–September 6, 2025. Certificate: 3308399 Lisa will maintain this certification for the life of the contract.		

Additional Relevant Experience (Add additional tables as needed)					
Project Title #1					
Position Title					
Begin Date		End Date		# of Months	0.0
Scope and Description of Responsibility					
Skills Utilized and Experience Attained					
Project Title #2					

Position Title					
Begin Date		End Date		# of Months	0.0
Scope and Description of Responsibility					
Skills Utilized and Experience Attained					

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS SUMMARY TABLE					
Contractor -	Accenture		Candidate Name -	Lisa Salas	
Minimum Qualification - S3	A minimum of five (5) years of experience managing an IT Project using a defined system development life cycle (SDLC), including business and system requirement specifications, design, development, testing, and implementation.				
Project Name	Start Date	End Date	Percentage of Time	Duration in Months	Project Value
Core CalSAWS application	10/1/2021	7/30/2024	100%	34.0	34.0
C-IV M&O	9/1/2016	9/30/2021	100%	61.0	61.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
Totals				94.9	94.9

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS PROJECT DETAILS					
Minimum Qualification - S3	A minimum of five (5) years of experience managing an IT Project using a defined system development life cycle (SDLC), including business and system requirement specifications, design, development, testing, and implementation.				
Project #1			Contact		
Company Name:	CalSAWS		Contact Name & Role:	Karen Rapponotti, Policy/Design Director	
Project Name:	Core CalSAWS application		Company/Org Name:	CalSAWS Consortium	
Start Date (MM/DD/YYYY):	10/1/2021	End Date:	7/30/2024	Phone Number:	
Staff Role:	Solution Delivery Manager	Percentage of Time:	100%	Email:	

As the Solution Delivery Manager, Lisa's responsibilities **managing an IT Project using the defined Release When Ready (RWR) system development life cycle (SDLC)** include:

Plan and Analyze

- Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal
- Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties)
- Collaborated with the Consortium and DHCS to develop an overview of the PHE unwinding and relationship with Migration waves and upcoming COLAs
- Facilitates conversations with the Infrastructure Operations teams to align project deliverables, upcoming releases, and project milestones

Design

- Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal
- Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties)

Build

- Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal
- **Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translations**
- Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties)

Test

- Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal
- **Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translations**
- Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties)

Deploy

- Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on

Description of relevant experience:	<p>BenefitsCal focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translations</p> <ul style="list-style-type: none"> • Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translations • Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties) <p>□</p> <p>Communication and Collaboration</p> <ul style="list-style-type: none"> • Serves as the Solution Delivery Manager supervising 299 employees across Application Development, Design, and Release Management teams on CalSAWS, a complex IT system in a health and human services project that is in production • Cooperates with the Consortium Project Management Office (PMO) to resolve escalated issues including risk mitigation, CalSAWS enhancements, quality management, critical path tasks, and other issue that requires executive management attention • Manages and oversees employee engagement activities to foster a working culture and workplace where Accenture's best personnel can thrive • Contributes to high average CalSAWS/SAWS tenure of Accenture employees (6.1 years) and Accenture Team Leads and above (8.9 years) • Conveys relevant progress/service status information and builds credibility with an executive-level audience including Executive Director, Section Directors, Joint Powers Authority (JPA) Board, Project Steering Committee (PSC), Welfare Client Data Systems (WCDS) subcommittee • Engages with the Section Directors daily to confirm the project receives required Consortium commitment and support • Proactively collaborates and coordinates with other Consortium CalSAWS contractors (BenefitsCal, Gainwell) at the weekly Leadership Alignment Meeting • Builds and maintains strong working relationships with client and key internal (Section Directors, JPA, and PSC) and external stakeholders (OSI, CDSS, and DHCS) • Possesses strong and practical project management knowledge • Uses PMI's PMBOK practices and is directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication <p>□</p> <p>Reporting</p> <ul style="list-style-type: none"> • Prepares special reports and presentations related to the project, including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports • Communicates and reports on project progress, risks, and issues on an ongoing basis at Monthly CalSAWS IT Report meeting with OSI, CMS, and FNS • Regularly represents the best interests of the Consortium at monthly meetings with PSC and JPA and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right"
Project #2	Contact

Company Name:	Consortium IV (C-IV)			Contact Name & Role:	Michele Peterson, Test/Release Management Director
Project Name:	C-IV M&O			Company/Org Name:	Consortium IV (C-IV)
Start Date:	9/1/2016	End Date (MM/DD/YYYY):	9/30/2021	Phone Number:	
Staff Role:	C-IV Project Manager	Percentage of Time:	100%	Email:	
	<p>As the C-IV Project Manager Lisa's responsibilities managing an IT Project using the defined Release When Ready (RWR) system development life cycle (SDLC) included:</p> <p>Plan and Analyze</p> <ul style="list-style-type: none"> • Oversaw six, high-quality, baseline releases each year and priority releases for the C-IV System (since 2016) • Led the Accenture team that delivered 500,000 hours of system changes on time and within budget • Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance and Consortium teams • Collaborated with Consortium and County executives on CalACES migration planning, including the co-facilitation of the 10-week side-by-side planning sessions with representatives from the 40 counties, where 200 county participants reviewed the C-IV and LRS systems and documented more than 300 CalACES requirements—a foundational effort on the Consortium's journey to CalSAWS <p>Design</p> <ul style="list-style-type: none"> • Oversaw six, high-quality, baseline releases each year and priority releases for the C-IV System (since 2016) • Led the Accenture team that delivered 500,000 hours of system changes on time and within budget • Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance and Consortium teams <p>Build</p> <ul style="list-style-type: none"> • Oversaw six, high-quality, baseline releases each year and priority releases for the C-IV System (since 2016) • Led the Accenture team that delivered 500,000 hours of system changes on time and within budget • Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance and Consortium teams <p>Test</p> <ul style="list-style-type: none"> • Oversaw six, high-quality, baseline releases each year and priority releases for the C-IV System (since 2016) • Led the Accenture team that delivered 500,000 hours of system changes on time and within budget • Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance and Consortium teams 				

Description of relevant experience:

Deploy

- Oversaw six, high-quality, baseline releases each year and priority releases for the C-IV System (since 2016)
- Led the Accenture team that delivered 500,000 hours of system changes on time and within budget
- Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance and Consortium teams

Project Scope

- Responsible for the execution and overall management of the contract and Accenture team
- Managed and monitored Accenture's compliance with contractual obligations
- Possessed signature authority to commit Accenture to C-IV Contracts, Amendments, and Change Notices with the Consortium
- Oversaw the fulfillment of all requirements, including KPIs and C-IV SLAs
- Scheduled periodic performance reviews to help detect and correct deficiencies
- Demonstrated strong and practical project management knowledge
- **Used PMBOK practices and was directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication**

Time

- Developed the integrated master schedule at C-IV, determining project dependencies across project streams
- Created project schedules for each C-IV-approved project
- Managed project schedule to make sure that projects completed on time
- Defined and executed activities within each project schedule
- Estimated the duration of each activity and personnel required to complete the project on time and on budget

Cost

- Estimated the total costs of projects requested by the Consortium
- Planned the budget for each C-IV-requested project
- Monitored the budget throughout the project to avoid overrun

□

Human Resources

- Provided daily management of personnel and activities, including overall performance and Agreement compliance
- Confirmed technical and support personnel possessed the appropriate skills and experience necessary to fulfill the responsibilities of the

Agreement and were available throughout the life of the Agreement

- **Served as the C-IV Project Manager overseeing and supervising 240 personnel across all Accenture teams for C-IV, a complex IT system in a health and human services project**

- Evaluated staff to ensure skillsets met requested requirements
- **Developed necessary technical trainings for the staff based on C-IV requirements**

□

Risks

- Oversaw the risk management process across all projects to minimize risk to the business
- Proactively mitigated potential issues
- Prepared special reports and presentations related to the Project including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports

□

Quality

- Executed quality management processes to ensure deliverables met or exceeded C-IV standards
- Applied consistent CMMI Level 4 practices to drive higher-quality deliverables, less rework, reduced risks, and reduced costs

□

Integration

- **Executed project integration management by coordinating all elements of the project including tasks, resources, stakeholders, and any other project elements**
- Managed conflicts between different aspects of the project such as competing requests and necessary tradeoffs
- Worked with stakeholders and led annual strategic planning initiative focused on technology improvements and innovations
- Collaborated with other contractors on project-related activities

Communication

- Maintained communications plan
- Conveyed relevant information to an executive-level audience, confirming client was aware of progress/service status
- Built and maintained strong working relationships with client and key internal and external stakeholders confirming client is aware of progress/service status and builds credibility, fostering business-partnering relationships
- Engaged with the Consortium Management team daily to confirm the project received required Consortium commitment and support
- **Proactively collaborated and coordinated with other Consortium C-IV contractors**
- Acted as a liaison with the Consortium Executive Director to confirm Consortium expectations were met
- Regularly communicated with Accenture's Technical Manager, Innovations Manager, Enterprise Architect, the Consortium Management team, and others as needed
- Provided executive-level reporting and communications to Consortium Management, the Executive Director, JPA Board of Directors, Project Steering Committee, State program sponsors, and other stakeholders
- **Cooperated with the Consortium PMO to resolve escalated issues related to contractual requirements, risk mitigation, enhancements, quality management, critical path tasks, and any others**
- Regularly represented the best interests of the Consortium at monthly meetings with PSC, JPA, and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right"

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS SUMMARY TABLE					
Contractor -	Accenture		Candidate Name - Lisa Salas		
Minimum Qualification - S4	A minimum of five (5) years of experience leading the development of Deliverables on IT Projects within the past ten (10) years with direct responsibility for activities in the following Project Management knowledge areas: scope, time, cost, human resources, risk, quality, integration and communication.				
Project Name	Start Date	End Date	Percentage of Time	Duration in Months	Project Value
Core CalSAWS application	10/1/2021	7/30/2024	100%	34.0	34.0
C-IV M&O	9/1/2016	9/30/2021	100%	61.0	61.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
			Totals	94.9	94.9

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS PROJECT DETAILS					
Minimum Qualification - S4	A minimum of five (5) years of experience leading the development of Deliverables on IT Projects within the past ten (10) years with direct responsibility for activities in the following Project Management knowledge areas: scope, time, cost, human resources, risk, quality, integration and communication.				
	Project #1			Contact	
Company Name:	CalSAWS			Contact Name & Role:	Karen Rapponotti, Policy/Design Director
Project Name:	Core CalSAWS application			Company/Org Name:	CalSAWS Consortium
Start Date (MM/DD/YYYY):	10/1/2021	End Date:	7/30/2024	Phone Number:	
Staff Role:	Solution Delivery Manager	Percentage of Time:	100%	Email:	

<p>Description of relevant experience:</p>	<p>As the Solution Delivery Manager, Lisa's responsibilities leading the development of Deliverables on IT Projects include:</p> <p>Project Scope</p> <ul style="list-style-type: none"> • Serves as the Solution Delivery Manager directly supervising 299 professionals across Application Development, Design, and Release Management teams on CalSAWS, a complex IT system in a health and human services project that is in production • Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal • Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translation <p>Time</p> <ul style="list-style-type: none"> • Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties) • Collaborated with the Consortium and DHCS to develop an overview of the continuous coverage unwinding and renewal processing and how it overlay with Migration Waves 3-6 • Collaborated with the Consortium and DHCS to develop the plan for implementing the stable income waivers <p>Cost</p> <ul style="list-style-type: none"> • Estimates the application premise items requested by the Consortium • Works with the Consortium and State partners (CDSS, DHCS, and OTSI) to review estimates and assumptions • Manages the budget for approved application premise items through the duration of the effort • Monitors the annual M&E budget throughout the project to avoid overrun • Provides monthly updates at client M&E meeting <p>Human Resources</p> <ul style="list-style-type: none"> • Evaluates staff to verify skill sets met requested requirements • Develops necessary technical trainings for the staff based on requirements and compliance items <p>Risks</p> <ul style="list-style-type: none"> • Worked with Consortium Section Directors to manage risks related to the CalSAWS application and policy • Proactively mitigated potential issues • Prepared special reports and presentations related to the Project including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports
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Description of relevant experience:

Quality

- Applied consistent practices to drive higher-quality deliverables, less rework, reduced risks, and reduced costs
- Collaborates with the central print vendor for upcoming releases and end-to-end testing

Integration

- Executed project integration management by coordinating applications releases for migration and M&E changes for the eight migration application releases
- Executed project integration management by coordinating applications releases for migration and Continuous Coverage unwinding changes
- Managed conflicts between different aspects of the project such as competing requests and necessary tradeoffs
- Collaborated with other contractors on project-related activities for central print and BenefitsCal integration with core CalSAWS

Communication

- Conveys relevant progress/service status information and builds credibility with an executive-level audience including Executive Director, Section Directors, Joint Powers Authority (JPA) Board, Project Steering Committee (PSC), and Welfare Client Data Systems (WCDS) subcommittee
- Engages with the Section Directors daily to confirm the project receives required Consortium commitment and support
- Builds and maintains strong working relationships with client and key internal (Section Directors, JPA, and PSC) and external stakeholders (OSI, CDSS, and DHCS)
- Possesses strong and practical project management knowledge
- Uses PMBOK practices and is directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication
- Regularly represents the best interests of the Consortium at monthly meetings with PSC and JPA and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right"

Project #2					Contact	
Company Name:	Consortium IV (C-IV)			Contact Name & Role:	Michele Peterson, Test/Release Management Director	
Project Name:	C-IV M&O			Company/Org Name:	Consortium IV (C-IV)	
Start Date:	9/1/2016	End Date (MM/DD/YYYY):	9/30/2021	Phone Number:		
Staff Role:	C-IV Project Manager	Percentage of Time:	100%	Email:		

As the C-IV Project Manager Lisa's responsibilities leading the development of Deliverables on IT Projects included:

Project Scope

- Served as the **C-IV Project Manager overseeing and supervising 240 professionals** across all Accenture teams for C-IV a complex IT system in a health and human services project
- Oversaw six, high-quality baseline releases each year and priority releases since 2016 for the C-IV System
- Led the Accenture team that delivered 500,000 hours of system changes on time and within budget
- Oversaw the on-time implementation of SSI cash-out, an extremely complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance, and Consortium teams
- Collaborated with Consortium and Counties executives on the CalACES migration planning, including the co-facilitation of the 10-week side-by-side planning sessions with representatives from the 40 counties where 200 county participants reviewed the C-IV and LRS systems and documented more than 300 CalACES requirements—a foundational effort on the Consortium's journey to CalSAWS
- Provided daily management of personnel and activities, including overall performance and Agreement compliance
- Confirmed technical and support personnel possessed the appropriate skills and experience necessary to fulfill the responsibilities of the Agreement and were available throughout the life of the Agreement
- Managed execution of the contract and Accenture team
- Managed and monitored Accenture's compliance with contractual obligations
- Possessed signature authority to commit Accenture to C-IV Contracts, Amendments, and Change Notices with the Consortium
- Oversaw the fulfillment of all requirements, including KPIs and C-IV SLAs
- Scheduled periodic performance reviews to help detect and correct deficiencies
- Cooperated with the Consortium PMO to resolve escalated issues including contractual requirements, risk mitigation, enhancements, quality management, critical path tasks, and any other issues
- Demonstrated strong and practical project management knowledge
- Used PMBOK practices and was directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication
- Regularly represented the best interests of the Consortium at monthly meetings with PSC, JPA, and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right"

Time

- Developed the integrated master schedule at C-IV, determining project dependencies across project streams
- Created project schedules for each C-IV approved project

<p>Description of relevant experience:</p>	<ul style="list-style-type: none"> • Created project schedules for each C-IV -approved project • Managed project schedule to make sure that projects completed on time • Defined and executed the activities within each project schedule • Estimated the duration of each activity and resources required to complete the project on time and on budget <p>Cost</p> <ul style="list-style-type: none"> • Estimated the total costs of projects requested by the Consortium • Planned the budget for each C-IV -requested project • Monitored the budget throughout the project to avoid overrun <p>Human Resources</p> <ul style="list-style-type: none"> • Evaluated the staff to make sure the skill set met the requested requirements • Developed the necessary technical training for the staff based on C-IV requirements <p>Risks</p> <ul style="list-style-type: none"> • Oversaw the risk management process across all projects to minimize risk to the business • Proactively mitigated potential issues • Prepared special reports and presentations related to the project including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports <p>Quality</p> <ul style="list-style-type: none"> • Executed the quality management processes to make sure deliverables met or exceeded C-IV standards • Applied consistent CMMI Level 4 practices to confirm higher-quality deliverables, less rework, reduced risks, and reduced costs <p>Integration</p> <ul style="list-style-type: none"> • Executed project integration management by coordinating all elements of the project including tasks, resources, stakeholders, and any other project elements • Managed conflicts between different aspects of the project such as competing requests and necessary tradeoffs • Worked with stakeholders and led annual strategic planning initiative focused on technology improvements and innovations • Collaborated with other contractors on project-related activities <p>Communication</p> <ul style="list-style-type: none"> • Maintained communications plan • Conveyed relevant information to an executive-level audience, confirming client was aware of progress/service status • Built and maintained strong working relationships with client and key internal and external stakeholders confirming client is aware of progress/service status and builds credibility, fostering business-partnering relationships • Engaged with the Consortium Management team daily to confirm the project received required Consortium commitment and support • Proactively collaborated and coordinated with other Consortium C-IV contractors • Acted as a liaison with the Consortium Executive Director to confirm Consortium expectations were met • Regularly communicated with Accenture's Technical Manager, Innovations Manager, Enterprise Architect, the Consortium Management team, and others as needed • Provided executive-level reporting and communications to Consortium Management, the Executive Director, JPA Board of Directors, Project Steering Committee, State program sponsors, and other stakeholders
<p>Project #3</p>	<p>Contact</p>

Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #4				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #5				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #6				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS SUMMARY TABLE					
Contractor -	Accenture		Candidate Name - Lisa Salas		
Minimum Qualification - S5	A minimum of five (5) years of experience within the past ten (10) years, supervising teams of 25 people or greater on IT systems Projects.				
Project Name	Start Date	End Date	Percentage of Time	Duration in Months	Project Value
Core CalSAWS application	10/1/2021	7/31/2024	100%	34.0	34.0
C-IV M&O	9/1/2016	9/30/2021	100%	61.0	61.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
Totals				95.0	95.0

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS PROJECT DETAILS					
Minimum Qualification - S5	A minimum of five (5) years of experience within the past ten (10) years, supervising teams of 25 people or greater on IT systems Projects.				
Project #1			Contact		
Company Name:	CalSAWS		Contact Name & Role:	Karen Rapponotti, Policy/Design Director	
Project Name:	Core CalSAWS application		Company/Org Name:	CalSAWS Consortium	
Start Date (MM/DD/YYYY):	10/1/2021	End Date:	7/31/2024	Phone Number:	
Staff Role:	Solution Delivery Manager	Percentage of Time:	100%	Email:	

<p>Description of relevant experience:</p>	<p>As the Solution Delivery Manager, Lisa's responsibilities supervising teams of 25 people or greater on IT systems Projects include:</p> <p>Project Scope</p> <ul style="list-style-type: none"> • Serves as the Solution Delivery Manager supervising 299 personnel across Application Development, Design, and Release Management teams on CalSAWS, a complex IT system in a health and human services project that is in production • Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal • Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translation • Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties) • Collaborated with the Consortium and DHCS to develop an overview of the PHE unwinding and relationship with Migration waves and upcoming COLAs • Facilitates conversations with the Infrastructure Operations teams to align project deliverables, upcoming releases, and project milestones • Cooperates with the Consortium Project Management Office (PMO) to resolve escalated issues including risk mitigation, CalSAWS enhancements, quality management, critical path tasks, and other issue that requires executive management attention • Manages and oversees employee engagement activities to foster a working culture and workplace where Accenture's best people can thrive • Contributes to high average CalSAWS/SAWS tenure of Accenture professionals (6.1 years) and Accenture Team Leads and above (8.9 years) • Regularly represents the best interests of the Consortium at monthly meetings with Project Steering Committee (PSC) and Joint Powers Authority (JPA) and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right" <p>Communication and Collaboration</p> <ul style="list-style-type: none"> • Conveys relevant progress/service status information and builds credibility with an executive-level audience including Executive Director, Section Directors, JPA Board, PSC, and Welfare Client Data Systems (WCDS) subcommittee • Engages with the Section Directors daily to confirm the Project receives required Consortium commitment and support • Proactively collaborates and coordinates with other Consortium CalSAWS contractors (BenefitsCal, Gainwell) at the weekly Leadership Alignment Meeting • Builds and maintains strong working relationships with client and key internal (Section Directors, JPA, and PSC) and external stakeholders (OSI, CDSS, and DHCS) • Possesses strong and practical project management knowledge • Uses PMBOK practices and is directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication <p>Reporting</p> <ul style="list-style-type: none"> • Prepares special reports and presentations related to the project, including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports • Communicates and reports on project progress, risks, and issues on an ongoing basis at Monthly CalSAWS IT Report meeting with OSI, CMS, and FNS
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Project #2				Contact	
Company Name:	Consortium IV (C-IV)			Contact Name & Role:	Michele Peterson, Test/Release Management Director
Project Name:	C-IV M&O			Company/Org Name:	Consortium IV (C-IV)
Start Date:	9/1/2016	End Date (MM/DD/YYYY):	9/30/2021	Phone Number:	
Staff Role:	C-IV Project Manager	Percentage of Time:	100%	Email:	
<p>As the C-IV Project Manager Lisa's responsibilities supervising teams of 25 people or greater on IT systems Project</p> <p>Project Scope</p> <ul style="list-style-type: none"> Served as the C-IV Project Manager overseeing and supervising 240 professionals across all Accenture teams for C-IV, a complex IT system in a health and human services project Oversaw six, high-quality baseline releases each year and priority releases for the C-IV System (since 2016) Led the Accenture team that delivered 500,000 hours of system changes on time and within budget Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance, and Consortium teams Collaborated with Consortium and County executives on CalACES migration planning, including the co-facilitation of the 10-week side-by-side planning sessions with representatives from the 40 counties where 200 county participants reviewed the C-IV and LRS systems and documented more than 300 CalACES requirements—a foundational effort on the Consortium's journey to CalSAWS Provided daily management of personnel and activities, including overall performance and Agreement compliance Confirmed technical and support personnel possessed the appropriate skills and experience necessary to fulfill the responsibilities of the Agreement and were available throughout the life of the Agreement Responsible for the execution and overall management of the contract and Accenture team Managed and monitored Accenture's compliance with contractual obligations Possessed signature authority to commit Accenture to C-IV Contracts, Amendments, and Change Notices with the Consortium Oversaw the fulfillment of all requirements, including KPIs and C-IV SLAs Scheduled periodic performance reviews to help detect and correct deficiencies Cooperated with the Consortium PMO to resolve escalated issues related to contractual requirements, risk mitigation, enhancements, quality management, critical path tasks, and any others Demonstrated strong and practical project management knowledge Used PMBOK practices and was directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication Regularly represented the best interests of the Consortium at monthly meetings with PSC, JPA, and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right" <p>Time</p> <ul style="list-style-type: none"> Developed the integrated master schedule at C-IV, determining project dependencies across project streams 					

<p>Description of relevant experience:</p>	<ul style="list-style-type: none"> • Created project schedules for each C-IV-approved project • Managed project schedule to make sure that projects completed on time • Defined and executed activities within each project schedule • Estimated the duration of each activity and personnel required to complete the project on time and on budget <p>Cost</p> <ul style="list-style-type: none"> • Estimated the total costs of projects requested by the Consortium • Planned the budget for each C-IV -requested project • Monitored the budget throughout the project to avoid overrun <p>Human Resources</p> <ul style="list-style-type: none"> • Evaluated staff to verify skill sets met requested requirements • Developed necessary technical trainings for the staff based on C-IV requirements <p>Risks</p> <ul style="list-style-type: none"> • Oversaw the risk management process across all projects to minimize risk to the business • Proactively mitigated potential issues • Prepared special reports and presentations related to the project including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports <p>Quality</p> <ul style="list-style-type: none"> • Executed quality management processes to verify deliverables met or exceeded C-IV standards • Applied consistent CMMI Level 4 practices to drive higher-quality deliverables, less rework, reduced risks, and reduced costs <p>Integration</p> <ul style="list-style-type: none"> • Executed project integration management by coordinating all elements of the project including tasks, resources, stakeholders, and any other project elements • Managed conflicts between different aspects of the project such as competing requests and necessary tradeoffs • Worked with stakeholders and led annual strategic planning initiative focused on technology improvements and innovations • Collaborated with other contractors on project-related activities <p>Communication</p> <ul style="list-style-type: none"> • Maintained communications plan • Conveyed relevant information to an executive-level audience, confirming client was aware of progress/service status • Built and maintained strong working relationships with client and key internal and external stakeholders confirming client is aware of progress/service status and builds credibility, fostering business-partnering relationships • Engaged with the Consortium Management team daily to confirm the project received required Consortium commitment and support • Proactively collaborated and coordinated with other Consortium C-IV contractors • Acted as a liaison with the Consortium Executive Director to confirm Consortium expectations were met • Regularly communicated with Accenture's Technical Manager, Innovations Manager, Enterprise Architect, the Consortium Management team, and others as needed • Provided executive-level reporting and communications to Consortium Management, the Executive Director, JPA Board of Directors, Project Steering Committee, State program sponsors, and other stakeholders
Project #3	Contact

Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #4				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #5				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					
Project #6				Contact	
Company Name:				Contact Name & Role:	
Project Name:				Company/Org Name:	
Start Date (MM/DD/YYYY):		End Date:		Phone Number:	
Staff Role:		Percentage of Time:		Email:	
Description of relevant experience:					

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS SUMMARY TABLE					
Contractor -	Accenture		Candidate Name - Lisa Salas		
Minimum Qualification - S6	A minimum of five (5) years of experience within the past ten (10) years building and maintaining strong working relationships with clients and key internal and external stakeholders; conveying relevant information to an executive-level audience, ensuring client is aware of progress/service status; and building credibility and fostering business-partnering relationships.				
Project Name	Start Date	End Date	Percentage of Time	Duration in Months	Project Value
Core CalSAWS Application	10/1/2021	7/30/2024	100%	34.0	34.0
C-IV M&O	9/1/2016	9/30/2021	100%	61.0	61.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
			0%	0.0	0.0
Totals				94.9	94.9

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS PROJECT DETAILS					
Minimum Qualification - S6	A minimum of five (5) years of experience within the past ten (10) years building and maintaining strong working relationships with clients and key internal and external stakeholders; conveying relevant information to an executive-level audience, ensuring client is aware of progress/service status; and building credibility and fostering business-partnering relationships.				
Project #1			Contact		
Company Name:	CalSAWS		Contact Name & Role:	Karen Rapponotti, Policy/Design Director	
Project Name:	Core CalSAWS Application		Company/Org Name:	CalSAWS Consortium	
Start Date (MM/DD/YYYY):	10/1/2021	End Date:	7/30/2024	Phone Number:	
Staff Role:	Solution Delivery Manager	Percentage of Time:	100%	Email:	

<p>Description of relevant experience:</p>	<p>As the Solution Delivery Manager, Lisa's responsibilities building and maintaining strong working relationships with clients and key internal and external stakeholders include:</p> <p>Project Scope</p> <ul style="list-style-type: none"> • Serves as the Solution Delivery Manager supervising 299 professionals across Application Development, Design, and Release Management teams on CalSAWS, a complex IT system in a health and human services project that is in production • Delivered high-quality CalSAWS production bi-monthly releases while supporting the migration county cutovers and LA go-live on BenefitsCal • Focused on expedited implementation of forms translations using Release When Ready (RWR), delivering 120 form updates and translation • Planned and executed the largest COLAs in CalSAWS for the CF COLA/CW Map Increase (40 counties) and SSA COLA (42 counties) • Collaborated with Consortium and DHCS to develop an overview of the PHE unwinding and relationship with Migration waves and upcoming COLAs • Facilitates conversations with the Infrastructure Operations teams to align project deliverables, upcoming releases, and project milestones • Cooperates with the Consortium Project Management Office (PMO) to resolve escalated issues including risk mitigation, CalSAWS enhancements, quality management, critical path tasks, and other issues that require executive management attention • Manages and oversees employee engagement activities to foster a working culture and workplace where Accenture's best people can thrive • Contributes to high average CalSAWS/SAWS tenure of Accenture professionals (6.1 years) and Accenture Team Leads and above (8.9 years) • Regularly represents the best interests of the Consortium at monthly meetings with the Project Steering Committee (PSC) and Joint Powers Authority (JPA) and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right" <p>Communication and Collaboration</p> <ul style="list-style-type: none"> • Conveys relevant progress/service status information and builds credibility with an executive-level audience including Executive Director, Section Directors, JPA Board, PSC, and Welfare Client Data Systems (WCDS) subcommittee • Engages with the Section Directors daily to confirm the project receives required Consortium commitment and support • Proactively collaborates and coordinates with other Consortium CalSAWS contractors (BenefitsCal, Gainwell) at the weekly Leadership Alignment Meeting • Builds and maintains strong working relationships with client and key internal (Section Directors, JPA, and PSC) and external stakeholders (OSI, CDSS, and DHCS) • Possesses strong and practical project management knowledge • Uses PMBOK practices and is directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication <p>Reporting</p> <ul style="list-style-type: none"> • Prepares special reports and presentations related to the project, including ongoing status and metrics, issue and resolution, risk, and all necessary ad hoc reports • Communicates and reports on project progress, risks, and issues on an ongoing basis at Monthly CalSAWS IT Report meeting with OSI, CMS, and FNS
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Project #2				Contact	
Company Name:	Consortium IV (C-IV)			Contact Name & Role:	Michele Peterson, Test/Release Management Director
Project Name:	C-IV M&O			Company/Org Name:	Consortium IV (C-IV)
Start Date:	9/1/2016	End Date (MM/DD/YYYY):	9/30/2021	Phone Number:	
Staff Role:	C-IV Project Manager	Percentage of Time:	100%	Email:	
<p>As the C-IV Project Manager Lisa's responsibilities building and maintaining strong working relationships with client external stakeholders included:</p> <p>Project Scope</p> <ul style="list-style-type: none"> Served as the C-IV Project Manager overseeing and supervising 240 professionals across all Accenture teams for C-IV, a complex IT system in a health and human services project Oversaw six, high-quality baseline releases each year and priority releases for the C-IV System (since 2016) Led the Accenture team that delivered 500,000 hours of system changes on time and within budget Oversaw the timely implementation of SSI cash-out, a complex and critical policy change involving multiple Application Development, Release Management, Tech, Quality Assurance, and Consortium teams Collaborated with Consortium and County executives on CalACES migration planning, including the co-facilitation of the 10-week side-by-side planning sessions with representatives from the 40 counties where 200 county participants reviewed the C-IV and LRS systems and documented more than 300 CalACES requirements—a foundational effort on the Consortium's journey to CalSAWS Provided daily management of personnel and activities, including overall performance and Agreement compliance Confirmed technical and support personnel possessed the appropriate skills and experience necessary to fulfill the responsibilities of the Agreement and were available throughout the life of the Agreement Responsible for the execution and overall management of the contract and Accenture team Managed and monitored Accenture's compliance with contractual obligations Possessed signature authority to commit Accenture to C-IV Contracts, Amendments, and Change Notices with the Consortium Oversaw the fulfillment of all requirements, including KPIs and C-IV SLAs Scheduled periodic performance reviews to help detect and correct deficiencies Cooperated with the Consortium PMO to resolve escalated issues related to contractual requirements, risk mitigation, enhancements, quality management, critical path tasks, and any others Demonstrated strong and practical project management knowledge Used PMBOK practices and was directly responsible for activities in the project management knowledge areas of scope, time, cost, human resource, risk, quality, integration, and communication Regularly represented the best interests of the Consortium at monthly meetings with PSC, JPA, and daily stand-ups with Consortium Section Directors by instilling a culture of transparency and "doing what's right" <p>Time</p>					

Description of relevant experience:

- Developed the integrated master schedule at C-IV, determining project dependencies across project streams
- Created project schedules for each C-IV-approved project
- Managed project schedule to make sure that projects completed on time
- Defined and executed activities within each project schedule
- Estimated the duration of each activity and resources required to complete the project on time and on budget

Cost

- Estimated the total costs of projects requested by the Consortium
- Planned the budget for each C-IV -requested project
- Monitored the budget throughout the project to avoid overrun

Human Resources

- Evaluated staff to verify skill sets met requested requirements
- Developed necessary technical trainings for the staff based on C-IV requirements

Risks

- Oversaw the risk management process across all projects to minimize risk to the business
- Proactively mitigated potential issues
- **Prepared special reports and presentations related to the project including ongoing status and metrics, issue and resolution, risk, and all necessary ad-hoc reports**

Quality

- Executed quality management processes to validate that deliverables met or exceeded C-IV standards
- Applied consistent CMMI Level 4 practices to drive higher-quality deliverables, less rework, reduced risks, and reduced costs

Integration

- Executed project integration management by coordinating all elements of the project including tasks, resources, stakeholders, and any other project elements
- Managed conflicts between different aspects of the project such as competing requests and necessary tradeoffs
- **Worked with stakeholders and led annual strategic planning initiative focused on technology improvements and innovations**
- **Collaborated with other contractors on project-related activities**

Communication

- Maintained communications plan
- **Conveyed relevant information to an executive-level audience, confirming client was aware of progress/service status**
- Built and maintained strong working relationships with client and key internal and external stakeholders, building credibility, fostering business-partnering relationships
- **Engaged with the Consortium Management team daily to confirm the project received required Consortium commitment and support**
- Proactively collaborated and coordinated with other Consortium C-IV contractors
- **Acted as a liaison with the Consortium Executive Director to confirm Consortium expectations were met**
- Regularly communicated with Accenture's Technical Manager, Innovations Manager, Enterprise Architect, the Consortium Management team, and others as needed
- **Provided executive-level reporting and communications to Consortium Management, the Executive Director, JPA Board of Directors, Project Steering Committee, State program sponsors, and other stakeholders**

PART 2 – PROJECT MANAGER MINIMUM QUALIFICATIONS SUMMARY TABLE				
Contractor -		Accenture		
		Candidate Name - Lisa Salas		
Minimum Qualification - S7		Possess and maintain a valid Project Management Institute (PMI) Project Management Professional (PMP) certification throughout the term of this Agreement.		
Certification/Degree Title		Certification Number	Original Grant Date	Expiration Date
Project Management Professional (PMP)		3308399	9/6/2022	9/6/2025
		Online Validation Link, if not available attach a copy to the offer		
		https://www.pmi.org/certifications/certification-resources/registry		